



UNITED STATES DEPARTMENT OF COMMERCE
Chief Financial Officer and
Assistant Secretary for Administration
Washington, D.C. 20230

July 7, 2017

Austin R. Evers
1030 15th Street NW Suite B255
Washington, DC 20005

RE: FOIA request DOC-OS-2017-000787

Dear Mr. Evers:

This letter is in response to your correspondence, dated March 13, 2017, to the U.S. Department of Commerce's Freedom of Information Act (FOIA) Office. According to our records, we received your request on March 13, 2017, and have assigned to it tracking number DOC-OS-2017-000787. We are responding under the FOIA to your request for:

- "1. Records sufficient to identify all employees who entered into a position at the agency as 'political appointees' since January 20, 2017, and the title or position of each employee (to the extent that such individuals have held multiple titles or positions since January 20, 2017, identify each title or position). For purposes of this request, please consider any employee in a PAS position, a presidentially-appointed position, a noncareer SES position, or a Schedule C position a 'political appointee.'"
- "2. Records sufficient to identify all career employees who have been detailed into a leadership office or component front office since January 20, 2017; the title or position of each employee while on detail (to the extent that such individuals have held multiple titles or positions since January 20, 2017, identify each title or position); and each employee's originating agency or component, and title."
- "3. Records sufficient to identify the members of the "beachhead teams" who joined the agency at the beginning of the Trump administration, and the title or position of each employee (to the extent that such individuals have held multiple titles or positions since January 20, 2017, identify each title or position)."
- "4. For each individual identified in response to requests 1 to 3:
 - a. The resume provided by the individual to the agency in connection with determining the appropriate salary for the individual, or, if that is not available, a recent resume contained within the agency's records. We have no objection to the redaction of contact information (addresses, telephone numbers, e-mail addresses) for the employee or references, or

to the redaction of past salary information. employment, education, and professional association information is not exempt and we object to any redactions of such information.

- b. Any conflicts or ethics waivers or authorizations issued for the individual, including authorizations pursuant to 5 C.F.R. § 2635.502.”

“5. Records sufficient to identify the members of the ‘landing teams’ or ‘transition teams’ who were embedded with the agency for transition purposes by the Trump transition organization between the November 2016 election and the Trump administration.

After a search of Agency records, we have identified four files (140 pages), which are being partially withheld pursuant to FOIA Exemption 6, 5 U.S.C. § 552(b)(6).

Exemption (b)(6) exempts from disclosure (1) personnel, medical files and similar files, (2) the disclosure of which would constitute a clearly unwarranted invasion of personal privacy. 5 U.S.C. § 552(b)(6). The phrase "similar files" has been broadly defined to include any Government records on an individual, which can be identified as applying to that individual. See Dep't of State v. Washington Post Co., 456 U.S. 595, 601-02 (1982).

The information you requested can be identified as applying to particular individuals and therefore, constitutes a personnel or similar file. Thus, we have redacted the following information pursuant to Exemption 6 of the FOIA: personal email and home addresses, phone numbers, grade point averages (GPAs), and salary ranges. The negligible public interest in learning the aforementioned information about individuals is outweighed by the individuals' privacy interests.

If you have any questions or concerns, please contact litigation counsel in this matter: R. Charlie Merritt, Trial Attorney, U.S. Department of Justice, Civil Division, Federal Programs Branch, at (202) 616-8098 or robert.c.merritt@usdoj.gov.

You have the right to appeal this partial denial of your FOIA request. An appeal must be received within 90 calendar days of the date of this response letter. Address your appeal to the following office:

Assistant General Counsel for Employment, Litigation and Information (Office)
U.S. Department of Commerce
Office of the General Counsel
Room 5875
14th and Constitution Avenue, N.W.
Washington, D.C. 20230

DOC-OS-2017-000787

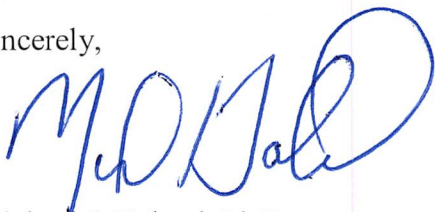
Mr. Austin R. Evers

July 7, 2017

Page 3

An appeal may also be sent by e-mail to FOIAAppeals@doc.gov, by facsimile (fax) to (202) 482-2552, or by FOIAonline, if you have an account in FOIAonline, at <https://foiaonline.regulations.gov/foia/action/public/home#>. The appeal should include a copy of the original request and initial denial, if any. All appeals should include a statement of the reasons why the records requested should be made available and why the adverse determination was in error. The appeal letter, the envelope, the e-mail subject line, and the fax cover sheet should be clearly marked "Freedom of Information Act Appeal." The e-mail, fax machine, FOIAonline, and Office are monitored only on working days during normal business hours (8:30 a.m. to 5:00 p.m., Eastern Time, Monday through Friday). FOIA appeals posted to the e-mail box, fax machine, FOIAonline, or Office after normal business hours will be deemed received on the next normal business day. If the 90th calendar day for submitting an appeal falls on a Saturday, Sunday or legal public holiday, an appeal received by 5:00 p.m., Eastern Time, the next business day will be deemed timely. Thank you for your cooperation and patience.

Sincerely,



Michael J. Toland, Ph.D.
Deputy Chief FOIA Officer,
Departmental Privacy Act Officer, and
Deputy Director for FOIA/Privacy Act Operations
Office of Privacy and Open Government

Enclosures:

1. FOIAonline Record Access Instructions
2. Release – 4 files (140 pages)

FOIAOnline Record Access Instructions

1. Go to <https://foiaonline.regulations.gov/foia/action/public/home> and select the "Search FOIA Request" button located on the right side of the page; you may also click on the "Search" tab at the top of the page.
2. Enter the search term, in this case enter "DOC-OS-2017-000787" in the "Search for:" field located within the "Search Criteria" box.
 - a. Note – The "Type" checkboxes are self-populated. Uncheck the "Appeal", "Record (Full-Text)," and "Referral" checkboxes.
 - b. Highlight "U.S. Department of Commerce" located in the "Agency" drop-down menu.
 - c. Select and click on the "Search" button.
3. The results of the search term will appear once the "Search" button is selected.
4. Click on the "Tracking Number" for example, DOC-OS-2017-000787 located in the first column of the search results. This will take you to the next screen titled "Record Details."
5. On the "Record Details" screen:
 - a. Click on the "**DOWNLOAD ALL**" button to save the file(s) to save the file(s) to a location of your choice, or
 - b. Select the file(s) you wish to save and click on the "**DOWNLOAD SELECTED**" button to save the files to a location of your choice.

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EAU	ORG CODE	EMPLOYEE NAME	PSGS	TITLE	1	2	1	2	OTHR AUTH	ACTION	DATE	EOD	NFC ID	COMMENTS	
BIS	674001000000000000	EKMARK, KIMBERLY KIRA	GS-0301-13-01	CONGRESSIONAL AFFAIRS SPECIA	000	170	Y7M		SCH C 213 3314	EXC APPT	04/24/17	2017/04/24	808750		
EDA	52998000000000000000	ALVORD, DENNIS R	ES-0301-00-00	DEPUTY ASST SEC FOR REGIONAL	000	721	V5M		5 USC 3395(A)(1)(A)	REASSIGNMENT	04/02/17	2017/04/02	OR0803X		
EDA	52990000000000000000	ARLETT, JUSTIN ROBERT	GS-0301-09-01	CONFIDENTIAL ASSISTANT	000	170	Y7M		SCH C 213 3314	EXC APPT	04/18/17	2017/04/18	839237		
EDA	52000000000000000000	CHILDS II, HENRY	GS-0301-13-01	SPECIAL ADVISOR	002	190	Y9K		SCH C 213 3302A 1	PROVISIONAL APPT NTE	02/07/17	2017/02/07	CM1120		
EDA	52000000000000000000	CHILDS II, HENRY	GS-0301-13-01	SPECIAL ADVISOR	000	570	Y7M		SCH C 213 3314	CONV TO EXC APPT	04/16/17	2017/02/07	839237		
ITA	55100000000000000000	COONEY III, JOHN MATTHEW	GS-0301-15-01	SENIOR ADVISOR FOR BUDGET AN	000	170	Y7M		SCH C 213 3314	EXC APPT	04/24/17	2017/04/24	808750		
ITA	55550600000000000000	JONES JR, SEWARD L	ES-1101-00-00	DEPUTY ASSISTANT SECRETARY F	000	721	V5M		5 USC 3395(A)(1)(A)	REASSIGNMENT	01/08/17		839237		
ITA	55100000000000000000	LAROSKI, JOSEPH ALBERT	GS-0301-15-08	SENIOR ADVISOR	000	170	Y7M		SCH C 213 3314	EXC APPT	05/14/17	2017/05/14	808750		
ITA	55100100020000000000	MCCORMACK, RICHARD A.	GS-0301-13-01	PRESS SECRETARY AND PROGRAM	000	170	Y7M		SCH C 213 3314	EXC APPT	04/24/17	2017/04/24	808762		
ITA	55550300000000000000	MEYERS, STEVEN JAMES	GS-0301-14-01	DIRECTOR OF OUTREACH	000	170	Y7M		SCH C 213 3314	EXC APPT	05/22/17	2017/05/22	808750		
ITA	55550300030000000000	MKRTCHIAN, EDGAR	GS-0301-13-01	SPECIAL ADVISOR FOR SELECT U	000	170	Y7M		SCH C 213 3314	EXC APPT	05/22/17	2017/05/22	HRSPCAS		
ITA	55100000000000000000	MORGEN, HUNTER MICHAEL	GS-0301-09-01	CONFIDENTIAL ASSISTANT	002	170	Y7M		SCH C 213 3314	EXC APPT	05/07/17	2017/05/07	CM1124		
ITA	55450200000000000000	TAVERMAN, GARY S	ES-1101-00-00	DEP ASST SEC FOR AD/CVD OPER	000	721	V5M		5 USC 3395(A)(1)(A)	REASSIGNMENT	05/14/17		847566		
ITA	55550300030000000000	VOLCANSEK, FREDERICK WALLACE	ES-0301-00-00	EXECUTIVE DIRECTOR OF SELECT	000	546	V4L	ZLM	5 USC 3394(A)	CONV TO SES NON CAREER APPT	04/02/17	2017/04/02	842590		
ITA	55100000000000000000	WANG, CHEN-MING TIM	GS-0301-14-01	SENIOR ADVISOR	000	170	Y7M		SCH C 213 3314	EXC APPT	05/15/17	2017/05/15	808753		
MBDA	59010000000000000000	GARCIA, CHRISTOPHER ANDREW	ES-0301-00-00	DEPUTY DIRECTOR	000	146	V4L	AWM	5 USC 3394(A)	SES NON CAREER APPT	05/22/17	2017/05/22	808750		
MBDA	59150000000000000000	JORDAN, CONSUELLA TOMLIN	GS-0301-12-01	SPECIAL ASSISTANT	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	02/21/17	2017/02/21	808764		
MBDA	59150000000000000000	MIRANDA, ANTORI	GS-0301-14-01	SENIOR ADVISOR FOR BUSINESS	000	170	Y7M		SCH C 213 3314	EXC APPT	04/18/17	2017/04/18	847566		
NTIA	61110000000000000000	MACBRIDE, MARSHA J	ES-0301-00-00	ASSOC ADMR FOR PUBLIC SAFETY	000	542	V2M		5 USC 3393	CONV TO SES CAREER APPT	04/16/17	2011/01/31	847566		
NTIA	61120800000000000000	SHAUGHNESSY, CHARLES NOEL	SL-0855-00-00	SENIOR ADVISOR FOR PUBLIC SA	000	101	ZLM		5 USC 5376 NTIA FRNA	CAREER COND APPT	05/14/17	2017/05/14	808753		
OS	51010300010000000000	ABRAJANO, TODD	GS-0301-15-10	DIRECTOR, OFFICE OF WHITE HO	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	01/23/17	2017/01/23	808753		
OS	51010300010000000000	ABRAJANO, TODD	GS-0301-15-10	DIRECTOR, OFFICE OF WHITE HO	000	570	Y7M		SCH C 213 3314	CONV TO EXC APPT	04/02/17	2017/01/23	808751		
OS	51010000000000000000	ALEXANDER, BROOKE VOSBURGH	GS-0301-15-06	SENIOR ADVISOR	000	170	Y7M		SCH C 213 3314	EXC APPT	02/27/17	2017/02/27	808757		
OS	51010300000000000000	BEAUMONT, DINA MARIE	GS-0301-15-01	DIRECTOR OF SCHEDULING AND A	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	02/06/17	2017/02/06	808764		
OS	51090000000000000000	BRANSON, ROSS WILLIAM	GS-0301-14-01	ASSOCIATE DIRECTOR FOR LEGIS	000	170	Y7M		SCH C 213 3314	EXC APPT	03/20/17	2017/03/20	847566		
OS	51000000000000000000	BRANSTAD, ERIC DAVID	ES-0301-00-00	SENIOR WHITE HOUSE ADVISOR	000	146	V4L	ZLM	5 USC 3394(A)	SES NON CAREER APPT	01/23/17	2017/01/23	CM1120		
OS	51010000000000000000	BRANSTAD, ERIC DAVID	ES-0301-00-00	SENIOR WHITE HOUSE ADVISOR	000	546	V4L	ZLM	5 USC 3394(A)	CONV TO SES NON CAREER APPT	02/14/17	2017/01/23	808762		
OS	51010300000000000000	BRANSTAD, ERIC DAVID	ES-0301-00-00	SENIOR WHITE HOUSE ADVISOR	000	546	V4L	AWM	5 USC 3394(A) NONCAR	CONV TO SES NON CAREER APPT	04/02/17	2017/01/23	847566		
OS	51010300050000000000	BURGESS, MICHAEL OWEN	GS-0301-09-01	CONFIDENTIAL ASSISTANT	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	02/10/17	2017/02/10	808757		
OS	51010300050000000000	BURGESS, MICHAEL OWEN	GS-0301-11-01	SENIOR SPEECHWRITER AND PRES	002	570	Y7M		SCH C 213 3314	CONV TO EXC APPT	04/02/17	2017/02/10	CM1140		
OS	51010300010000000000	CLARK, KIMBERLY MARIE	GS-0301-09-01	CONFIDENTIAL ASSISTANT	000	170	Y7M		SCH C 213 3314	EXC APPT	05/22/17	2017/05/22	847566		
OS	51010300040000000000	COMSTOCK, EARL WELLS	ES-0301-00-00	DIRECTOR, OFFICE OF POLICY A	002	146	V4L	ZLM	5 USC 3394(A)	SES NON CAREER APPT	01/30/17	2017/01/30	CM960		
OS	51010300040000000000	COMSTOCK, EARL WELLS	ES-0301-00-00	DIRECTOR, OFFICE OF POLICY A	000	546	V4L	ZLM	5 USC 3394(A)	CONV TO SES NON CAREER APPT	02/21/17	2017/01/30	CM960		
OS	51010300040000000000	COMSTOCK, EARL WELLS	ES-0301-00-00	DIRECTOR, OFFICE OF POLICY A	000	546	V4L	AWM	5 USC 3394(A) NONCAR	CONV TO SES NON CAREER APPT	03/19/17	2017/01/30	808762		
OS	51073520000000000000	DIGIACOMO, BRIAN D	ES-0905-00-00	AGC FOR EMPLOYMENT, LITIGATI	000	721	V5M		5 USC 3395(A)(1)(A)	REASSIGNMENT	05/14/17	1991/06/03	808750		
OS	51010300020000000000	DORSEY, CAMERON DAVITT	GS-0301-09-01	SPECIAL ASSISTANT	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	01/25/17	2017/01/25	808764		
OS	51010300050000000000	EDELEN, JAMES SAMUEL	GS-0301-13-01	SPECIAL ADVISOR	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	02/10/17	2017/02/10	808757		
OS	51090000000000000000	FUHRIMAN, RICHARD APOLLO	GS-0301-14-01	SPECIAL ADVISOR	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	02/07/17	2017/02/07	808752	SEP 5/27/17	
OS	51010300030000000000	GARDNER, GRANT BLANCHARD	GS-0301-11-01	SPECIAL ASSISTANT	000	170	Y7M		SCH C 213 3314	EXC APPT	04/24/17	2017/04/24	808762		
OS	51010300030000000000	GROVE, NICOLE RENEE	GS-0301-12-01	SPECIAL ASSISTANT	000	170	Y7M		SCH C 213 3314	EXC APPT	04/03/17	2017/04/03	847566		
OS	51010000000000000000	GUIDO, JOHN PAUL	GS-0301-07-01	CONFIDENTIAL ASSISTANT	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	01/23/17	2017/01/23	808753		
OS	51010300000000000000	GUIDO, JOHN PAUL	GS-0301-07-01	CONFIDENTIAL ASSISTANT	000	570	Y7M		SCH C 213 3314	CONV TO EXC APPT	04/02/17	2017/01/23	847566		
OS	51010300000000000000	HALL, HUNTER NOBLE	GS-0301-12-01	DEPUTY DIRECTOR OF ADVANCE	000	170	Y7M		SCH C 213 3314	EXC APPT	04/03/17	2017/04/03	847566		
OS	51010300000000000000	HENRY, TINA-MARIA G	GS-0301-15-05	DIRECTOR OF SCHEDULING	000	170	Y7M		SCH C 213 3314	EXC APPT	04/11/17	2017/04/11	HRSPMAR		
OS	51010300000000000000	HERNANDEZ, ISRAEL	ES-0301-00-00	DEPUTY CHIEF OF STAFF	000	146	V4L	AWM	5 USC 3394(A)	SES NON CAREER APPT	05/22/17	2017/05/22	808753		
OS	51110000000000000000	KIEFABER, CLAY H	ES-0301-00-00	SENIOR ADVISOR TO THE CFO AN	000	146	V4L	AWM	5 USC 3394(A)	SES NON CAREER APPT	01/31/17	2017/01/31	808764	SEP 5/26/17	
OS	51090000000000000000	KRUG, PETER MUSTAFA	GS-0301-14-01	SENIOR ADVISOR	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	01/31/17	2017/01/31	CM1126		
OS	51090000000000000000	KRUG, PETER MUSTAFA	GS-0301-14-01	ASSOCIATE DIRECTOR FOR INTER	002	570	Y7M		SCH C 213 3314	CONV TO EXC APPT	04/02/17	2017/01/31	CM1140		
OS	51010300040000000000	LEACH, SALLY MACE	GS-0301-11-01	POLICY ASSISTANT	000	170	Y7M		SCH C 213 3314	EXC APPT	04/24/17	2017/04/24	808750		
OS	51090000000000000000	LENIHAN, BRIAN JOHN	ES-0301-00-00	DAS FOR LEGISLATIVE AND INTE	000	146	V4L	AWM	5 USC 3394(A)	SES NON CAREER APPT	04/10/17	2017/04/10	847566		
OS	51010300050000000000	MANNING, KEVIN GERARD	GS-0301-09-01	SENIOR PUBLIC AFFAIRS COORDI	000	170	Y7M		SCH C 213 3314	EXC APPT	03/13/17	2017/03/13	847566		
OS	51090000000000000000	MCCOMMAS, BRENDAN N	GS-0301-14-01	SENIOR ADVISOR	000	190	Y9K		SCH C 213.3302(A)	PROVISIONAL APPT NTE	01/31/17	2017/01/31	HRSPCAS	570 ACTION 4/2/17 WITH PTO	
OS	51010300050000000000	MICHAEL, ZACHERY TATE	GS-0301-12-01	DEPUTY DIRECTOR OF SPEECHWRI	000	170	Y7M		SCH C 213 3314	EXC APPT	04/03/17	2017/04/03	808750		

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EAU	ORG CODE	EMPLOYEE NAME	PSGS	TITLE	1	2	1	2	OTHR	AUTH	ACTION	DATE	EOD	NFC ID	COMMENTS		
OS	510103000000000000	PUGHE, JOHN ROSS	GS-0301-12-01	PROGRAM MANAGER, OFFICE OF F	000	170	Y7M		SCH C	213 3314	EXC APPT	04/18/17	2017/04/18	839237			
OS	510103000100000000	QUINLEY, KEVIN MCREE	GS-0301-14-01	DEPUTY DIRECTOR, OFFICE OF W	000	170	Y7M		SCH C	213 3314	EXC APPT	03/08/17	2017/03/08	839237			
OS	510900000000000000	RANKIN, ALEX WALKER	GS-0301-07-01	CONFIDENTIAL ASSISTANT	000	170	Y7M		SCH C	213 3314	EXC APPT	04/03/17	2017/04/03	808753			
OS	510103000500000000	REINERT, WILLIAM MANLEY	GS-0301-07-01	CONFIDENTIAL ASSISTANT	002	190	Y9K		SCH C	213 3302A 1	PROVISIONAL APPT NTE	02/07/17	2017/02/07	CM1123			
OS	510103000500000000	REINERT, WILLIAM MANLEY	GS-0301-07-01	PRESS ASSISTANT	002	570	Y7M		SCH C	213 3314	CONV TO EXC APPT	04/02/17	2017/02/07	CM1140			
OS	510103000500000000	ROCKAS, JAMES GEORGE	GS-0301-09-01	SPECIAL ASSISTANT	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	01/25/17	2017/01/25	808764			
OS	510103000500000000	ROCKAS, JAMES GEORGE	GS-0301-09-01	SPECIAL ASSISTANT	000	590	Y9K		SCH C	213.3302(A)	CONV TO PROVISIONAL APPT NTE	05/25/17	2017/01/25	808762			
OS	510100000000000000	ROSS, WILBUR LOUIS	EX-0301-01-00	SECRETARY OF COMMERCE	000	170	ZNM		PRES/SEN	APPT LAW EO	EXC APPT	02/28/17	2017/02/28	700429			
OS	510300000000000000	RZENDZIAN, KELLY LYNNE	GS-0301-12-01	SPECIAL ASSISTANT	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	02/07/17	2017/02/07	808752			
OS	510103000300000000	RZENDZIAN, KELLY LYNNE	GS-0301-12-01	SPECIAL ASSISTANT	002	570	Y7M		SCH C	213 3314	CONV TO EXC APPT	04/02/17	2017/02/07	CM1140			
OS	510000000000000000	TERAMOTO, WENDY LEILANI	GS-0301-15-10	SENIOR ADVISOR	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	03/14/17	2017/03/14	808750			
OS	510730000000000000	UTHMEIER, JAMES WILLIAM	GS-0301-12-01	SPECIAL ADVISOR	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	02/07/17	2017/02/07	808752			
OS	510700000000000000	UTHMEIER, JAMES WILLIAM	GS-0301-15-01	SENIOR COUNSEL TO THE GENERA	002	570	Y7M		SCH C	213 3314	CONV TO EXC APPT	04/02/17	2017/02/07	CM1140			
OS	510103000400000000	VOLCANSEK, FREDERICK WALLACE	GS-0301-15-01	SENIOR ADVISOR	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	02/07/17	2017/02/07	808752			546 ACTION 4/2/17 WITH ITA
OS	510103000000000000	WARDELL, JONATHAN BRUCE	GS-0301-07-01	ADVANCE ASSISTANT	000	170	Y7M		SCH C	213 3314	EXC APPT	05/01/17	2017/05/01	847566			
OS	510900000000000000	WILLARD, AARON MATTHEW	GS-0301-15-10	DIRECTOR OF INTERGOVERNMENTA	000	170	Y7M		SCH C	213 3314	EXC APPT	04/16/17	2017/04/16	808753			
OS	510103000200000000	WILLIAMS, ALLAIRE D	ES-0301-00-00	DIRECTOR, EXECUTIVE SECRETAR	000	146	V4L	AWM	5 USC	3394(A)	SES NON CAREER APPT	04/30/17	2017/04/30	HRSPMAR			
OS	510300000000000000	YANKASKY-NORTON, BARBARA A	GS-0301-12-01	SPECIAL ASSISTANT	000	190	Y9K		SCH C	213.3302(A)	PROVISIONAL APPT NTE	02/07/17	2017/02/07	808751			
OS	510103000200000000	YANKASKY-NORTON, BARBARA A	GS-0301-12-01	ASSOCIATE DIRECTOR, OFFICE O	000	570	Y7M		SCH C	213 3301 A	CONV TO EXC APPT	04/02/17	2017/02/07	CM1140			

KIMBERLY K. EKMARK

(b) (6)

58th Presidential Inaugural Committee (PIC)

Cabinet Affairs and Federal Liaison, Public Liaison Office; December 2016 – January 2017

- Serve as liaison for federal stakeholder groups, including Cabinet Designees, Federal Agencies, United States Congress, and the Supreme Court
- Ensure a clear line of communication regarding logistics, ticketing, events, and any miscellaneous issues that may arise

2016 Republican National Convention, Committee on Arrangements (COA) – Cleveland, OH

Volunteer Director; February 2016 – July 2016

- Designed and executed the two volunteer programs during the Convention: Professional and Operational Volunteers
- Coordinated with 13 COA divisions on volunteer needs and worked to recruit over 500 Professional Volunteers and 2,000 Operational Volunteers
- Served as primary lead for processing, vetting, and coordinating logistics for all volunteers, including travel, transportation, housing, registration, credentials, training, security, and meals
- Worked closely with the Cleveland Host Committee in coordinating volunteer training and orientations and logistical placements of volunteers outside of Convention events
- Coordinated volunteer efforts for major events prior to the Convention, including media walkthroughs and vendor days
- Oversaw the Page Program for the Convention
- Supervisory duties included managing the Deputy Volunteer Director and Page Coordinator, staff assistants, and interns
- Helped coordinate all community volunteer activities for the COA staff

mCapitol Management / Spectrum Public Affairs – Washington, DC

Manager, Government Relations; May 2012 – December 2016

- Utilized knowledge of Congress and the federal government to support a portfolio of clients including Fortune 500 companies, Native American Tribes, local governments, and an automotive advocacy coalition
- Monitored briefings and provided analysis to principals and clients on developments in the legislative and executive branches relevant to their issues and objectives
- Engaged with trade associations and stakeholders in relevant industries on regulatory, tax, and other pertinent matters
- Performed research on a variety of policy issues including: federal tax policy, federal and state transportation and infrastructure funding, energy and efficiency standards, and federal regulatory standards and rulemaking
- Monitored state regulatory and legislative activity on issues and advised strategic engagement at the state level
- Pursued business development opportunities and built relationships with policy makers and influential staff members
- Assisted in government relations strategy development for clients, including the identification of key Congressional members for PAC disbursements
- Pursued relationships on behalf of clients with various government agencies, including but not limited to, the Department of Energy, Department of Transportation, and Environmental Protection Agency

Office of United States Senator Ron Johnson (R-WI) – Washington, DC

Legislative Correspondent; February 2011 – May 2012

- Researched policy and legislative issues for the Committee on Appropriations, Committee on the Budget, and Committee on Homeland Security and Governmental Affairs
- Provided additional policy assistance for taxation, finance, defense, foreign affairs, international trade, and veterans issues
- Attended hearings and briefings on congressional and agency activities
- Represented the Senator in meetings with constituent and advocacy groups while communicating his viewpoints and intentions
- Established the constituent services process for a new Senate office that received over 350,000 pieces of correspondence in the first year and managed constituent correspondence, writing over 50 letters that reached over 100,000 constituents

BlueFront Strategies, LLC – Washington, DC

Special Projects Manager; January 2009 – January 2011

- Prepared business proposals and marketing materials for potential clients and assisted in research of new media ideas and techniques

Republican Party of Minnesota – Saint Paul, MN

Field Staff; September 2008 – December 2008

2008 Republican National Convention, Committee on Arrangements – Saint Paul, MN

Staff Assistant; June 2007 – September 2008

EDUCATION: University of Wisconsin – Madison

Bachelor of Arts: Political Science and International Studies, Global and Political Economy; May 2007

Justin Arlett

(b) (6)

Experience

Chief Executive Officer at Arlett Financial

11/10-Present

- Dedicated to the development of successful real estate solutions for both families and investors. Have expertise in all aspects of Real Estate and can help Buy, Sell, or Invest in properties and notes.
- Source off market deals for cash investors leveraging tech and digital lead sources.

Chief Marketing Officer at Connected Investors

8/13-12/15

910-264-3040 1844 Sir Tyler Dr, Wilmington, NC 28405

- Oversee all marketing concepts, strategies, analysis and tech purchasing for Connected Investors keeping focus on ROI and bottom line revenue across several channels (direct mail, Facebook, Instagram, Paid Advertising, and content marketing), which is the world's largest network of real estate investors with over 200,000 members.
- Engineer, Blueprint, and Execute fluid customer experience with organized data
- Manage and delegate contractors across creative (graphic designers, copywriters, video editors, etc) and tech (developers, systems, and data specialists)
- Increased Revenue by 340% in a 2 year span to a multi million dollar corporation

Chief Executive Officer at Juiced Productions

1/16-Present

- Design and Metrics Consulting for revenue producing service and product based digital businesses. Ensure balance between design and business backed by organized metrics that allow brands to systematically improve their processes to make it more efficient and scalable
- Assisted several brands across diverse markets (personal brands, physical, and digital products) with brand consistency, systems, and metrics.

Delaware State Director at Donald J. Trump for President

8/16-11/16

- Report to Regional Team as well as oversee all State Operations including Developing Leadership Structure & Organization, Develop Relationship with Elected Officials, Recruit & Train Volunteers, Coordinate Deployments to Battleground State, Digital Activism & Engagement, Election Day Operations, and Events
- Assist Manage SE PA Team in office operations, volunteer recruitment, and marketing efforts last 6 weeks of Election

Education

University of Delaware

8/09-6/10

210 South College Ave, Newark, DE 19716

Attended for 1 year majoring Management Information Systems with a minor in Entrepreneurial Studies. Ended up moving to San Diego and working under a real estate investment firm for a year before moving to North Carolina.

Skills

Overseeing brand consistency across all marketing channels. Ensure tech "engine" is working smoothly and systematically running efficiently. Ensuring metrics analysis are in place to be able to scale advertising budgets efficiently and focused on desired ROI

Real Estate, Technology, Digital Marketing, Ecommerce, Analytics, Systems, and Processes

HENRY CHILDS II

PROFILE

Stellar background in both local and national campaigns. Extensive knowledge of the campaign process and constituent engagement. Areas of expertise include driving voter turnout through effective strategy and year-long engagement techniques, identifying campaign challenges and formulating innovative solutions, as well as leading teams to maximum success. Looking to utilize and expand extensive knowledge base and leverage my contacts at a challenging opportunity in the Washington DC area.

EXPERIENCE

DONALD J. TRUMP FOR PRESIDENT - POLITICAL DATA ANALYST

Trump Tower, New York, NY 10022 917-680-2011

Managed 21 call centers in California and New York. Effectively led team of Trump state directors, vendors, and call center managers throughout the voter identification, persuasion and GOTV efforts. Tracked daily data points and created reports for Data Director and Senior Trump campaign staff. Directly responsible for increasing daily VOIP calls from 25,000 calls a day to over 80,000 calls a day. Under my leadership, every call center increased voter contact and call efficiency.

HERMOSA LAW FIRM: AUSTIN, TX * ATTORNEY: FAMILY & CORPORATE LAW

1504 San Antonio St, Austin, TX 78701 512-413-5169

- Represent clients in all aspects of litigation, including client interviews, pretrial discovery, settlements, and trials.
- Implement litigation, discovery, settlement, and trial strategies.

NATIONAL DIVERSITY COALITION FOR TRUMP: TX * ADVISOR

ADVISOR - PRESENT

4780 Ashford Dunwoody Rd ste 500, Dunwoody, GA 30338 404-409-5400

Leader of largest black delegation at the Republican Convention. Recruited and organized black delegates to play a critical role in the presidential nomination process. Recognized by national media as a rising star in the Republican Party: interviewed by The Today Show, Good Morning America, Vice, Black Entertainment Television, Late Show with Stephen Colbert, and various state and local news outlets.

- Specifically recognized by Executive Director for demonstrated excellence in media.

TEXAS FEDERATION OF AFRICAN AMERICAN REPUBLICANS: AUSTIN, TX

211 E 7TH ST #910, AUSTIN, TX 78701 512-477-9821

President of the largest black republican club in Texas. Oversee six black clubs throughout the state. Responsible for media, messaging, and developing vision for effective voter engagement. Grew membership from 20 members to hundreds of members.

- Expanded club from two member clubs to six member clubs. Currently working on adding two more member clubs.
- Events impacted 15,000+ targeted voters. Recruited and trained 100+ volunteers.

TEXAS STATE REPUBLICAN EXECUTIVE COMMITTEE: AUSTIN, TX *
COMMITTEEMAN 2014-2016

211 E 7TH ST #910, AUSTIN, TX 78701 512-477-9821

Managed a territory that contains all or part of 17 counties, covers more than 35,000 square miles and spans about 400 miles of the Texas Mexico border. Oversaw policies that affected 55 school districts, almost 23,000 oil and gas wells, 10 state parks, three national parks, and more than 2700 square miles of highways and interstate transportation infrastructure.

- Appointed to powerful Resolutions Committee by Texas Republican Chairman.
- Trained and organized 17 Texas county chairman.

TED CRUZ FOR PRESIDENT: TX * DIRECTOR AFRICAN AMERICAN COALITIONS -
2016

300 E 8th ste 961, Austin, TX 78701 713-254-3000

Led voter engagement efforts for the campaigns black voter engagement. Successfully formulated strategies to increase Ted Cruz's vote in Texas and other states. Worked with Cruz's national grassroots director to do outreach in urban areas.

GREG ABBOTT FOR GOVERNOR: SAN ANTONIO, TX * FIELD DIRECTOR - 2014
P.O. Box 12428, Austin, TX 78711 512-463-2000

Facilitated and organized thousands of voters in Bexar County for Greg Abbott's campaign and successfully led efforts to increase voter turnout. Achieved and exceeded all weekly goals throughout campaign season in addition to coordinating campaign events. Trained volunteers and interns on effectively applying campaign strategy throughout local communities.

- Effectively identified, developed, and mobilized Greg Abbott supporters in order to maximize voter turnout ahead of 2014 election day.
- Spearheaded and managed a 100+ member volunteer team in Bexar County
- Trained and organized volunteer work, tracked volunteer progress, and developed best practices for training.
- Recruited, trained, and led five-member intern team. Each intern was responsible for meeting weekly goals, and maintaining good relationships with volunteers and voters.
- Co-directed planning and execution of campaign events including national and

statewide political figures. Received positive feedback from Regional/State Director.

UICF, LLC: WARNER ROBINS, GA *CHIEF OPERATING OFFICER – 2017
206 Rolling Ridge Ct, Warner Robins, GA 31088 478-397-5721

Personally credited with driving significant gains in community presence. Instrumental in planning and organizing annual events. Recognized as the leader in creative content.

EDUCATION

Saint Louis University School of Law, May 2004
100 N. Tucker Blvd., Suite 986, St. Louis, MO 63101-1930 (314) 977-2800

Juris Doctor and Certificate of International Law

SUMMARY

Experienced **Public Affairs Professional** with 17 years' experience in public policy and politics. Background in all aspects of public affairs, including strategic communications, advocacy, campaign management, finance development and community outreach. Skilled in staff coordination, volunteer recruitment and assembling effective cross-functional relationships. A self-directed, assertive team builder with a proven track record.

KEY ACCOMPLISHMENTS

- Developed statewide, grassroots issue advocacy non-profit focused on free market policies.
- Managed the successful congressional campaign of a 2010 Young Gun candidate in Illinois.
- Directed the public relations response for the largest search and recovery mission in Minnesota history, the 2007 I-35W bridge collapse.
- Guided the transition of a newly elected Sheriff and his administration with over 800 employees and an \$81 million annual budget.
- Led the congressional campaign in 2002 that received the most votes in the nation.

EXPERIENCE

Manager, Budget & Administration for Events

2017 Presidential Inaugural Committee

December 2016 – Current

- Managing the budgeting process for the division overseeing all Public & Private Events of President-elect Donald Trump's Inauguration with a budget of \$70+ million and over 100 employees.

Partner

Fallbrook Communications, LLC

January 2012 - Current

- Provide general consulting services to federal campaigns.
Tonia Khouri, IL-11
David VanAssche, MI-10
Amanda Lynn Hinson, MN-7
- Provide compliance and treasury consulting services to federal campaigns.
Security Through Strength, 527 Group
Graham 2016
State Senator Carlyle Begay, AZ-1
- Provide grassroots organization and public affairs services to private and non-profit clients.

Director of Campaign Administration

Security Through Strength – Graham 2016

May 2015 – January 2016

- Managed the campaign budgeting and revenue tracking processes.
- Created the human resource functions, including recruiting, hiring practices, benefits and compensation.
- Coordinated compliance and reporting functions adhering to Federal Election Commission guidance and campaign finance laws.
- Developed campaign's internal control procedures and tracking systems to limit campaign's exposure to legal & regulatory risk while ensuring consistent, transparent fiscal processes.
- Led advance efforts in support of Senator Graham's appearances at Presidential debates.

Minnesota State Director

Americans for Prosperity Foundation

August 2011 – April 2015

- Directed staff and volunteer efforts through public affairs campaigns intended to turn citizens into activists promoting free market policies at the local, state and federal levels.
- Lobbied all levels of government in support of limited government, lower taxes, decreasing spending and fewer regulations.
- Fundraised on behalf of both the Minnesota chapter and the national organization.
- Performed the role of lead spokesperson and point of contact on behalf of AFPF with Minnesota media.
- Presented on behalf of AFPF issues at hundreds of community gatherings since 2011.

Paid Consultant

International Republican Institute – Jordan

April 2011 – June 2011

- Created and delivered materials on message development, campaign tactics and communications strategies for municipal campaign schools conducted throughout Jordan for incumbent and first time candidates for Mayor and Local Council.
- Conducted new media training for five political parties to grow their base of support and improve outreach efforts.
- Provided one-on-one consultations to meet the individual needs and culturally-sensitive concerns of male and female candidates.
- Drafted a basic campaign manual for distribution by the IRI Jordan Program.

Campaign Manager

United States Representative Randy Hultgren

September 2009 – November 2010

- Directed staff and volunteer efforts for winning 2010 general election campaign of Illinois State Senator Randy Hultgren (R-IL) to regain the former seat held by Speaker Hastert with 51% of votes cast, and, the primary election campaign with 55% of votes cast.
- Created the plan to ensure federal and state election law compliance.
- Coordinated local and PAC fundraising efforts resulting in donations of \$1,510,000.00 for 2010 election cycle.
- Designed strategic communication/coalition plans targeting specific voter groups across district.

Owner

Cooney Printing

January 2008 – August 2009

- Sold printed goods and collateral materials for small businesses and non-profit organizations.
- Delivered sales presentations to prospective clients in the Twin Cities area.
- Assisted in developing comprehensive marketing programs for customers.
- Created targeted direct mail programs for non-profits to supplement fundraising campaigns.
- Consulted on public relations efforts for issue advocacy.

Chief of Staff

Hennepin County Sheriff's Office

January 2007 – December 2007

- Established public relations, government relations and constituent services for newly elected Sheriff of Hennepin County (1.2 million residents).
- Developed strategic plan for 825-person public safety agency with \$81 million annual budget.
- Coordinated crisis management communications response for I-35W bridge collapse of August 2007.
- Managed the development of senior team leadership structure within Administrative office.

Campaign Manager – Political DirectorUnited States Representative Jim Ramstad

February 2002 – January 2007

- Directed staff and volunteer efforts for winning re-election campaigns of U.S. House Representative Jim Ramstad (R-MN) in 2002 with 72% of votes cast, in 2004 with 65% of votes cast and 2006 with 65% of votes cast.
- Coordinated local and PAC fundraising efforts resulting in donations of \$987,000.00 for the 2002 election cycle, \$1,012,000.00 for the 2004 election cycle and \$983,000.00 for the 2006 election cycle.
- Executed grassroots strategy in new territory of the redrawn 3rd district.
- Designed strategic communication plan targeting specific constituent groups.
- Acted as primary political contact for Congressman Ramstad in the 3rd District of Minnesota.

Legislative AssistantMinnesota State Senate

January 2001 – January 2002

- Created a weekly e-mail newsletter to report on session activities to over 130 community leaders in southern Minnesota.
- Constructed customized databases for specific interest groups.
- Established constituent services for freshman State Senator.
- Prepared research on regional media in the Austin and Albert Lea markets.

EDUCATION

Humphrey School of Public Policy & Affairs, University of Minnesota
Policy Fellow

2014-2015

University of Minnesota, Twin Cities
B.A., Political Science

2001

COMMUNITY SERVICE**Commissioner**

Plymouth Planning Commission

January 2007 – February 2008

- Reviewed land development applications to ensure they conform to the Comprehensive Plan and Zoning Ordinance.
- Prepared the Comprehensive Plan for City Council implementation and periodic review.

REFERENCES

Ryan Price
Director, Events
Presidential Inaugural Committee

(b) (6)
(b) (6)

Alan Cobb
Senior Advisor
Donald J. Trump For President, Inc. & Presidential Transition Team

(b) (6)
(b) (6)

Dean Peterson
Former Chief of Staff
U.S. Representative-retired Jim Ramstad, MN-3 & Hazelden Addiction Treatment Centers

(b) (6)
(b) (6)

Megan Badasch
Presidential Transition Team

(b) (6)
(b) (6)

JOSEPH A. LAROSKI JR.

(b) (6)

EXPERIENCE

U.S. INTERNATIONAL TRADE COMMISSION, Washington, D.C.
500 E St SW, Washington, DC 20436, (202) 205-2000

2016-present

Attorney-Advisor

- Advising and assisting Commissioners, Commissioners' aides, and investigative staff on all matters relating to investigations and sunset reviews under U.S. antidumping, countervailing duty, and global safeguard laws.
- Preparing legal issues memoranda and draft Commission determinations in preliminary and final phases of trade remedy investigations.
- Assisting the Office of the United States Trade Representative in evaluating and commenting on the consistency of foreign trade remedy laws, regulations, and measures with World Trade Organization and bilateral trade commitments.
- Participating in the interagency response to foreign trade remedy investigations of U.S. exporting industries.

KING & SPALDING, Washington, D.C.
1700 Pennsylvania Ave NW, Washington, DC 20006, (202) 737-0500

2012-2016

Counsel

- Assisting clients in the removal of market access barriers and other impediments to exporting goods and services around the world.
- Providing trade policy advice on a wide variety of trade matters, including US legislation, trade remedies, and the negotiation of international agreements.
- Litigating trade disputes before the World Trade Organization.
- Litigating antidumping and countervailing duty proceedings before the U.S. International Trade Commission and U.S. Department of Commerce on behalf of U.S. industry.
- Providing legal advice and support to private corporations and industry associations in their interactions with governments on dispute settlement matters and enforcement of domestic international trade laws.
- Providing legal advice to private corporations and industry associations on the all matters relating to international trade, customs procedures, trade remedies, WTO and other trade agreements, dispute settlement, U.S. preference programs, interagency and congressional procedures, and the national security implications of imports and exports.

OFFICE OF THE U.S. TRADE REPRESENTATIVE, OFFICE OF GENERAL COUNSEL, Washington, D.C. 2008-2012
600 17th Street NW, Washington, DC 20508, 202-395-3150

Associate General Counsel

- Representing the United States in WTO dispute settlement proceedings and matters arising under regional free trade agreements.
- Advising and assisting lead negotiators in ongoing negotiation of Labor, Regulatory Coherence, Sanitary and Phytosanitary Measures, and Technical Barriers to Trade chapters of the Trans Pacific Partnership agreement.
- Advising senior administration officials in the formulation and implementation of trade policy regarding customs matters, and trade-related labor and chemical regulation issues.
- Counseling senior administration officials with respect to legal strategy and U.S. government positions on issues arising at the Council for Trade in Goods and its subsidiary bodies, the World Customs Organization, and other multilateral fora.
- Evaluating consistency of foreign measures with WTO and bilateral trade commitments and developing legal and factual bases for initiating dispute settlement proceedings against such measures.
- Coordinating U.S. government responses to foreign antidumping and countervailing duty (AD/CVD) investigations.

VINSON & ELKINS, Washington, D.C.
2200 Pennsylvania Ave NW #500, Washington, DC 20037, (202) 639-6500

2006-2008

WILLKIE, FARR & GALLAGHER, Washington, D.C.
1875 K St NW #100, Washington, DC 20006, (202) 303-1000

2004-2006

Associate

- Counseled foreign governments, private corporations, and industry associations on the full range of U.S. laws and international rules governing cross-border trade, trade remedies, WTO and other trade agreements, and the national security implications of imports and exports. (Advised private sector officials in Canada, India, Japan, Korea, Mexico, Thailand, the United States, and Vietnam. Represented foreign government agencies in India and Thailand.)
- Litigated AD/CVD matters on behalf of foreign governments, foreign producers, industry associations, and U.S. importers before the U.S. Department of Commerce, U.S. International Trade Commission, U.S. Court of International Trade, and the Federal Circuit.

- Advised foreign governments regarding WTO-consistency of measures and U.S. implementation of WTO DSB recommendations and rulings.

SKADDEN, ARPS, SLATE, MEAGHER & FLOM, Washington, D.C.
1440 New York Ave NW, Washington, DC 20005, (202) 371-7000

1999-2004

Associate

- Represented domestic integrated steel industry in multiple phases of international trade litigation.
- Coordinated domestic steel industry response to over 700 product exclusion requests in the Section 201 Steel investigation.
- Researched and prepared memoranda regarding legal issues raised in WTO disputes challenging U.S. application of AD/CVD laws under the Anti-Dumping Agreement and Agreement on Subsidies and Countervailing Measures.
- Advised a pharmaceutical company on issues relating to the Montreal Protocol.

HON. DOMINICK L. DICARLO, UNITED STATES COURT OF INTERNATIONAL TRADE, New York, NY 1998-1999
1 Federal Plaza, New York, NY 10278-0001, 212-264-2800

Law Clerk

- Drafted opinions, orders and bench memoranda on international trade matters, including AD/CVD and customs issues.

EDUCATION

GEORGETOWN UNIVERSITY LAW CENTER, Washington, DC
600 New Jersey Ave NW, Washington, DC 20001, (202) 662-9000
Master of Laws in International and Comparative Law, with distinction, May 1998.

FORDHAM UNIVERSITY SCHOOL OF LAW, New York, NY
150 W 62nd St, New York, NY 10023, (212) 636-6000
Juris Doctor, May 1997.

- Associate Editor, FORDHAM INTELLECTUAL PROPERTY, MEDIA & ENTERTAINMENT LAW JOURNAL.
- The Emmet J. McCormack Foundation Prize in Admiralty Law

GEORGETOWN UNIVERSITY SCHOOL OF FOREIGN SERVICE, Washington, DC
ICC 301, 37th St NW & O St NW, Washington, DC 20057, (202) 687-5696
Bachelor of Science in Foreign Service, International Politics, December 1993.

- Georgetown Study Abroad Program, Pontificia Universidad Católica Del Ecuador, Quito, Ecuador
- Team Captain, 1993 Varsity Cross Country Team (ranked 7th nationally by TRACK & FIELD NEWS)

PROFESSIONAL ASSOCIATIONS

District of Columbia Bar, New York Bar, New Jersey Bar
American Bar Association, International Trade Committee, Section on International Law (Vice Chair, 2010-2015)

(b) (6)

Richard A. McCormack

Objective

To leverage my 30 years of expertise as a writer covering industry, trade, manufacturing and advanced technology to develop, implement and successfully communicate public policies that lead to the rebuilding of American industry, the creation of millions of high-paying jobs, and the rebirth of the American economy.

Professional Experience

Executive Editor, *Manufacturing & Technology News*, Publishers & Producers, Annandale, Va.
(www.manufacturingnews.com), 1995 - present.

Active and respected writer, journalist, blogger and editor covering U.S. industry, globalization, trade and the economic, social and political consequences of offshore outsourcing and the loss of dozens of American industries. Other areas of expertise include advanced manufacturing, automation, science, technology, public policy, legislation, global trends and government programs such as the creation of the National Network for Manufacturing Innovation (NMMI). Manage editorial staff and freelancers. Lead campaigns in social media, marketing and promotion.

King Publishing Group, National Press Building, Washington, D.C., 1983 - 1994.

- Founding Editor of *High Performance Computing and Communications Week*, overseeing a staff of reporters and freelancers covering the shift of supercomputing from data centers to the desktop, the shift to graphical visualization of data, commercialization of the Internet and the creation of the computer-aided design (CAD) and relational database industries (B2B e-commerce and digitization of manufacturing systems). Expert at turning dense scientific concepts and principles into lay language for larger audiences.
- Founding Editor of *New Technology Week*, editing, writing and overseeing a staff of reporters and freelancers covering industrial and economic competitiveness, science, technology, innovation, advanced manufacturing, defense electronics, national laboratories, geopolitics and the globalization of technology and industry.
- Reporter and Associate Editor of *The Energy Daily*, covering renewable energy, nuclear power, Chernobyl, electric utilities and energy research and development.

Book Author & Editor

- *ReMaking America*, 2013.
- *Manufacturing A Better Future For America*, 2008.
- *Lean Machines, Learning from the Leaders of the Next Industrial Revolution*, 2002.

Public Appearances

- Speaker, presenter and moderator at dozens of industry conferences.

- Lecturer at National Defense University.
- Radio, television (CNN, C-SPAN) and film appearances ("Death By China").
- Testified before Congress (the House Manufacturing Caucus, the Congressional Steel Caucus and the U.S.-China Economic and Security Review Commission).

Awards

- Awards For Investigative and Interpretive Reporting from the Specialized Information Publishers Association.
- International Intelligent Manufacturing Systems (IMS) Program Award: "Manufacturing & Its Impact On Society and the Economy."
- An "American-Made Hero,"
<http://www.americanmadeheroes.com/McCormack.html>.

Professional & Community Associations & Service

- Fairfax County, Va. Invasive Management Area program site leader, Mason District Park.
- Fairfax County, Va. Member Park Authority Master Plan Committee Wakefield Recreational Center and Ossian Hall Park.
- Head Coach, Varsity Golf Team, Annandale High School, Va. Fairfax County Public Schools, 1997 - 2015 (PGA - Player Ability Test (PAT) Certified).

Education

University of the Pacific, Stockton, Calif.
BA in English; minors in Political Science and Biology.

STEVEN J. MEYERS

(b) (6)

Trump-Pence Campaign

2016

Volunteer Advance

Performed both Press Lead and Site Advance responsibilities at campaign events ranging from small fundraisers to 1500-person rallies. Planned, organized and managed both press and site logistics to successfully source venues with short lead-times and executed site buildout, in addition to managing and coordinating event-day logistics. Liaised with multiple organizations to secure logistical support and event safety.

SmartPower,

2015 – 2016

1120 Connecticut Avenue, N.W., Suite 1040, Washington, D.C. 20036; 202-775-2040

Project Manager

Lead and/or manage multiple projects in various states; develop and implement work plans, meet metrics and supervise staff. Ensure projects deliver contractual performance metrics on time and on budget. Ongoing communications with clients and team members regarding project performance, as well as representing the organization with existing clients, project partners, state and regional leaders and groups, as well as business development opportunities with potential clients.

- Work seamlessly with various constituencies – including state and town officials, business leaders, non-profit organizations, faith-based organizations, and the general public.
- Excellent communication and persuasion skills with the confidence to speak publicly in front of groups or one-on-one at all levels of an organization.

Bellamy Management Services, L.L.C.

2010 – 2015

901 D Street, S.W., Suite 1009, Washington, D.C. 20024; 202-863-2270

Project Manager & Team Lead

Facilitate and support the employment diversity objectives of the Federal Aviation Administration (FAA)/Air Traffic Organization (ATO) by leading comprehensive strategic planning and defining project scope and deliverables aligned with clients' goals. Ensure the ongoing alignment and timely completion of project outcomes through proactive change and risk management, and maintain budget compliance through consistent tracking and accurate reporting. Leverage exceptional team building and leadership to resolve conflicts and cultivate cooperative team dynamics. Create and sustain clear communication among team, clients, and stakeholders as an administrative liaison, delivering updates and addressing clients' concerns in weekly ATO Diversity staff meetings and through other communication outlets.

Accomplishments:

- Addressed critical ATO talent issues by identifying priorities through trend analysis and metrics and collaboratively developing an Integrated Team Management Process and comprehensive solution strategy.
 - ✓ Drove significant improvements in diversity outcomes and efficiencies by implementing customized solutions, including intervention services, training strategies, and leadership development.
- Improved the monitoring of Civil Rights complaints, EEO cases, and Management Accountability Board cases throughout the ATO by directing the design and implementation of Access databases.

McCain for President, Washington, D.C.

2008

Advance Lead Representative

Directed the conceptualization and implementation of high-pressure campaign events ranging from small fundraisers to 20k-person rallies by training and coaching advance teams in messaging strategy and press communications. Organized total site logistics to successfully source venues with short lead-time and execute site buildout. Supervised paid campaign staff and volunteers to drive the communication and planning required for successful events. Liaised with multiple organizations to secure logistical support and event safety.

Primary Accomplishment:

- Drove record numbers of event attendance through comprehensive press coverage and key communications and connections with local organizations.

MorganFranklin Corporation

2005 – 2008

7900 Tysons One Place, Suite #300, McLean, VA 22102; 703-564-7525

Director of Marketing & Communications

Led corporate marketing and media relations planning by collaborating with the executive team to align messaging and themes with business goals and culture. Realized improved employee understanding, participation, and richer company culture. Oversaw the development and execution of marketing initiatives and collateral to meet and exceed business development revenue growth goals through improved brand recognition and higher visibility of company services, including trade show participation and speaking opportunities for corporate leadership. Developed and approved media inquiries, press releases, and executive communications as corporate spokesperson to ensure consistent and appropriate messaging.

MorganFranklin Corporation, continued**Accomplishments:**

- Created a new corporate marketing and strategic communications department by evaluating existing procedures and programs to determine value, effectiveness, and ROI; instituted cross-functional cooperation to develop new marketing strategies.
 - ✓ Resulted in enhanced solutions for corporate marketing policies, initiatives and business development opportunities through improved brand recognition, lead generation, and revenues.
 - ✓ These efforts helped increase practice group revenues by more than 60% over three years.
- Built B2B brand awareness by partnering with a tech firm to develop a phased-in CRM system to provide a foundation on which to foster key business partnerships and highlight staff industry expertise.

United States Department of Commerce

2001 – 2005

1401 Constitution Avenue, N.W., Washington, D.C. 20230; 202-482-2000**Chief of Staff, Office of Manufacturing and Services/International Trade Administration, 2002 – 2005**

Directed the long-term planning and daily operations of a team of 235 economic and statistical analysts whose work supported U.S. competition, market expansion, and export increase programs across all trade sectors. Optimized a \$39M budget through proactive planning, allocation, and reporting. Oversaw the evaluation of analysis and its development in to advice for the Assistant Secretary and policymakers. Developed productive collaboration among internal teams, including Industry Trade Advisory Committees, the Travel & Tourism Advisory Board, the Manufacturing Council, and the President's Export Council, to combine their expertise into compelling policy initiatives and strategies.

Accomplishments:

- Evaluated the impact of domestic and international economic and regulatory policies on U.S. manufacturers and service industries, leveraged by the Office of the U.S. Trade Representative in trade agreement negotiations.
- Identified strategic public policy communication and collaboration opportunities to optimize exposure, such as coordinating schedules to maximize local news markets, by coordinating with public affairs staff.

Senior Policy Advisor, National Oceanic and Atmospheric Administration, 2001 – 2002

Created data-driven policy advice for the Undersecretary for Oceans and Atmosphere on issues spanning the National Weather Service, National Environmental Satellite, Data and Information Service, and Homeland Security. Actively researched relevant information and collaborated with internal and external teams to develop comprehensive understanding and strategy. Represented NOAA on a team of senior agency staff to develop policies and procedures for the initial post-9/11 NOAA Homeland Security Program Office.

Primary Accomplishment:

- Recognized with the NOAA Administrator's Award for leadership on the Data and Information Quality Act that ensured and maximized the quality, objectivity, utility, and integrity of information the agency disseminates.

Bush/Cheney Presidential Campaign, Washington, D.C.

2000

Advance Lead Representative

Led strategic and logistical planning of key campaign events in a fast-paced, high-pressure environment. Oversaw advance teams in all aspects of event execution, including site development, security, and related logistics. Identified and secured appropriate venues to drive attendance, and liaised with press representatives for critical campaign coverage. Ensured event success through detailed planning and communication with teams, partner organizations, and hosts.

Primary Accomplishment:

- Cultivated strong partnerships with local and state organizations to develop local support teams essential to event success, plus relationships with partner organizations to build a network of support and ensure high attendance.

National Association of Mutual Insurance Companies (NAMIC)

1997 – 2000

3601 Vincennes Road, Indianapolis, IN 46268; 317-875-5250**Manager, Marketing & Member Services**

Developed and implemented marketing initiatives for all NAMIC services and organization affiliates by developing and maintaining strong relationships with C-level executives and insurance industry leaders. Cultivated partnerships with state associations and other industry groups to organize and ensure the success of multiple high-profile annual events, including two national CEO conferences and six educational topic seminars.

Primary Accomplishment:

- Directed the successful annual Property/Casualty Conference by overseeing budget development, program planning and evaluation, member service relations, and marketing and publicity communications.
- Exceeded new business development goals each year

EDUCATION & QUALIFICATIONS

Bachelor of Science in Business, Concentration in Marketing, Indiana University, Bloomington, IN
U.S. Chamber of Commerce Institute for Organizational Management

Security Clearance: TS/SCI eligible

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(b) (6)

PROFESSIONAL EXPERIENCE

DEPARTMENT OF THE TREASURY, Washington, DC

2017

- Managed process for answering over 400 Senate Questions for the Record for Secretary Mnuchin.
- Briefed Secretary Mnuchin on tax policy and White House orders implementing regulatory freeze.
- Drafted critical daily reports notifying White House Cabinet Affairs of ongoing matters at the Department of the Treasury. Led daily update from the Treasury in conference calls with the White House.

PRESIDENTIAL TRANSITION OFFICE OF GENERAL COUNSEL, Washington, DC

2016 - 2017

- Managed the mock hearing process and ethics clearance for nominees.
- Worked directly with Secretary Mnuchin, Secretary Perry, and assisted Secretary Tillerson.
- Led a team of three lawyers to successfully complete the Senate questionnaire, financial disclosures, and ethics clearance for Secretary Perry.

COMMODITY FUTURES TRADING COMMISSION, New York, NY

2016

- Collaborated with the Department of Justice to prosecute a UK bank accused of using US capital markets to defraud a Japanese government entity of approximately \$1.5 million in fees.
- Helped prosecute individuals for systematically scamming elderly victims.
- Staffed as an extern for Cornell Law School academic credit.

K&L GATES LLP, Pittsburgh, PA

2016

- Represented asset management firms, financial services companies, and sovereign wealth funds with billions of dollars of assets under management in transactional and regulatory matters as a summer associate in the investment management department.
- Drafted advisory memoranda certifying compliance with Rule 12b-1 and Form ADV.

HON. ROBERT E. BACHARACH – TENTH CIRCUIT COURT OF APPEALS, Oklahoma City, OK

2016

- Drafted decisions in matters involving immigration law, securities law, and criminal law.
- Travelled with Court to Denver to prepare for hearings. Participated in decision-making sessions after oral arguments with Judge and clerks to determine the outcomes in cases heard by the Court.
- Staffed as a judicial extern for Cornell Law School academic credit.

HON. LISA G. WOOD – SOUTHERN DISTRICT OF GEORGIA, Brunswick, GA

2015

- Researched case law and drafted decisions in matters involving contract law and criminal law as a summer intern. Drafted decision certifying a case on bail bonds to the Georgia Supreme Court.

FINANCIAL INDUSTRY REGULATORY AUTHORITY, Rockville, MD and Atlanta, GA

2014 - 2015

- Helped start an investigation which resulted in a \$25 million settlement with MetLife, the largest in FINRA's history. Prosecuted a global financial services firm engaged in a complex international fraudulent scheme as a summer intern for two consecutive summers.

ASHURST LLP, Hong Kong, China

2012

- Developed structured finance and capital markets solutions for clients engaged in cross-border transactions as a summer associate. Represented global bank and conducted due diligence for an initial public offering of a Mainland Chinese company seeking to be listed in Hong Kong and London.

DACHENG LAW OFFICES (NOW DENTONS LLP), Beijing, China

2011

- Recruited five individuals and led working group to assess the opportunities and challenges of introducing collateralized debt obligations and credit default swaps in China to address mounting concerns regarding local government debt.
- Drafted a paper on this research which won the Linklaters Prize at the University of Oxford for the best legal article of the year and was shared with Bloomberg News.
- Applied research to European sovereign debt and was invited to lecture at Trinity College Dublin.

COVANCE, Gaithersburg, MD

2009 - 2010

- Developed economic and policy strategies for clients seeking to enter the changing healthcare market. Recognized by President for work on an international analysis resulting in new multimillion dollar project.

EDUCATION

CORNELL LAW SCHOOL, Ithaca, NY

Candidate for J.D., 2017.

GPA: (b) Ranked in the top (b)

Honors: Dean's List. Myron Taylor Scholar (awarded to rising 3Ls in top (b) of class).

Activities: Cornell Law School Journal of Law and Public Policy, Senior Editor.

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL AND WHARTON SCHOOL, Philadelphia, PA

LL.M./Business and Law Certificate, 2014.

Honors: Penn Law GPA: (b) Ranked in the top (b). Wharton School GPA: (b)

Activities: University of Pennsylvania Journal of International Law, Executive Editor.

UNIVERSITY OF OXFORD, Oxford, UK

LL.B., 2013.

Honors: 2012 Linklaters Prize (awarded annually for best legal article).

Activities: Harris Manchester College Law Society, President.

DUKE UNIVERSITY, Durham, NC

AB with Distinction, 2009.

Honors: Granted degree with Distinction for Senior Honors Thesis on healthcare.

Activities: Phi Delta Theta. Awarded grants for academic research in Venezuela and Colombia.

PUBLICATIONS

Amicus Brief for an SEC Enforcement case appealed to the Supreme Court. Brief for the International Municipal Lawyers Association as Amici Curiae in Support of the Petitioner, *Boudreaux v. SEC*, (No. 14-1142). April 2015.

"Can Risk Assessment Help Us Determine if Regulations Kill Jobs?" Penn Law RegBlog. March 2014.

"North Carolina Ash Spill Renews Debate Over Delayed EPA Regulation." Penn Law RegBlog. April 2014.

"Gift Cards and the Potential for Money Laundering." Penn Law RegBlog. April 2014.

"Quality Control and Criminal Justice." Penn Law RegBlog. July 2014.

"Deploying Weapons of Financial Mass Destruction: Derivatives and Irish Sovereign Debt." Trinity College Dublin Colloquium. February 2013.

"European Parliament Divided over Proposed E-Cigarette Regulation." Penn Law RegBlog. October 2013.

"Can a 36-page Standard Contract Avert a Looming Debt Crisis in China?" Verdict Journal. May 2012.

"Creating a Culture of Accountability." Los Angeles Times. December 2011.

LANGUAGES: Native fluency in Armenian. Working knowledge of Spanish and Russian. Learning Mandarin.

HOBBIES: Enjoy international travel, collecting frequent-flyer miles, and classical music.

HUNTER MORGEN

(b) (6)

HOME ADDRESS

(b) (6)

EDUCATION

RIDER UNIVERSITY, Lawrenceville, NJ

Degree: Bachelor of Arts

Major: Political Science

Minor: Political Communication

POLITICAL EXPERIENCE

U.S. Department of State, Washington D.C.

Jan. 2017 - Present

Office of Policy Planning Staff

- Created briefing papers for the Secretary of State on issues pertaining to Africa.
- Drafted talking points for the Secretary of State for various meetings and events, including the G-20 Summit.
- Approved and provided edits for policy papers/memos to the Secretary of State.

Presidential Transition Team, Washington D.C.

Nov. 2016 - Jan. 2017

Policy Advisor

Buy America/Hire America Team Lead

- Worked collectively to create Executive Orders and Presidential Memoranda for the Buy America/Hire America Task Force as well as the national security policy implementation team.
- Directed and delegated tasks to the Buy America/Hire America team of 15-20 people from various disciplines.
- Collaborated on the policy implementation guide, which outlines day 1-200 action plans for the administration pertaining to the campaign platform in the areas of national security and foreign policy.
- Crafted briefing papers for the Vice President Elect's calls with leaders of foreign nations.

Donald J. Trump For President 2016, New York, NY

May 2016 - Nov. 2016

Policy/Speechwriting Assistant

- Created one-page talking points for use in rallies.
- Researched local/national statistics and information for use in policy speeches and rallies.
- Coordinated responses to inquiries from members of the press on Mr. Trump's policy positions.
- Drafted Op-ed pieces for release after major endorsements or policy announcements.

Republican National Committee, Washington D.C.

Sept. 2015 - Dec. 2015

Political Intern

- Assisted regional coordinators in planning GOTV events in targeted cities nationwide.
- Researched voting and contribution patterns on certain individuals for the demographic coordinators to determine if they were appropriate to contact for contributions

Chris Christie For President 2016, Morristown, NJ

June 2015 - Sept. 2015

Political Team

- Analyzed polling data from every national poll and tracked weekly progress.
- Created phone scripts to be used for contribution cold calls.
- Attended and staffed campaign events, rallies, and fundraisers.

TIM WANG

(b) (6)

Email: _____

(b) (6)

PROFESSIONAL SUMMARY

Twenty-years of experience developing strategic relationships with congressional hill staffs, senior federal agency officials, and private sector partners to achieve organizational goals. Proven leader who inspires team to excel. Creative, client-focused problem-solver who responds to operational and financial challenges with confidence and determination.

PROFESSIONAL EXPERIENCE

Program Manager Hudson Institute

June 2016 - Present

- Serve as an advisor to the 24th U.S. Secretary of Labor Elaine L. Chao.
- Maintain relations with embassies, international organizations and media organizations related to U.S. relations with the Asia-Pacific region.
- Provide research on wide variety of domestic and international policy issues including international trade, workforce development, and economics.
- Maintain communication and relationships with outside non-profit, private sector, and public thought leaders.
- Fosters relationships with domestic and international media outlets (TV, print, and online.)

Program Manager Office of the Distinguished Fellows, Heritage Foundation

April 2015 – June 2016

- Serve as an advisor to the 24th U.S. Secretary of Labor Elaine L. Chao.
- Maintain relations with foreign embassies, international organizations and media organizations related to U.S. relations with the Asia-Pacific region.
- Analyzes data and scholarly research on domestic and international policy issues
- Provide research on wide variety of domestic and international policy issues including international trade, workforce development, and economics.
- Manage the office budget of the Distinguished Fellows program.
- Organizes and maintains website, including catalogue of archive materials and electronic media.

Senior Trade Advisor

April 2014 – January 2015

U.S. House of Representatives, Congressman Tim Griffin (AR-02), Washington DC

- Serve as the lead trade advisor for a House Committee on Ways and Means Member. Tracking, analyzing, and advising the Member on policies and legislative issues related to tax, tariff and international trade.
- Serve as the Member's lead liaison with other Committee Members and Committee staff on all trade related issues, regulations and legislation.
- Coordinate with the House Ways and Means Trade Subcommittee on Leadership's trade agenda such as Trade Promotion Authority (TPA), Trans-Pacific Partnership (TPP) and The Transatlantic Trade and Investment Partnership (T-TIP).

Senior Advisor

March 2009 – January 2014

International Leadership Foundation (ILF)

Coalition of Asian-American Business Organizations (CAABO), Washington DC

(b) (6)

- Oversaw all aspects of ILF's annual Business and Leadership Conference, including dozens of pre-arranged corporate matchmaking meetings, consultations for ILF member companies with senior-level U.S. Government (USG) officials, and a fundraising event that attracted more than 500 attendees.
- Serve as principle advisor and counsel to the CEO of ILF and Co-Chair of CAABO, supervising a staff of twenty professionals charged with charting operational benchmarks, timelines, and resources in order to meet organizational growth goals.
- Partnered with the White House and U.S. Department of Commerce to choreograph a series of five business roundtables in major cities across the country, including one held at the White House.
- Drafted grant proposals for USG and corporate funding that succeeded in doubling the annual number of ILF awards.
- Implemented ILF annual evaluation survey, analyzed results, and made recommendations to senior management that increased organizational performance.
- Conducted domestic and global outreach with congressional offices, federal agencies, business executives, and community organizations to advance the ILF and CAABO missions.

Senior Advisor

June 2007 – January 2009

Office of Government Contracting and Business Development (GCBD)

Small Business Administration (SBA), Washington DC

- Formulated policy positions on federal legislation influencing U.S. small businesses' competitive position in the federal government procurement process.
- Developed strategies with senior leadership at thirteen federal agencies, including Department of Defense, Treasury, NASA, and GSA to increase small business contracting opportunities.
- Served as principal advisor for the GCBD Associate Administrator coordinating agency-wide policy formulation and project development.

Senior Advisor for International Trade

March 2001 – June 2007

U.S. Department of Commerce, International Trade Administration, Washington DC

Senior Advisor, Iraq Investment and Reconstruction Task Force

- Formulated policy positions and launched trade and investment initiatives in support of senior U.S. Department of Commerce officials' priorities for economic development and market access.
- Coordinated interagency outreach with the U.S. Departments of Defense, State and Treasury, the U.S. Agency for International Development, and the U.S. Embassy in Iraq to track regulations and formulate USG policies for economic development in Iraq.
- Developed advocacy strategies with U.S. companies pursuing to expand export market.

Senior Advisor, Office of the Under Secretary for International Trade

- Served as principal advisor for Under Secretary's "Entrepreneurial, Investment & Capital Formation Initiative," a program designed to encourage foreign direct investments and promoting market access to foreign markets.
- Convened a series of investment opportunities symposiums with government officials, financial executives, and associations.

Special Assistant, Office of the Assistant Secretary for Market Access and Compliance

- Served as a policy advisor to the Assistant Secretary of Commerce for Market Access and Compliance, coordinating with seven Deputy Assistant Secretaries on regional trade policies and regulatory developments.

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- As part of presidential transition team, prepared for the Assistant Secretary's Senate confirmation hearing.

EDUCATION

University of California, Irvine

Bachelor of Arts – Political Science

ADDITIONAL SKILLS AND CREDENTIALS

- Languages:
 - Chinese: Fluent
- Prior Security Clearance:
 - Small Business Administration: Top Secret
 - Department of Commerce: Secret

CAMPAIGNS AND VOLUNTEER WORK

- Campaign experiences:
 - 2016 Todd Young for U.S. Senate
 - 2014 & 2012 Scott Brown for U.S. Senate
 - 2012 Romney for President Primary & General Election
 - 2008 John McCain for President General Election
 - 2004 George W. Bush for President Re-election Campaign
- 2012 Republican National Convention: Communications Professional Resource Team
- 1998 – 2001: Republican National Committee Communication/Research Staff

Chris Garcia

Chris Garcia is an American entrepreneur and GOP political advisor who served as an Alternate Delegate for President Trump at the 2016 GOP Convention and continues to act as an Advisor to the Donald's National Diversity Coalition for Trump. With the victorious election now over, Mr. Garcia lends his expertise as an entrepreneur, political consultant, and economic & foreign affairs advisor.

PROFESSIONAL EXPERIENCE

Niagara International Capital Ltd. & Nanula Family Office

INVESTMENT BANKING CONSULTANT — 2015 - PRESENT

- Recruited by former New York State Senate Assistant Minority Leader, Anthony Nanula, to expand and lead the firm's Investment Banking Division.
- Assist in capital formation for clients including a water conservation technology company, a luxury real estate development company, and a mobile solar power manufacturing company

Burnham Securities, Inc.

INVESTMENT BANKING CONSULTANT — 2014 - 2015

- Consulted on the capital formation for a merger between a U.S. publicly-listed natural gas corporation and a private, Ukraine-based natural gas corporation.
- Secured support from members of the U.S. House Foreign Affairs Committee and U.S. Senate Foreign Relations Committee. Instrumental to passage of HR 5859, The Ukraine Freedom Support Act of 2014.
- Traveled to Kyiv, Ukraine to meet with Chairman of Ukraine National Securities and Stock Market Commission to develop the transaction's execution strategy. Worked with USAID, Ex-Im Bank, World Bank, OPIC, EBRD, and other policy-related or multilateral development banks to secure funding.

TransPerfect Translations International Inc.

DIRECTOR OF BUSINESS DEVELOPMENT — 2013 - 2014

- Recruited by New York-based multinational corporation to consult for organizations seeking to reach their target audiences around the world with on-brand, in-language content.
- Negotiated and closed deal with 2015 Special Olympics World Summer Games to support multilingual communications for 7,000 athletes from 170 nations.

Advantage Line Global LLC

CO-FOUNDER & CEO — 2012-2013 (EXIT)

- Conceived and successfully founded a disruptive, US-based international packaging manufacturing company.
- Raised first round of financing to close a \$3.5 million exclusive licensing deal with Italian partner Easypack Solutions to manufacture and distribute the innovative Easysnap™ technology in North America.
- Recruited experienced board of advisors to advise company on strategy and legal matters, and initiated projects with clients including Nestle USA, Kraft, and Gojo (Purell)

Chris Garcia

CAMPAIGN EXPERIENCE

National Diversity Coalition for Trump
ADVISOR AND SURROGATE (2016-PRESENT)

Peak, Mullen, Wagner for Malibu City Council
CHIEF STRATEGIST (2016)

Tony Strickland for U.S. Congress
CONSULTANT & FINANCE COMMITTEE (2012 & 2014)

Romney for President
CONSULTANT (2012)

California Republican Party
POLITICAL COORDINATOR (2009)

Arnold Schwarzenegger for Governor
INTERN (2006)

George W. Bush for President
INTERN (2004)

EDUCATION

Pepperdine University, Malibu, CA
B.A. ECONOMICS

- Bill Gates Millennium Scholar and Pepperdine Randall Intern Scholar
- President and Captain, Pepperdine Men's Rugby Team (2010 Division Champions)
- President, Pepperdine University College Republicans
- Top Conservative Activist, Young America's Foundation (2011, 2012) and Co-Creator of Pepperdine's world-renowned Wave of Flags: Remembering 9/11 memorial

PROFESSIONAL LICENSES

Financial Industry Regulatory Authority (FINRA)

- *SERIES 7 CERTIFIED* - GENERAL SECURITIES REPRESENTATIVE EXAMINATION
- *SERIES 63 CERTIFIED* - UNIFORM SECURITIES AGENT STATE LAW EXAMINATION

MEDIA APPEARANCES & PUBLIC ENGAGEMENT

Mr. Garcia appears on various international news outlets and speaks for a variety of organizations, nonprofits, and educational institutions.

ACTIVITIES

Joining the Trump administration would be the honor of a lifetime, with the goal of leveraging years of experience advocating and supporting global entrepreneurialism benefitting the United States.

National Diversity Coalition for Trump
ADVISOR & SURROGATE — MAY 2016 - PRESENT

Republican National Convention 2016
ALTERNATE DELEGATE — CA 33 - JULY 2016

**Pacific Council on International Policy
TTIP Joint Communique Committee**
CHIEF NEGOTIATOR — OCT 2015 - FEB 2016

6th European Economic Summit in Katowice, Poland
VIP DELEGATE & SPEAKER — OCT 2015

U.S. Department of State: Bureau of Economic & Business Affairs
DELEGATE & SPEAKER, GLOBAL ENTREPRENEURSHIP PROGRAM — 2014 - PRESENT

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Consuella Jordan

Biography

National Political

2016

***Deputy Political/Community Affairs Director
Committee on Arrangements RNC***

202-863-8500

Direct Report Jeff Larson

612-889-2387

Consultant

Responsible for the day to day management and operation of the Political/Community Affairs department. Advised the CEO on political OPS when needed. Developed the first major robust community engagement strategy to compliment the business strategy to ensure a successful RNC Convention. Lead all department team meetings between COMMS, External Affairs and Political to ensure a robust coordinated strategy and rapid response when needed. Managed the African American, small business, Hispanic and Veteran portfolio. Worked with COMMS and Media OPS on Black Media and Surrogates. Worked with, assisted with Delegate orientation. Developed TP's for convention CEO and RNC staff. Assisted with Platform Committee. Responsible for developing COA's staff charity donations post-convention. Responsible for managing and archival of department files.

2013 -2015

The Jordan Management Group

202-904-3296- TJMG

Direct RNC Report Jeff Larson

612-889-2387

Become the first major African American consultant to the RNC on building out engagement strategy for African Americans and Veterans. Developed the strategy for the minority community for advisors to candidate Tom Cotton U.S. Senate race. Provided input in the buildout of the new data vault built by the RNC. Helped develop TP's and opened my data base to help RNC Chairman land key speaking roles with African American organizations. Worked close with the African American Director. Participated in Senior Staff strategy meetings related to African American strategy.

2015-Preent

The Committee of 40

Bill Pickard

313-806-3962

A centered right organization, co-founded by CJ Jordan and Dr. Bill Pickard that focuses on education, minority business and economic development in urban and rural community, whose advisory board consist of a diverse group of black and minority CEO's in Urban and Rural community.

2010-2012

VOLUNTEER

ADVISOR

Direct Report Jeff Larson

612-889-2387

Served as an advisor to RNC Chairman Priebus and Chief of Staff Jeff Larson on issues and strategy impacting the Minority community. Built out the engagement strategy for the 2012 election cycle working with the Director of Coalitions for African American, AAPI, Hispanic and Veterans.

Brought together Black republicans, drafted urban agenda that was submitted and adopted in platform committee 2012. Developed a surrogate black surrogate list Brought together Black Republicans to develop input on the GO Project. Development and managed weekly conference calls and ID Veterans organizations to meet with Platform Committee. Coordinated major policy brief for top 100 AAPI business leaders with Romney Policy team and House Republican Leadership.

2013-Present
ADVISOR
540-461-0534

Delegate Ben Cline –VA

Serve as an advisor to issues important to the Black Community, Delegate Cline has received 92% of black vote in a swing county.

Professional

2007-Present
202-904-3296

The Jordan Management Group

A full Service Public Affairs, Government Relation and Political Strategy Firm. As manager of government affairs CJ evaluates pending legislation; surveys legislation's impact on the organization; develops the organization's response to legislation.; builds relationships with federal, state and local authorities, regulatory agency heads and key policymakers; develops government affairs strategies; enhances the organization's image among authorities; and writes testimony and talking points for campaigns. This role may also include working with staff and other organizations to obtain media coverage and develop effective public awareness campaigns. In this role she devises the strategy for the that must be implemented for successful out comes. Served as co event planner for the Ambassador's Ball 2013, was brought in as lead strategist to pull teams together for successful event. Was responsible for walk through, final disposition with Secret Service, VIP's gift bags.

2008-Present
Ron Steptoe
443-324-1030

Vice President of Government Affairs for the Steptoe Group LLC. Cofounded Warrior Centric Health which is a subsidiary of The Steptoe Group. Primary focus on PTSD/TBI in our Veterans and Military Community. Manager of government affairs, develops and implements the organization's political engagement strategy with federal, state and local elected officials, regulatory agencies and key policymakers. . The VP also advises organization executives on the impact of proposed legislation and determines an appropriate response.

2005

**Developed and coordinated a pilot program for Dept. of Commerce, MBDA,
with prime contractors and small businesses. 05'**

CJ Jordan

202-905-9726

Vetted and selected 15 small businesses to meet with the prime contractor where each small business learned how to prepare bids and scheduled 15 minute sessions with the prime. Results survey showed the participant's thoughts this was more productive and they had more captive time with the prime contractor. The prime selected a participant for a teaming agreement. The pilot is now called the LEAD Program for the Dept. of Commerce, MBDA.

2001

Project Manager-2001

U.S. Trade Mission to West Africa Headed by Congressman J.C. Watts, Jr.

Elroy Sailor

703-855-2338

Responsible for the day-to-day management of staff. Researched and gathered material needed for BIZDEL briefing books. Prepared and assembled briefing books for the BIZDEL. Solicited request for meetings with senior African government officials and CODEL. Solicited requests for priorities and interests with African governments visited. Managed the Control room in Ghana. Escorted the CODEL during the Opening reception in Ghana. Responsible for daily briefings with BIZDEL. There were 31 U.S. Businesses and 6 members of Congress on the Trade Mission.

The Community Solutions Alliance

Director

Volunteer

202-905-9726

Served as director of Coalition put together by Congressman J.C. Watts, Jr. for President Bush's Faith Based and Community Based Legislative Initiative. Developed a strategic plan for the alliance to bring the coalition members together. Developed a strategic plan to garner African American support and endorsements. Scheduled Member visits for Alliance members. Developed Thirty-day action plan. Coordinated Alliance member's efforts around Congressional Hearings. Coordinated Alliance member's attendance for press conference. Coordinated Ohio efforts for HR7. Assisted with Warroom monitoring and vote preparation. Results: the U.S. House of Representatives passed HR7 July 2001

Michael F. Colley, Chairman Franklin County Republican Party

Advisor/Liaison

deceased

Developed and implemented a long term strategic plan to increase minority participation. Serve as an advisor to the Chairman on issues pertinent to the minority community. Wrote/designed and edited Black History ads. Organized special events in the minority community. Schedule meetings and speaking engagements for the Chairman. Created a cultural diversity task force. Developed talking points. Results of efforts First African American appointed as director of the Franklin County Board of Elections and an increase of African Americans on the central committee. The Chairman has an increase in approval rating in the community and an increase in approval rating amongst black republicans.

PROFESSIONAL AFFILIATIONS

International Poets Society, Founding member

Published Author

Junior Chamber of Commerce

Awards

Golden/Silver poet presented by Vincent Price

Mayor's award for outstanding work on census Lynchburg, VA

Education

Saint Paul's College
Lawrenceville, Virginia

References available upon request

Antori Miranda

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Profile

Excels in challenging, fast-paced, and deadline-oriented environments individually or as part of a team. Proficient in public affairs, government and community relations as well as field operations management, site operations and logistics, and community engagement. Also heavily experienced with strong interpersonal skills and a proven ability to develop and maintain long-term effective relationships with individuals in all levels. Results-driven leader with a record of consistent quality work while meeting and exceeding objectives, goals, and expectations. Maximizing ability to interpret, speak, read and write English and Spanish fluently to benefit the project or team.

Professional Experience

The 58th Presidential Inaugural Committee, Washington, District of Columbia, December 2016 – January 2017

Site Coordinator

Rusty Roddy – (703) 237-6954

301 7TH STREET SW, WASHINGTON, DC 20024

Donald J. Trump for President, Inc., New York, New York, July 2016 – December 2016

Site Advance and Logistics

George Gigicos – (561) 400-3504

725 FIFTH AVENUE, NEW YORK, NY 10022

Scheirer Wealth Management, Lake Mary, Florida, April 2016 – Present

Senior Vice President/Director of Business Development

Andrew Scheirer – (321) 275-5922

1540 INTERNATIONAL PARKWAY, STE 200, LAKE MARY, FL 32746

- Florida 2-15 Licensed (Annuities, Health, and Life).
- Series 7 License Candidate sponsorship through Kovack Securities, Inc.
- Develop and promote organizational growth and facilitate introductions into local and state governmental entities to build mutual beneficial business opportunities.

The Perry Group, Orlando, Florida, July 2015 – April 2016

Associate (Independent Agent Representing Aflac)

Whitney Russell – (407) 924-3267

1650 W. SANDLAKE ROAD, STE 201, ORLANDO, FL 32809

- Florida 2-15 Licensed (Health, life, and annuities) agent specializing in business payroll and direct client accounts.

Republican Party of Pennsylvania (Republican National Committee), Harrisburg, Pennsylvania, March 2013 – June 2015

State Hispanic Inclusion Director

Robert "Bob" Bozzuto – (717) 418-8485

112 STATE STREET, HARRISBURG, PA 17101

- Develop, coordinate, and execute engagement strategy across the state's targeted Hispanic community.
- Strategically make recommendations to the state party, Governor, and other Republican state and federal elected officials on policies, procedures, and legislation that would affect the Hispanic community in Pennsylvania and serve as the party's liaison to Hispanic community.
- Identify and cultivate long-term effective relationships with targeted Hispanic communities/organizations and associations/including a diverse population of community leaders and volunteers.
- Gain comprehensive knowledge of community issues and concerns to collaborate with local leadership and party's elected officials to identify and address specific community issues/concerns.
- Leverage community leaders as door openers and relationship builders at times working through others to accomplish goals.
- Proactively monitor and adjust activities to respond to changing matters and priorities to meet goals.

Romney for President – Republican Party of Florida, Orlando, Florida, July 2012 – December 2012

Florida Deputy Hispanic Coalitions Director

Molly Donlin – (202) 863-8500

302 KNIGHTS RUN AVENUE, STE 150, TAMPA, FL 33602

Pete Clarke for Orange County Commission – District 3, Orlando, Florida, Primary/General 2012

Senior Advisor

Pete Clarke – (407) 376-5894

PO BOX 560412, ORLANDO, FL 32856

Melendez for Congress, Kissimmee, Florida, April 2012 – June 2012
Campaign Manager
Julius Melendez – (407) 729 - 1640
917 VERONA STREET, KISSIMMEE, FL 34741

Jim Gray for Orlando City Commission – District 1, Orlando, Florida, February 2012 – April 2012
Campaign Manager
Jim Gray - (407) 341-2551
390 N. ORANGE AVENUE, NO. 2400, ORLANDO, FL 32801

Newt 2012, Orlando, Florida, December 2011 – February 2012
State Regional Director – Central Florida
Jose Mallea – (305) 799-3351
3333 S. ORANGE AVENUE, STE 104, ORLANDO, FL 32806

Herman Cain for President, Orlando, Florida, October 2011 – December 2011
Central Florida Regional Field Director
Arlene DiBenigno – (850) 688-3307
PO BOX 2158, STOCKBRIDGE, GA 30281

Jon Huntsman 2012 (*V) / Rick Perry for President, Florida, June 2011 – October 2011
Site Advance and Logistics
Kevin Chmielewski – (443) 783-3711
255 SOUTH ORANGE AVENUE, ORLANDO, FL 32801

Florida Department of Health, Orange County, Orlando, Florida, January 2011 – June 2011
Government and Community Relations Liaison
Roger Roscoe – (727) 859-3669
6101 LAKE ELLENOR, ORLANDO, FL

- Tracked and researched legislation to brief senior public health officials on all legislative processes regarding pending bills pertaining to the Department of Health with any potential consequential effects to the county health department.
- Managed all activity and communication between the state's county health department and local, state, and federal legislators.
- Developed and maintained relationships with fellow state agencies, hospital boards, community partners and regional health councils to coordinate and align efforts to promote, protect, and improve the health of all people in Orange County.

Office of the Governor-Elect, Rick Scott, Tallahassee, Florida, November 2010 - January 2011
Inaugural Committee – Co-Managing Director, Site Advance and Logistics
Michael Shirley – (407) 580-3294
1881 SE 17TH STREET, FORT LAUDERDALE, FL 33316
420 EAST JEFFERSON STREET, TALLAHASSEE, FL 32301

- Accompanied the Governor-Elect and managed operations, protocol, and logistical matters for all assigned appearances and events.
- Developed event programs, plans, and layouts for assigned events pertaining to the Inauguration of the 45th Governor of Florida.
- Established and maintained effective liaison with various levels of management internal and external to the committee

Rick Scott for Florida, Orlando, Florida, June - November 2010
Deputy Field Director
Michael Shirley – (407) 580-3294
1000 SE THIRD AVENUE, FORT LAUDERDALE, FL 33394
1084 LEE ROAD, ORLANDO, FL 32810

- Coordinated and implemented campaign strategy with strong analytical and problem solving skills while assisting with site operations and logistics for various events, speeches, and visits for both the future Governor and First Lady, traveled and represented the team.
- Assisted in managing grassroots efforts in Central Florida by employing and managing over 100 people to produce record numbers.
- Coordinated, deployed, and oversaw Hispanic faith-based, small business, community leadership and various coalition outreach opportunities throughout assigned region.

BioPlus Specialty Pharmacy, Orlando, Florida, February - June 2010
Specialized Biologics Account Executive
Cherissa Dickenson – (727) 307-5868
376 NORTHLAKE BOULEVARD, ALTAMONTE SPRINGS, FL 32701

- Promoted organizational growth and staff development, securing necessary industry-related designations and increased overall Oncology patient volume.
- Built long-term relationships with various levels of practitioners, staff and pharmaceutical representatives.

Sección Amarilla USA, Orlando, FL, November 2009 - February 2010

Advertising Account Executive

Jorge Laynes - (407) 219-3342

3751 MAGUIRE BOULEVARD, ORLANDO, FL 32803

Comcast, Johnson City, Tennessee, January 2009 - June 2009

Comcast Contractor, Orlando, Florida, June 2009 - November 2009

Residential Field Account Executive

David Fee / Kevin Estep - (423) 895-1595

1794 OLD GRAY STATION ROAD, GRAY, TN 37615

Embarq, Apopka, Florida, September 2003 - October 2008

Mark Candell - (321) 297- 9252

555 LAKE BORDER DRIVE, APOPKA, FL 32703

850 E. ALTAMONTE DRIVE, ALTAMONTE SPRINGS, FL 32701

Inside Account and Field Manager (October 2007 - October 2008)

Consumer Solutions Specialist (September 2003 - October 2007)

Education

The University of Texas Pan America, Edinburg, Texas. Bachelor of Arts (*I), Major - Communications; Minor - Marketing

Business Related Skills

- Bilingual: fluent in Spanish; ability to interpret, read, and write.
- 15+ years sales and customer service.
- Strategy Execution - Operations / Protocol.
- Direct and coordinate joint research, campaign, outreach and implementation efforts.
- Perform liaison functions with other organizations, presenting agency / project / client needs and establishing working relations with counterparts.
- Community outreach: strategy development, coordination, and implementation of organization / government / community relations.
- Field instructions preparation; evaluate incoming reports as well as implement logistical matters and information.
- Partnerships / alliances; campaign plans / strategies; performance management.

*Volunteer

*Incomplete

Todd J. Abrajano

(b) (6)

Corporate and Government Experience:

58th Presidential Inaugural Committee (PIC)

(410) 703-6929

Public Liaison to the DC Mayor's Office

301 7th St., SW

Washington, DC 20024

December 2016 to Present

- Lead PIC efforts to successfully coordinate with the Office of DC Mayor Muriel Bowser.
- Troubleshoot any PIC issues that fall within the municipal government of the District of Columbia.

Turning Point Public Affairs, LLC

(913) 620-0700

Founder & President

335 Cherry Hills Meadows Dr.

Wildwood, MO 63040

April 2010 to Present

- Lead and manage the day-to-day activities of a boutique consulting firm assisting corporations, non-profits, political campaigns, and other clients with their public affairs, government affairs, communications, and strategic needs.
- Coordinate effectively with clients' other external vendors to create winning campaigns.

Fleishman-Hillard & VOX Global (FH Subsidiary)

(314) 982-1700

Vice President

Managing Supervisor

Account Supervisor

200 N. Broadway

Saint Louis, MO 63102

April 2008 to December 2010

April 2007 to April 2008

August 2006 to April 2007

- Supervised and directed successful public affairs efforts for multiple clients in the technology and telecommunications, financial services, energy, and education sectors.
- Achieved numerous wins in the legislative and regulatory spheres.
- Was a key member of the team that was awarded PR Week's 2009 Public Affairs Campaign of the Year award after a successful, multi-year campaign.

- Directed external grassroots operations and direct lobbying in a four-state region for a Fortune 10 company, including running the day-to-day operations of a 120,000+ member regional, consumer-based technology advocacy coalition.
 - Served as a registered lobbyist in four Midwestern states (Arkansas, Kansas, Missouri, and Oklahoma), providing testimony and other communications to members of legislative and regulatory bodies.
 - Served as the official spokesman for the coalition to members of the electronic, print, and broadcast media.
 - Managed an annual coalition budget of up to \$1.5 million including relationships with various outside vendors with regard to polling, advertising, collateral production, and grassroots outreach.

Missouri House of Representatives

(573) 751-4043

Director, House Communications

201 W. Capitol Ave.

Jefferson City, MO 65101

February 2005 to August 2006

- Served as the top communications executive for the 163 members of the Missouri House of Representatives.
- Managed the political and policy messaging for the House Speaker and other members of the 97 member House majority caucus.
- Directed a staff of nine including seven full-time employees and two interns.
- Served as the official spokesman for the Speaker of the Missouri House to members of the electronic, print and broadcast media.

Education:

Yale University

Bachelor of Arts: Political Science

Concentration: International Relations

New Haven, CT

May 2002

BROOKE VOSBURGH ALEXANDER

(b) (6)

CHESAPEAKE BAY MARITIME MUSEUM, ST. MICHAELS, MD

Executive Assistant to the President and CEO, 2014-2015

- Provided administrative support to the new head of Museum
- Efficiently manage and coordinate the schedule, correspondence and paperwork of the office of the President
- Serve as liaison to the Board of Directors and provide support to other senior leadership

ADVAMED, WASHINGTON D.C.

Executive Assistant to the President and CEO, 2010-2011

- Provided administrative support to the senior executive of medical device industry trade association
- Efficiently manage and coordinate the schedule, correspondence and paperwork of the office of the President
- Serve as liaison to the Board of the Association and help plan and coordinate off-site meetings

GENERAL DYNAMICS, Falls Church, VA

Executive Assistant to the Chairman & CEO, July 2006 - July 2007

- Successfully manage day-to-day office operations while providing top-level administrative support to the Chairman & CEO of this defense industry contractor for shipbuilding and marine systems, defense systems, land and amphibious combat systems, and munitions
- Efficiently coordinate and manage the CEO's schedule, correspondence, and financial paperwork
- Coordinate complex travel arrangements with Gulfstream, owned by General Dynamics
- Act as an effective and reliable liaison between the CEO and senior management, the General Dynamics board, and high-level industry executives

FINANCIAL SERVICES FORUM, Washington, D.C.

Executive Assistant to the CEO, November 2005 - July 2006

- Provided superior administrative support to the CEO (Don Evans, former Secretary of Commerce) of this economic policy organization comprising the CEOs of 17 diversified financial institutions
- Specially recruited to continue supporting Secretary Evans in his role at Financial Services Forum

AKIN GUMP STRAUSS HAUER & FELD, LLP, Washington, D.C.

Legal Assistant, August 2005 - November 2005

- Served as the primary Assistant to the Partner of this large firm representing clients in the arenas of commercial, environmental, regulatory, real estate, and health care law
- Accurately tracked and processed billable hours for the Attorney, and provided reliable office assistance
- Assisted with new business presentations and contributed to all phases of client development

U.S. DEPARTMENT OF COMMERCE, Washington, D.C.

Executive Assistant to the Secretary, May 2001 - July 2005

- Supervised the Support Staff of the Secretary of Commerce, overseeing daily staff operations and acting as a liaison to senior levels of government
- Accompanied Secretary on domestic and international travel to continue key operations offsite
- Granted Top Secret clearance; handled sensitive material with superior judgment

THE WHITE HOUSE, Washington, D.C.

Executive Assistant to Assistant to the President for Presidential Personnel, January 2001 - April 2001

- Assisted in the efficient implementation of key White House staffing operations during the Administration transition

AMGEN, Thousand Oaks, CA and Washington, D.C.

Manager of Government Relations, January 1999 - January 2001

- Promoted and relocated to the Washington, D.C. office to support the Chairman & CEO in his responsibilities as chairman of biotechnology and pharmaceutical trade associations

Executive Assistant to the Chairman & CEO, January 1994 - January 1999

- Recruited and relocated to California to provide administrative support to the Chairman & CEO of the world's leading biotechnology company
- Supervised daily office management, including support staff workflow, scheduling, travel, communications, official documentation

Dina M. Beaumont

(b) (6)

DMB Consulting Group

9720 Owen Brown Road, Columbia, MD 21045, 443-889-3414

Washington, DC - January '97 to Present

President:

The DMB Consulting Group, founded in 1997, is a public and government affairs consulting firm specializing in event management. The Group includes a diverse network of professionals from coast to coast. DMB served clients such as Burson-Marsteller, Fox News Channel, the White House, the Federal Mediation and Conciliation Service, the Foundation Fighting Blindness and myriad other corporate and philanthropic organizations.

In the political arena DMB has worked with over 50 national, federal, and statewide political campaigns. She has extensive experience in event management, crisis management, marketing, public and media relations.

DMB is comprised of Government Affairs Specialists that initiate, prepare, interpret, review and monitor legislation and administrative regulations that affect their clients. DMB develops and maintains ongoing effective contact with federal, state and local officials and their staffs. They work extensively on strategizing, designing and implementing advocacy efforts in support of their client's key projects and initiatives. *Partial client list follows:*

Donald Trump for President, Inc. – Lead Advance Representative, July – November 2016

Office of the Vice President, The White House – Lead Advance Representative (Dick Cheney) 2001 – 2008 In this capacity, I led international advance teams in Iraq, Pakistan, Kuwait, Egypt, Georgia and Calgary. Serving as the Lead Media Representative at the Republican National Convention, the Vice-Presidential Debates and overseas in China, Switzerland, and Jordan. Close to 200 events in all. Reference Dick Cheney (all on the public record) *"Throughout the eight years of my Vice Presidency, Dina served as one of our most competent Lead Advance Representatives. Lynne and I relied on Dina to orchestrate not only our most vital trips to the Middle East and other complex visits to foreign nations, but she quickly became our "go to aide" for family vacations and personal activities."* - Dick Cheney, Former Vice President of the United States

Burson-Marsteller – Manager, Public Affairs / On-Call Consultant – 1997 – 2009 1110 Vermont Avenue, NW, WDC 20005. Working directly under the direction of the COO Worldwide (Reference Ken Rietz, COO (b) (6))

LHT Consulting Group – Senior Consultant 2013 – 2017 – Funeral and memorial event management. Clients: President Gerald Ford, First Ladies Nancy Reagan and Betty Ford, author Tom Clancy, Sec. of Commerce Robert Mosbacher

Valbridge Property Advisors – Direct and manage semi-annual shareholder meetings and all Board of Directors meetings for a national Real Estate Appraisal Company

Federal Mediation and Conciliation Service – Organized and implemented annual conference

Children's Scholarship Fund – raised \$17 Million in matching funds for national tuition program

Other clients include: Mission Hospital, Fox News Channel, Brain Aneurysm Foundation, Academy of Radiology Research, Community Oncology Alliance, Reagan Legacy Foundation, Mosbacher Interests, Alliance for Eye and Vision Research, Lighthouse Guild, Alliance for Aging Research, Sister to Sister Foundation, American Safety Institute, Charter School Resource Center, Coalition for Imagine & Bioengineering Research, United Way, Association of Community Cancer Centers, Volunteers of America, Vision 2020/USA, ARVO, Research to Prevent Blindness.

Special Event History:

For the Love of Sight" Annual Visionary Awards Dinner (2003 – 2017)

Alliance for Eye & Vision Research Decade of Vision in partnership with the National Institutes of Health

The Kennedy Center Honors
 Federal Mediation and Conciliation Service National Labor-Management Conference
 DVT World Record Blast – The National Mall
 Woman's Heart Day Health Fair at the Verizon Center
 Angels of the OR Holiday Concert – Dr. Ben Carson
 Ford Foundation Annual Dinner
 204th & 205th Annual Hibernian Society Annual Gala
 World Glaucoma Day – 2009 - 2016
 American Enterprise Institute World Forum
 16th Annual Fireman's Gala
 September Dawn – Movie Screening with Jon Voight
 Politics on Film – Preview Party
 Medal of Honor Inaugural Ball
 Justice Thompson Book Signing
 National Hockey League Fantasy Draft and Dinner – 7 City
 32nd Annual Conservative Political Action Conference
 Fox News Channel Editorial Board Meeting
 Wall Street Journal Editorial Board Meeting
 Biennial Meeting of the Dow Jones Board of Directors
 Swearing In Ceremony for Import-Export Bank Chairman
 Swearing In Ceremony for 110th Congress
 Swearing In Ceremony for United States Ambassador
 Israel 60th Anniversary Reception Celebration, Washington, DC
 Lighting of the National Christmas tree
 NASA STS-121 Shuttle Launch
 50th Anniversary Celebration of the National Review
 Fourth Annual Paul Peck Presidential Awards
 Joint Chiefs COCOM event
 White House Economic Council
 Funeral of President Gerald R. Ford
 Republican National Convention
 Vice Presidential Debate
 World Economic Forum – Davos, Switzerland
 Presidential Inaugural Committee
 Salute to the Armed Forces
 The NYSE Board and International Advisory Committee's Gala Dinner
 The New Majority Fund Fall Luncheon
 New York State Republican Committee Annual Dinner
 Gulfport Mississippi Relief Effort

Political Campaign Experience:

US Senate Campaigns: Fred Thompson – Campaign Finance Director
 Dan Coats Conrad Burns John Warner Connie Mack Rudy Boschwitz Charles Percy
 Bob Smith Numerous Senate Challengers

Other / Political: Team America PAC – Founder & Treasurer Live Free or Die PAC – Treasurer
 Republican National Convention California LG Campaign – Manager
 2 Maryland Gubernatorial Races and Numerous House Campaigns – Event fund-raising

DMB Consulting provides a variety of event management services including:

Planning:

- Comprehensive Written Plans
- Event Concept Design
- Project Timeline & Production Schedules
- Development of Funding Proposals
- Budgeting & Forecasting

Logistics:

- Marketing
- Vendor Recruitment and Management for:
 - Lighting, Audio Visual, Décor, Catering, Entertainment, Transportation,
- Database Creation & Management / Response Tracking
- Invitation Design, Production & Distribution
- Program Formulation & Production
- Design and Production of Collateral Materials / Signage
- Contract Negotiations

Special Services:

- Media Relations
- VIP Special Services and VIP Security
- Volunteer Planning, Recruitment & Coordination
- Financial Reporting and Analysis

Tennesseans for Thompson '96

Nashville, TN - October '95 to December '96

1801 West End Avenue, Nashville, TN, 615-390-9944 (Reference: Tom Daffron - (b) (6))

Finance Director:

Responsible for all aspects of a \$4.5 million fund-raising campaign for United States Senator Fred Thompson. Created the finance plan, developed and managed an aggressive direct mail program, recruited and directed a state-wide finance committee, initiated and implemented an out-of-state fund-raising program and worked directly with the PAC community in Washington, DC.

Renaissance Cars, Inc.

Palm Bay, FL - October '94 to August '95

2730 Kirby Circle, NE, Palm Bay, FL, (407) 724-2284 (Reference: Ken McGraw - (b) (6))

Vice President of Operations and served on the Board of Directors:

Renaissance Cars, Inc. was a start up electric vehicle manufacturer that produced the all-electric Tropica sport coupe. As VP-Operations, I was responsible for facilitating a 47,000 sq. ft. production plant, creating and implementing corporate policies and procedures, contract analysis and negotiations and overseeing the day-to-day manufacturing operations. I compiled the business plan, oversaw the compliance program, served as liaison to the electrical and mechanical engineering, design, purchasing, accounting and marketing departments.

Dean Witter Reynolds, Inc.

Chevy Chase, MD - June '91 to Oct. '94

7500 Old Georgetown Road, 10th Fl, Bethesda, MD, 301-961-1800 (Nancy Twist)

Account Executive:

As an investment adviser, I was responsible for the financial planning of retail accounts. I raised investment funds to manage and then deployed those assets based on the client's objectives. Licenses include the Series 7, Series 63, life and health insurance.

National Republican Senatorial Committee

Washington, DC - May '80 to December '90

425 2nd Street, NW, Washington, DC, 202-675-6000 (Reference Tom Mason - (b) (6))

Served as Assistant Comptroller, Director of the "Direct-to" Program, as a Field Representative and Consultant. Provided NRSC and campaign finance training to incumbents and challengers including:

Sen. Mitch McConnell	Sen. Pete Wilson	Sen. Connie Mack
Sen. John Danforth	Sen. Strom Thurmond	Republican Senate Challengers

Additional Reference:

"I have worked with Dina on special projects and have been very impressed. I have enjoyed it and have learned a lot about fund-raising and event planning." - Carlos Gutierrez, Former United State Secretary of Commerce

"While filming National Treasure – The Book of Secrets, in Washington, DC, I worked closely with Dina who was serving as my publicist. She quickly became my political advisor and I continue to find Dina an indispensable resource." - Jon Voight, Academy Award Winning Actor

"I first worked with Dina back in 1996 and have been hiring her for special projects ever since. I have never been let down by the DMB Consulting Group whether it's for a nation-wide program launch, a fund-raising drive or a political campaign. That says a lot in this town and in the political arena." - Ken Rietz, Former COO Worldwide, Burson-Marsteller

PROFESSIONAL EXPERIENCE

JUNE 2013 – PRESENT

ADA Coordinator, 58th Presidential Inaugural Committee 2017

301 7th Street SW, Room 2080, Washington, D.C. 20599

Jeremiah Shirk: 812-361-5769

December 2016 – February 2017

Responsible for the accommodation of persons with disabilities at all official, Presidential Inaugural events and ensure that each event is in compliance with federal and state ADA (Americans with Disabilities Act) regulations; coordinate with internal Presidential Inaugural Committee teams and external Inauguration attendees to ensure a seamless coverage of various ADA needs; assist the Director of Operations with all event logistics, data collection, vendor management and budgeting.

Regional Field Director-Florida, Republican National Committee

420 East Jefferson Street, Tallahassee, FL 32301

Kaitlyn Shimmin: 949-697-3845

August 2016 – November 2016

Responsibilities included deploying to the Sarasota, FL region to repair and expand the volunteer door to door canvassing and phone banking program by reestablishing local republican organization relationships and prior volunteer relationships, recruiting volunteers through phone calls and leading weekly volunteer trainings, assist with the setup of a volunteer VOIP phone bank, maintaining a seamless working relationship with the Trump campaign; after two months of deployment, door to door canvassing production rose from an average of 331 doors knocked to 10,000+ doors knocked monthly – an increase of over 3,000%.

External Affairs Special Assistant, Committee on Arrangements, 2016 Republican National Convention

310 First Street SE, Washington, D.C. 20003

Brian Noyes: 202-815-2581

March 2016 – August 2016

Responsibilities included assisting the Volunteer Director in managing our Operational Volunteer program by recruiting and placing 200+ volunteers in highly sensitive positions, managing our general volunteer email account to address problems, drafting volunteer recruitment language, identifying and reaching out to local community leaders and organizations to establish relationships and include their membership in our volunteer efforts; aiding the Deputy of Political and Community Affairs with the arrangement and execution of our community outreach projects; helping the Deputy Director of External Affairs, Government Relations with structuring the VIP credential distribution; supported the Director of External Affairs by providing organizational assistance and overall trouble-shooting on a myriad of projects.

Washington D.C. Chief of Staff, Congressman Jason Smith (MO-8)

1118 Longworth House Office Building, Washington, D.C. 20515

Congressman Jason Smith: 573-247-3095

September 2014 – November 2015

Responsibilities included supervising a six-person Capital staff of multiple skill sets including legislative management, communications and office administration; managing the Congressman's schedule to optimize his ability to grow relationships between constituents, the business community, donors and other congressional members as well as maintaining the member outreach portfolio; managing all Political Action Committee (PAC) fundraising (amassing over \$300,000) and working with outside fundraisers to successfully execute an average of 10 fundraising events per quarter; managing the Congressman's successful campaign and appointment to the House Ways and Means Committee.

Field Representative, Congressman Jason Smith (MO-8)

830A South Bishop Road, Rolla, MO 65401

Congressman Jason Smith: 573-247-3095

June 2013 – September 2014

Responsibilities included maintaining and expanding community outreach among individual constituents, business leaders and local community groups; serving as the liaison between constituents and the federal bureaucracy; coordinating an annual farm tour spanning across all 30 counties of our district; assisting the Congressman during site visits.

EDUCATION

B.A. in Political Science and B.A. in Communication, University of Missouri-Columbia (2007)

POLITICAL CAMPAIGN EXPERIENCE

AUGUST 2007 – NOVEMBER 2014

Campaign Manager, Smith for Congress, Congressman Jason Smith (MO-8)

PO Box 1324, Cape Girardeau, MO 63702

Congressman Jason Smith: 573-247-3095

June 2013 – November 2014

Supervised the day to day operations of the campaign consisting of the continuation of maintaining and cultivating our county coordinator and volunteer network, constructing and overseeing the campaign plan and budget, managing two field staffers, coordinate with our vendors and consultants to execute the campaign plan, helped develop messaging strategy, maintained the candidates schedule, tracked fundraising communication and served as body man for the Congressman.

Political Director, Smith for Congress, Congressman Jason Smith (MO-8)

PO Box 1324 Cape Girardeau, MO 63702

Congressman Jason Smith: 573-247-3095

March 2013 – June 2013

Responsibilities included managing the field strategy for the entire district; acquiring and organizing over 80 County Coordinators; managing field staff; maintaining the candidate's schedule and managing the district-wide distribution of political marketing materials.

Regional Field Director, Schoeller for Missouri

PO Box 746, Willard, MO 65781

Shane Schoeller: 417-827-5743

May 2012 – November 2012

Contributed to a greater-than-projected outcome in the St. Louis region by analyzing regional voting trends to establish key areas for local grassroots targeting, developing a grassroots strategy for the region and building relationships with local campaigns and community leaders to establish an effective team capable of executing our campaign strategy.

St. Louis Regional Director, House Republican Campaign Committee (HRCC)

PO Box 1313, Jefferson City, MO 65101

Scott Dieckhaus: 636-234-4698

May 2012 – November 2012

Responsibilities included managing the campaigns of six successful State House races; training and managing three HRCC staff Members; developing grassroots and fundraising strategies for multiple state house campaigns; organizing and executing district-wide mailings.

Regional Director, House Republican Campaign Committee (HRCC)

PO Box 1313, Jefferson City, MO 65101

Robert Knodell: 573-230-3436

August 2010 – November 2010

Won a Democrat held seat to help bring the Missouri House to a historic majority of 106 Republicans; developing grassroots and fundraising strategies for multiple state house campaigns; organizing and executing district-wide mailings.

Campaign Manager, Allen Icet for State Auditor

1007 Chesterfield Forest Drive, Wildwood, MO 63005

Dave Hageman: 573-301-7701

September 2009 – August 2010

Responsibilities included developing statewide fundraising, communication, grassroots and media plans; working with consultants and vendors to formulate strategies to execute campaign plans; ensuring clear message delivery to media outlets and voters; successfully executed implementation of grassroots plans; acquiring official and organizational endorsements; managing various local and campaign events; oversaw candidate scheduling.

EDUCATION

B.A. in Political Science and B.A. in Communication, University of Missouri-Columbia (2007)

Southwest Regional Field Director, Kenny Hulshof for Governor

24 Bingham Road, Columbia, MO 65203

Lesley (Randolph) Rone: 573-225-7463

February 2008-November 2008

Tracker and Opposition Researcher, Matt Blunt for Governor

2316 St. Mary's Boulevard, Jefferson City, MO 65109

Lesley (Randolph) Rone: 573-225-7463

August 2007-January 2008

MISSOURI STATE GOVERNMENT EXPERIENCE

MAY 2007 – DECEMBER 2012

Legislative Assistant to Rep. Mike Cierpiot, House Asst. Majority Leader

201 West Capitol Avenue, Jefferson City, MO 65101

Rep. Mike Cierpiot: 816-289-5117

January 2013 – February 2013

Responsibilities included managing the representative's correspondence, meeting schedule and legislation; acting as liaison to the business community and other elected officials; assisting in the management of all filed amendments and their execution on the House floor; effectively communicating to other members the availability of amendments to amend; helping to build relationships with other representatives.

Legislative Director to Rep. John Diehl, House Rules Committee

201 West Capitol Avenue, Jefferson City, MO 65101

John J. Diehl Jr.: 314-805-3570

June 2011 – December 2012

Responsibilities included tracking bills moving through the legislative process; working with state legislators to assist in the passing of specific legislative agendas; developing relationships with the business community and managing legislative priorities; fielding and prioritizing meeting requests for the calendar.

Caucus Staff to Rep. Steven Tilley, Speaker of the House

201 West Capitol Avenue, Jefferson City, MO 65101

Aaron Willard: 636-541-0199

January 2011 – June 2011

Responsibilities included ensuring a clear line of communication between the Speaker's office and other state legislators; drafting Capitol Reports on recent legislative actions; managing relationships between the speaker, community leaders and other state legislators by coordinating schedules for round table events.

Legislative Assistant to Rep. Tony Dugger

201 West Capitol Avenue, Jefferson City, MO 65101

Tony Dugger: 417-259-1915

April 2009-August 2009

Data Analyst, The Hawthorne Institute

1208 Evergreen Lane, Jefferson City, MO 65101

Jeff Barlow: 573-690-2869

May 2007-August 2007

EDUCATION

B.A. in Political Science and B.A. in Communication, University of Missouri-Columbia (2007)

(b) (6)

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SKILLS

- Leadership & Team Building
- Campaign Strategy & Execution
- Diplomacy
- Marketing Collateral/Brand Identity
- Public Relations/Corporate Relations
- Major Donor Relationship Management

EXPERIENCE

Donald J. Trump for President Campaign

2016

Iowa State Director

- Donald J. Trump for President RNC Convention Rules Committee Whip
- Donald J. Trump for President RNC Convention Floor Whip
- Donald J. Trump for President Iowa winning strategist
- Donald J. Trump for President Wisconsin victory plan author
- Recruiter and Organizer of Iowa elected officials and statewide coalitions
- Fundraiser - raised over \$500,000.00

Matchpoint Strategies

2010 - Present

Owner/Principal

Public affairs and strategic planning firm for political campaigns, industry groups and corporations

Representative clients:

America's Renewable Future
Renewable Fuels Association, Washington D.C. – *Caucus Campaign*
On With Life, Inc. – *Capital Campaign*
Iowa Academy of Family Physicians – *Primary Care Rural Loan Repayment Program*
House Speaker Kraig Paulsen and House Majority Leader Linda Upmeyer – *Fundraising*
Iowa Parks Foundation, Des Moines, IA – *Public Relations*

Iowans for Tax Relief, West Des Moines, IA

2008-2010

Development Director

- Managed fundraising including: large-scale events, house parties, donor meetings and calls
- Planned high profile events with focus on maximizing profits and minimizing overhead costs
- Executed gamut of tasks including invitations, catering, turnout, and program implementation
- Designed overall plan for the calendar year with detailed daily, weekly, and monthly tasks

Lincoln Strategies Group, West Des Moines, IA

2006-2008

Account Executive

- Managed public affairs for multiple clients
- Controlled grassroots and earned media events with major networks and spokespeople including MTV
- Handled national ad shoots
- Executed caucus campaign for the Gates Foundation - education
- Planned events, fundraisers, and brand building campaigns (local, federal and state)

Republican Party of Iowa, Des Moines, IA

2006- 2008

Victory Finance Director

- Met and exceeded aggressive fundraising goals including: events and innovative fundraising
- Worked with high profile political leaders and media personalities

55th Presidential Inaugural Committee, Washington, D.C.

2004-2005

Will Call Site Manager

- Oversaw responsibilities spanning site selection, distribution of materials, project/personnel management
- Managed diverse staff
- Coordinated with celebrity guests including Kelsey Grammar, Ryan Seacrest, and Hillary Duff
- Oversaw flawless operations for all Will-Call functions

Bush/Cheney 2004, West Des Moines, IA

2003-2004

Southeast Iowa Political Director

- Organized day-to-day campaign activities
- Oversaw 17-county district with 7 major population centers
- Instituted 17 county organizational teams for communication, distribution and speaking events
- Achieved end result of providing President Bush with his largest get-out-the-vote effort ever
- Synchronized plans with Secret Service, Presidential Advance teams and supporters

Republican Party of Iowa, Des Moines, IA

2002-2003

Aide to Chairperson

- Managed Ambassador Chuck Larson, Jr.'s schedule and travel
 - Responded to policy inquiries from constituents and interested parties
 - Organized and staffed the Chair's travel within the state
-

OTHER

Education

Rockhurst University, Kansas City, MO (1999)
Major: Political Science
Minor: Communications

Republican National Committee Campaign Finance College (2005)

Civic

Guest Lecturer on the Iowa Caucuses for the Iowa Historical Society
West Des Moines Library Board of Directors
Panelist for Legislative and Public Policy Issues for the Iowa Republican
Young Women's Resource Center Board Member
Junior Achievement instructor (5 years)
Variety Club of Iowa
Des Moines Playhouse Capital Campaign Board
Co-Founder Future Leaders of Iowa (FLI)
Media at the Mansion Committee Member
Raucous before the Caucus Committee Member
Principal Charity Classic Committee Member
United States Tennis Association Member
Des Moines Golf and Country Club 4.0 Tennis League Champion
Sacred Heart School Milk Dad
Sacred Heart Church

Health

Certified Spinning Instructor (2006)
Avid Tennis Player

Interests

Involved Parent of three daughters ages 6, 7 and 10
Tennis fanatic
Fitness and nutrition

References

Available on request

Eric Branstad 5 Year Salary Summary

(b) (6)

(b) (6)

MICHAEL OWEN BURGESS**EDUCATION**

THE LEADERSHIP INSTITUTE - ARLINGTON, VA '14\
1101 N HIGHLAND ST, ARLINGTON, VA, 22201

REF: (b) (6)

CAMPAIGN MANAGEMENT SCHOOL '14
JAMES MADISON UNIVERSITY - HARRISONBURG, VA '08-'12
800 S MAIN ST, HARRISONBURG, VA 22807

REF: (b) (6)

POLITICAL SCIENCE '12

PROFESSIONAL EXPERIENCE

SOUTH EAST VIRGINIA DIRECTOR - DONALD J. TRUMP FOR PRESIDENT AUG '16|NOV '16

REPUBLICAN PARTY OF VIRGINIA - 115 E. GRACE STREET, RICHMOND, VA 23219

REF: D.J.T. REGIONAL BATTLEFIELD STATE DIRECTOR - THOMAS MIDANEK - (b) (6)

- MANAGED THE 1ST, 2ND, 3RD, AND 4TH CONGRESSIONAL DISTRICTS OF VIRGINIA FOR THE TRUMP CAMPAIGN AND LED RECRUITMENT EFFORTS IN CONJUNCTION WITH THE REPUBLICAN PARTY OF VIRGINIA
- WORKED CLOSELY WITH ADVANCE TEAM TO ORGANIZE AND CREATE 10,000+ PERSON POLITICAL RALLIES IN 48-72 HOURS NOTICE
- LIAISON BETWEEN TRUMP CAMPAIGN AND REPUBLICAN PARTY OF VIRGINIA AS WELL AS LOCAL GOP UNIT CHAIRS

POLITICAL DIRECTOR - KANSANS FOR HUELSKAMP (KS-1) MAR '16|AUG '16

KANSANS FOR HUELSKAMP - P.O. BOX 410, FOWLER, KS 67844

REF: CAMPAIGN MANAGER - JIM KEADY -

(b) (6)

- MOST EXPENSIVE REPUBLICAN CONGRESSIONAL PRIMARY IN COUNTRY.
- DESIGNED GRASSROOTS VOTER CONTACT PROGRAM, ABSENTEE CHASE, AND G.O.T.V. PLAN IN 63 COUNTIES OF THE BIG FIRST
- OVERSAW DATA COLLECTION AND METRICS OF CAMPAIGN

VIRGINIA FIELD DIRECTOR- CARLY FOR AMERICA JAN '16|MAR '16

CARLY FOR AMERICA - P.O. BOX 26141, ALEXANDRIA VA 22313

REF: JOE DESILETS - (b) (6)

- DEPLOYED WITH NATIONAL TEAM TO NEW HAMPSHIRE FOR REPUBLICAN PRIMARY
- RESPONSIBLE FOR FIELD PROGRAM AND ELECTION DAY ACTIVITIES IN 2ND MOST POPULOUS COUNTY IN THE STATE OF NEW HAMPSHIRE
- ORGANIZED IN 18 COUNTIES OF VIRGINIA - FOCUSED ON COALITION BUILDING IN LOCAL GOP PARTIES ALONG CENTRAL VIRGINIA AND THE SHENANDOAH VALLEY.

POLITICAL DIRECTOR - DELEGATE TAG GREASON (VA-HD32) SEP '15|NOV '15

GREASON FOR DELEGATE - TAG - 19309 WINMEADE DRIVE, BOX 427, LANSDOWNE, VA 20176

REF: HOUSE REPUBLICAN CAUCUS OF VA - JIM KEADY (b) (6)

- 6+ POINT WIN IN A COMPETITIVE NORTHERN VA DELEGATE RACE
- OVERSAW CAMPAIGN METRICS AND GRASSROOTS GOAL SETTING
- DESIGNED CAMPAIGN ABSENTEE BALLOT PROGRAM AND ORGANIZED ELECTION DAY ACTIVITIES AND EXECUTED A 50+ PERSON POLL FLUSHING OPERATION

DEPUTY CAMPAIGN MANAGER- CHUONG NGUYEN FOR DELEGATE (VA-HD87)

JUN '15|SEP '15

CHUONG FOR DELEGATE - 25050 RIDING PLAZA, SUITE 130-658, SOUTH RIDING, VA 20152

REF: HOUSE REPUBLICAN CAUCUS OF VA - JIM KEADY (b) (6)

- SUPPORTED THE CAMPAIGN MANAGER IN CREATION OF OVERALL CAMPAIGN PLAN IN A HIGHLY COMPETITIVE NORTHERN VA HOUSE OF DELEGATES.
- RESPONSIBLE FOR TARGETING, MODELING, AND OVERALL MANAGEMENT OF CAMPAIGN METRICS AND GRASSROOTS GOAL SETTING.
- ORGANIZED AND EXECUTED CLERICAL TASKS INCLUDING PAYROLL AND FUNDRAISING EVENTS. SOCIAL MEDIA MANAGEMENT OF CANDIDATE AND COLLABORATED IN OVERALL CAMPAIGN MESSAGING
- COALITION BUILDING WITH VOTERS, BUSINESS LEADERS, DONORS AND PROSPECTS, GOP COMMUNITY LEADERS AND ELECTED OFFICIALS.

(b) (6)

DIGITAL DIRECTOR - 21ST & MAIN MAR'15/JUN'15

REF: JOE DESILETS -

(b) (6)

- RESPONSIBLE FOR THE SOCIAL MEDIA MANAGEMENT OF ALL CLIENTS
- PLACED ONLINE AD BUYS FOR CLIENTS
- ASSISTED IN PRIMARY DAY ACTIVITIES FOR CANDIDATE IN THE 2ND HOD DISTRICT

SELF-EMPLOYED - CAMPAIGN PROPOSAL WRITER AND CONSULTANT DEC'14/FEB'15

REF: FMR. CHIEF OF STAFF TO DELEGATE ANDERSON - RYAN GALLOWAY -

(b) (6)

- WROTE CAMPAIGN PLAN PROPOSAL FOR CANDIDATE IN THE 2ND HOD DISTRICT

GENERAL CONSULTANT - SCOTT JACOBS FOR BRENTSVILLE SUPERVISOR

NOV'14/JAN'15

REF: CAMPAIGN MANAGER TO SCOTT JACOBS - MIKE WILLIAMS -

(b) (6)

- ADVISED CANDIDATE IN OVERALL STRATEGY OF CAMPAIGN
- DRAFTED REMARKS AND PRESS RELEASES FOR CANDIDATE
- CANDIDATE FUNDRAISER

DIRECTOR OF POLITICAL SERVICES - BULL RUN STRATEGIES DEC '13/SEP '14

REF: JOE DESILETS -

(b) (6)

- ACCOUNT SERVICES - COMPANY LIAISON TO CLIENTS, ANALYTICAL ANALYSIS OF VOTING DISTRICTS, OPPOSITION RESEARCH FOR ALL CLIENTS, CLIENT FUNDRAISER, OPTIMIZER OF CAMPAIGN OPERATIONS
- NATIONWIDE E-MAIL FUNDRAISING AND SOCIAL MEDIA MANAGEMENT OF CLIENTS

DEPUTY CAMPAIGN MANAGER - RON MEYER FOR SENATE (VA-SEN33) NOV '13/DEC '13

FRIENDS OF RON MEYER - 43805 CENTRAL STATION DR. #420, ASHBURN, VA 20147

REF: JOE DESILETS -

(b) (6)

- SPECIAL ELECTION FOR 33RD SENATE DISTRICT OF VA
- HEADED INITIAL DATA AND OPPOSITION RESEARCH, COLLABORATED IN CREATION OF CAMPAIGN PLAN, IMPLEMENTATION OF CAMPAIGN STRUCTURE, VOLUNTEER RECRUITMENT, MANAGED PAYROLL AND BUDGET.

FIELD DIRECTOR - DELEGATE RICH ANDERSON (VA HD51) AUG '13/NOV '13

FRIENDS OF RICH ANDERSON -

(b) (6)

REF: DELEGATE RICH ANDERSON -

(b) (6)

- LED THE IMPLEMENTATION OF THE GROUND CAMPAIGN AND MANAGED VOTER CONTACT PROGRAM IN A TOP 5 BATTLEGROUND DELEGATE CAMPAIGN OF WITH HIGHEST WIN MARGIN (8 POINTS)

WAREHOUSE WORKER - POTOMAC E-SCRAP/E-CYCLE MAY '13/JUL '13

7917 WELLINGFORD DR, MANASSAS, VA 20109

REF: (b) (6)

- DISMANTLED ELECTRONIC EQUIPMENT FOR RECYCLING

TEMPORARY WORKER FOR AHC CONVERGENT - MANPOWER INTERNATIONAL, INC.

JAN '13/APR '13

MANPOWER INTERNATIONAL, INC. - 100 MANPOWER PLACE, MILWAUKEE 53212

JOB SITE: 13575 HEATHCOTE BOULEVARD #300, GAINESVILLE, VA 20155

REF: MANPOWER, INC. (b) (6) ; AHC CONVERGENT (b) (6)

PRINCE WILLIAM AREA REPRESENTATIVE - PERKINS FOR CONGRESS (VA- CD11)

MAY '12/NOV '12

PERKINS FOR CONGRESS - P.O. Box 1360, LORTON, VA 22199

REF: JOE DESILETS -

(b) (6)

- SERVED AS A LIAISON BETWEEN CAMPAIGN LEADERSHIP TEAM AND LOCAL REPUBLICAN COMMITTEE LEADERSHIP (PWC REPUBLICANS, FAIRFAX COUNTY REPUBLICANS), COUNTY ACTIVISTS, AND GRASSROOTS VOLUNTEER TEAM.

MYSTERY SHOPPER - MANPOWER INTERNATIONAL, INC. JAN '10/DEC '11

MANPOWER INTERNATIONAL, INC. - 100 MANPOWER PLACE, MILWAUKEE 53212

REF: (b) (6)

- OVERSAW REGULATORY COMPLIANCE TRAINING IN RESTAURANTS AND STORES OF ALCOHOL AND TOBACCO SALES IN THE NORTHERN VIRGINIAN AREA
- TEMPORARY ON HOLIDAY BREAK FROM JAMES MADISON UNIVERSITY

CIVIC INVOLVEMENT

- MEMBER, NATIONAL EAGLE SCOUT ASSOCIATION (NESA)
- VOTING MEMBER, PRINCE WILLIAM REPUBLICAN COMMITTEE
- KNIGHT OF THE LEGION OF HONOR, SIGMA NU FRATERNITY
- EMERGENCY MEDICAL TECHNICIAN '08/'12

MICHAEL OWEN BURGESS
12500 HOMESTEAD DRIVE
NOKEVILLE, VA
(703) - 489-1832

REFERENCES

- JIM KEADY - CAMPAIGN MANAGER - TIM HUELSKAMP (KS-01)

■ (b) (6)

■ [REDACTED]

- THOMAS MIDANEK - TRANSITION TEAM - DONALD J. TRUMP FOR PRESIDENT, INC.

_____ (b) (6)

(b) (6)

- MARK LLOYD - VIRGINIA STATE DIRECTOR - DONALD J. TRUMP FOR PRESIDENT, INC.

■ (b) (6)

■ [REDACTED]

Kimberly M. Clark

Executive Assistant, Clark Strategy Group |

(b) (6)

(b) (6)

Experience

CAMPAIGN MANAGER | JIM BRULTE FOR CRP CHAIRMAN | FEBRUARY 2017

- Coordinated a successful campaign to re-elect the California Republican Party chairman
- Facilitated endorsements for the chairman from several Republican Central Committee chairman and Republican Party chapters throughout the state
- Wrote and scheduled hard mailings, newsletters, and news updates for release
- Organized and oversaw an evening reception for the chairman at the California Republican Party convention
- Organized and oversaw an afternoon event with the entire California Trump delegation and the chairman
- Scheduled and coordinated printing and delivery of signs and campaign materials
- Oversaw and controlled the campaign's budget
- Coordinated dozens of volunteers to help with the chairman's re-election efforts and oversaw their efforts

WOMEN'S COALITION & EVENTS MANAGER | DONALD TRUMP FOR PRESIDENT | APRIL – NOVEMBER 2016

- Organized the California Business Women for Trump coalition and related events, including a private meeting and rally with Donald J. Trump in Anaheim, CA
- Served as Delegate Floor Whip and Alternate Delegate at the 2016 Republican National Convention in Cleveland, OH
- Led the campaign's efforts at the California Republican Party's 2016 convention in Burlingame, including a private meeting and luncheon with Donald J. Trump
- Helped facilitate and coordinate rallies and private events for Donald J. Trump throughout the state
- Served as restricted secret service volunteer at the Donald J. Trump for President rally in Redding, CA
- Organized and oversaw volunteers for the campaign
- Assisted with hosting and facilitating hundreds of guests at private events for Donald J. Trump throughout California

EXECUTIVE ASSISTANT | CLARK STRATEGY GROUP | FEBRUARY 2013 – NOVEMBER 2016

- Diverse experience working on dozens of Republican political campaigns in California
- Served as campaign budget controller and maintained detailed finance statements
- Kept in-depth timelines of campaign activity and deadlines
- Experience in voter targeting and using voter databases
- Coordinated the production of campaign mail from start to finish, including:
 - Overseeing the perfect combination of the candidate's design preferences and the lead strategist's messaging strategy
 - Tailoring mail messages to the target voter groups
 - Facilitating quality production and quick turnaround while meeting our budget restrictions
 - Overseeing a timely delivery to the post office and into voters' mailboxes
- Helped with script writing and coordination for radio advertisements
- Helped with production for multiple television advertisements
- Helped oversee focus groups for local campaigns

- Coordinated volunteers for precinct walks and sign deliveries
- Facilitated design and production of signs and other campaign materials
- Organized multiple convention events and private fundraisers for clients
- Managed mass email accounts, such as Mailchimp and Constant Contact, for clients
- Headed up email outreach programs for clients, including writing and editing press releases and newsletters
- Designed, produced, and published advertisements through Google Adwords and Facebook advertising

LEGISLATIVE INTERN | STATE SENATOR JOHN MOORLACH | APRIL - SEPTEMBER 2015

- Performed research for new legislation and prepared official legislative documents
- Kept detailed records of the legislative daily file and additional notes from the Senator
- Coordinated with other offices on legislative research
- Put together and maintained the office's filing system and constituent record system

LEGAL ASSISTANT | ASHFORD & STRASSER ATTORNEYS AT LAW | JANUARY 2012 – FEBRUARY 2013

- Performed legal research and fact-finding for cases relating to business, personal injury, and family law
- Organized and prepared legal document preparation
- Created and managed an organized filing system, and maintained all legal files for the office.

PAGE | REPUBLICAN NATIONAL CONVENTION, TAMPA, FLORIDA | AUGUST 2012

- One of six people from California selected to represent the state as a page at the 2012 RNC convention
- Distributed official RNC materials to delegates and alternates
- Served as "cheerleaders" – handed out signs and kept energy and momentum up throughout the convention and at key moments

Education

THOMAS EDISON STATE UNIVERSITY | AUGUST 2012 – SEPTEMBER 2016

- Graduated with a BSBA in General Management with a GPA of (b)
- Attended a weeklong leadership seminar in Estes Park, CO as part of a series of leadership classes

CORNERSTONE CHRISTIAN SCHOOL | 2008 – 2012

- Graduated Salutatorian with a GPA of (b)

Skills & Abilities

LEADERSHIP & ORGANIZATION

- Experience in leading large groups of people, ability to coordinate and oversee event planning and preparation; ability to take initiative and guide projects to completion.
- Highly organized, detail-oriented, and able to perform multiple high-pressure tasks in a fast environment.
- Experience with "critical path" thinking and performance under pressure; can easily determine what's important and what's not in a critical or time-sensitive moment.

COMMUNICATION

- Excellent grammar and writing skills, experience in writing and sending mass emails, knowledge of social media communication, segmentation and targeting.
- Experience in mail, radio, online, and social media advertising.
- Extensive knowledge of Mailchimp; proficient knowledge of Emma and Constant Contact.

COMPUTER & IT SKILLS

- Extensive knowledge of Microsoft Office programs and Windows, Mac, and IOS technology.
- Knowledge of Google Adwords, Facebook advertising, and Instagram advertising.
- Experience with Adobe Creative Suite products, including InDesign, Photoshop, and Illustrator; can easily design and write brochures, advertisements, and presentations from scratch.

Additional Information

GALLUP STRENGTHS FINDER RESULTS

I was encouraged at one point to take Gallup's Strengths Finder test to pinpoint my five greatest areas of strength, out of a total of thirty-four. My results are as follows:

- Achiever - People who are especially talented in the Achiever theme have a great deal of stamina and work hard. They take great satisfaction from being busy and productive.
- Learner - People who are especially talented in the Learner theme have a great desire to learn and want to continuously improve. In particular, the process of learning, rather than the outcome, excites them.
- Context - People who are especially talented in the Context theme enjoy thinking about the past. They understand the present by researching its history.
- Input - People who are especially talented in the Input theme have a craving to know more. Often they like to collect and archive all kinds of information.
- Restorative - People who are especially talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.

MYERS-BRIGGS TYPE

- INTJ – These people have original minds and great drive for implementing their ideas and achieving their goals. Quickly see patterns in external events and develop long-range explanatory perspectives. When committed, organize a job and carry it through. Skeptical and independent, have high standards of competence and performance - for themselves and others.

Earl Comstock Resume 01-2017 plaintext

EARL W. COMSTOCK

(b) (6)

(b) (6)

SENIOR ADVISOR | ASSISTANT SECRETARY | GENERAL COUNSEL

Experienced executive, skillful negotiator and expert strategist for organizations with challenging policy objectives. Effective team leader with diverse legislative, legal, regulatory and corporate experience across disciplines. Principled driver of innovative solutions that achieve objectives and advance the organization's agenda. Able to quickly develop subject matter expertise in diverse areas. Detailed knowledge of Congress and the legislative process. Extensive experience with fisheries, telecommunications, and rural and technology issues. Articulate communicator adept at public speaking and testifying before Congress.

- Leadership
- Legislative and regulatory strategy
- Subject matter expertise
- Innovative problem solver
- Attention to detail
- Effective communicator

VTCSECURE LLC

(13 months)

2015 - 2016

General Counsel

1499 Gulf to Bay Blvd

Clearwater, FL 33755

Becky Copeland 561-352-6531

Provide strategic advice, regulatory expertise and business counsel for a Florida-based technology company that provides cross platform video, voice and text communications services.

- Addressed regulatory and legal challenges to enable successful execution of a \$10 million contract with the Federal Communications Commission (FCC) to provide open source software.
- Developed patent applications for company innovations to enhance corporate value.

ECKERT, SEAMANS, CHERIN & MELLOTT

(2 years)

2014 - 2015

Member

1717 Pennsylvania Ave NW

Washington, DC 20006

Jim Falvey 202-659-6655 or 410-812-2459

Attorney in a Pittsburgh-based medium sized law firm. Member of telecommunications, utilities, government relations and aviation practice groups.

- Advised tech start-ups and advocated for competitive Internet and telecom firms.
- Led legal challenge of major FCC rulemaking on Net Neutrality.
- Authored law review article on unmanned aerial systems to increase new practice visibility.

COMSTOCK CONSULTING LLC

(7.5 years)

2007 - 2014

Principal

7101 Western Ave NW

Washington, DC 20015

(Self-employed)

Provided strategic advice, regulatory counsel and legislative advocacy for clients in diverse industries.

- Developed strategies for universal service support for wireless carriers serving rural areas.
- Devised regulatory and litigation strategy to delay reductions in halibut fishing limits in SE Alaska.

Earl Comstock Resume 01-2017 plaintext

- Orchestrated regulatory filings to enable US government to endorse favorable treaty interpretation.
- Negotiated annual mitigation agreements with major oil companies to protect subsistence whaling during offshore drilling activities. Testified before Congress on subsistence whaling treaty rights.

COMPTTEL, Washington DC (2 years) 2005 - 2007
President and Chief Executive Officer
National trade organization representing telecommunications and Internet companies competing with incumbent phone and cable companies, primarily in the business services marketplace.

- Guided trade group with a \$5 million annual budget and 15 staff through successful integration with the Association for Local Telecommunications Services and the Telecommunications Resellers Association.
- Invigorated advocacy, rebranded the organization, increased membership and reduced the organization's operating expenses by \$1 million over two years.
- Identified key arguments and made COMPTTEL a leading industry voice on open access issues.
- Testified before Congress, delivered keynote speeches at trade shows, and was press spokesman.

SHER & BLACKWELL, Washington DC (7.5 years) 1998 - 2004
Equity Partner
Washington, DC-based law firm specializing in maritime, aviation and telecommunications matters.

- Developed and headed the firm's telecommunications, fisheries and legislative practices.
- Composed law that privatized Intelsat to enable client to compete.
- Authored Federal fishing vessel buyback program to assist clients that owned crab fishing vessels.
- Created and implemented strategy that reduced adverse impacts of fishery allocation law in Alaska.
- Conducted advocacy campaign and challenged in the Supreme Court a major FCC Internet policy.

SENATOR TED STEVENS (R-AK), Washington DC (6 years) 1992 - 1997
Legislative Director and Chief Counsel
Senior policy counsel for President Pro Tempore of the Senate and Chair of the Appropriations, Governmental Affairs and Rules Committees.

- Orchestrated the Senator's legislative agenda in four committees: Appropriations, Commerce, Governmental Affairs, and Rules. Supervised and mentored twenty legislative attorneys and staff.
- Co-authored solutions to enact more than a dozen major laws.
- Created methods to ensure sustainable fisheries in the US Exclusive Economic Zone.
- Authored universal service, local competition and regulatory parity sections in Telecommunications Act.
- Collaborated on innovative methods to enforce US fishery principles in high seas fishing treaties.
- Devised market mechanisms to protect free carriage of TV signals on cable networks and utilize auctions for allocating scarce spectrum resources.

US SENATE COMMITTEE ON COMMERCE, SCIENCE & TRANSPORTATION (4 years) 1987 - 1991
Professional Staff
Counsel for the subcommittee on Merchant Marine and Fisheries.

- Created successful phase-out program to prohibit single hull tankers at US ports.
- Developed legislative strategy to enable successful adoption of high seas driftnet ban.
- Advisor on three USG delegations that negotiated international agreements on high seas fishery conservation and the Alaska-Russia Maritime Boundary.

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EDUCATION

George Mason University School of Law, JD
University of California, Santa Barbara, BA

BAR ADMISSIONS

Alaska, District of Columbia, Supreme Court, Court of Appeals - DC and 9th Circuit

BOARD EXPERIENCE

Association for Frontotemporal Degeneration	2010 - 2016
COMPTel	2005 - 2007
Jefferson Islands Club	1998 - 2003

CAMERON D. DORSEY

(b) (6)

EXPERIENCE

UNITED STATES DEPARTMENT OF COMMERCE

Washington, DC

1401 Constitution Avenue NW, Washington, D.C. 20230

January 2017 - Present

Special Assistant to the Secretary

- Participate in special assignments of a confidential nature for the White House Liaison. Assignments include special projects requiring liaison with operating units of the Department, task forces and work groups, committees, and other government agencies.
- Conduct research and liaison to develop background data on subjects of special interest to the Director. This information may be used in meetings, speeches, correspondence and reports.
- Coordinate and monitor special projects of interest to the White House Liaison. Resolve issues that may cause delays or complications with project objectives, alerting the White House Liaison and Deputy White House Liaison to any problems that may require his/her attention.
- Prepare a variety of confidential and special reports concerning areas of vital interest to the White House Liaison.
- Alert the White House Liaison and Deputy White House Liaison to events of special interest, based on a knowledge of the policies, preferences, and views of the Director.

REPUBLICAN MAIN STREET PARTNERSHIP

Washington, DC

325 7th Street NW, Suite 610, Washington, D.C. 20004, 202-393-4353

PAC and Events Manager

November 2016 – January 2017

- Event planning and management for a coalition of 80 members of Congress who believe in conservative principles and community outreach
- Managed logistics for all aspects of events, including weekly policy briefings, Members-Only meetings, and quarterly policy retreats
- Managed the Special Assistant and Scheduler to the President & CEO, ensuring optimum organization efficiency
- Served as liaison to corporate Political Action Committees and member Members of Congress
- Planned, executed, and publicized a cross-country tour, Women2Women Tour, which focuses on promoting women in elected office and opening a dialogue about economic issues
- Wrote and edited daily press releases for company blog that were intended to reach millennial readers

DONALD J. TRUMP FOR PRESIDENT, INC.

Richmond, VA

115 E Grace Street, Richmond, VA 23219, 804-780-0111

Central Virginia Field Director

End of August 2016 – November 2016

- Reported regional political pulse back to State Director
- Recruited and managed volunteers and interns for daily canvassing operations, as well as surrogate-attended events in Chesterfield, Hanover, Henrico, Goochland, Richmond City, and Louisa
- Responsible for implementing campaign field strategy, including ballot issues as well as endorsed candidate support
- Knowledge of grassroots organizations at local and state level
- Represented campaign at various community venues
- Worked closely with the Republican Party of Virginia to achieve campaign recruitment and Get Out to Vote goals
- Advanced local events for President-Elect Trump and Vice President-Elect Pence

REPUBLICAN NATIONAL COMMITTEE – CAUCUS OPERATIONS

Cleveland, OH

1228 Euclid Avenue, Cleveland, OH 44115, No Phone Number

Advance Team

July 2016

- Ensured favorable press coverage in key battleground states by managing media logistics for high profile surrogate events surrounding the Republican National Convention
- Maintained the visual image behind the Trump Campaign's surrogate speaking program to convey the Trump Campaign and Republican Party's message of the day at each event

CAMERON D. DORSEY

(b) (6)

- Managed logistics, staging and media set up of five events over four days with the goal of promoting the Trump Campaign's messages through the state media covering the events; each surrogate event was covered by at least ten local media outlets
- Worked with high profile campaign surrogates including Senator Joni Ernst, Attorney General Leslie Rutledge, and Congressman Lou Barletta; each event was covered by at least ten local media outlets

REPUBLICAN NATIONAL COMMITTEE – COMMITTEE ON ARRANGEMENTS

Cleveland, OH

1228 Euclid Avenue, Cleveland, OH 44115, No Phone Number

Manager of Housing Data

February 2015 – July 2016

- Managed data for complex hotel booking system of 16,000+ hotel rooms for the 2016 Republican National Convention
- Developed spreadsheets and tracking systems to manage hotel requests across multiple internal and external groups including: media, state delegations, major donors and elected officials
- Liaison for more than 140 hotels through the city of Cleveland, responsible for site visits and quality assurances
- Monitored contracts for 140 hotels, created charts and graphs to support data
- Event planning and support lead for multiple groups including Fox News, theSkimm, Refinery29

BELLWETHER CONSULTING GROUP

Washington, DC

325 7th Street NW, Suite 400, Washington, D.C. 20004, 202-431-4800

Account Executive

June 2014 – February 2015

- Played a key role with fundraising firm that specialized in raising funds from Political Action Committees and Lobbyists for Members of Congress
- Planned, managed and staffed fundraising events in Washington, D.C. with PAC Community
- Implemented diversified approach to bringing in donors including tailored personal appeals, one on one meetings, phone calls, emails and follow up
- Supported numerous clients, including but not limited to: Senators Burr (NC), Tillis (NC), Daines (MT), Cotton (AR), Roberts (KS); Congressmen Black (TN), Sessions (TX), Zinke (MT)
- Fund raised and managed an event that raised \$1.2 million for Senator Richard Burr's Re-Election Campaign in one hour

PAID INTERNSHIPS

ANNUAL FUND PHONATHON EMPLOYEE

Lexington, VA

Washington & Lee University

Part-Time

February 2013- May 2014

- Contacted Washington & Lee alumni with updates on campus developments and recommended donations to the University's Annual Fund
- Made \$10 an hour, minimum of 8 hours a week

RESEARCH INTERN

Cleveland, OH

Cleveland Museum of Art

Research Intern

May 2013 – August 2013

- Tasks involved adapting lessons on Asia from Asian Odyssey for use in ALE curriculum, aligning Distance Learning lessons to state standards, and working on the Japanese Distance Learning Lesson
- Assisted in the coordination of a Contemporary Chinese Art symposium with the curator of Chinese Art, mainly an Ai Wei Wei installation
- Received a lump sum of \$2,000 for the summer

CAMERON D. DORSEY

(b) (6)

RESEARCH INTERN

Washington, DC

The Guarisco Gallery

Research Intern

May 2012 – August 2012

- Interned at one of the leading 19th and 20th century European and American art galleries in the world, catalogued paintings, executed condition reports, composed artist's biographies for customer packets
- Research intern in the Library of Congress, investigated and documented relevant sources for artist biographies
- Staffed evening gallery events, discussed works of art and developed relationships with gallery clients
- Received a lump sum of \$3,000 for the summer

EDUCATION & EXTRACURRICULAR

Washington and Lee University, GPA (b)

Graduation: May 2014

Bachelor of Arts Major, *Art History*

Bachelor of Arts Minors, *Museum Studies, Mandarin Chinese*

Professor Ju Fellowship

2013-2014

- Received an endowment from University to travel to China and research traditional Chinese arts and present a thesis

Mandarin (Chinese) Tutor

2013

- Tutored children of Washington and Lee University professors in Mandarin and taught elementary Chinese writing

Campus Tour Guide, President ('13)

2010 – 2013

- Coordinated tour schedules for prospective students and athletes of Washington & Lee University

PROFESSIONAL AFFILIATIONS & ACTIVITIES

Kappa Kappa Gamma, Zeta Tau Chapter, *Social Coordinating Chair (2011-'13)*

Initiated March 2011

Washington & Lee Women's Tennis, *Co-captain, W&L Scholar Athlete Award (2012, 2013)*

2010-2013

SKILLS

- Business Proficient in Spanish, Proficient in Mandarin (Chinese)

James Samuel Edelen
(b) (6)

EXPERIENCE

58th Presidential Inaugural Committee

Public Events Specialist, Dec. 2016 - Jan. 2017
301 7th Street SW, Washington DC, 20410
Contact: Tim Tripepi, (440) 840-5154

Trump/Pence Presidential Campaign

Press Advance Lead (10-99 contract worker), Aug. - Nov. 2016
3909 Kennison Avenue, Louisville, KY, 40207
Contact: Sam Edelen, (202) 697-2002

Margaret Stock U.S. Senate Campaign

Communications Director, April - May 2016
6407 Brayton Drive, Anchorage, AK, 99507
Contact: Margaret Stock, (907) 350-0295

Shelby Cars LLC

Customer Service and Collections, Aug. 2015 - March 2016
1744 Midland Trail, Shelbyville, KY, 40065
Contact: Tim Ethington, (502) 641-8519

Greg Orman U.S. Senate Campaign

Communications Director, May 2014 - Nov. 2014
22342 West 66th Street, Shawnee, KS, 66266
Contact: Jim Jonas, (720) 256-8956

Kevin Faulconer San Diego Mayoral Campaign

Regional political director, Oct. 2013 - Feb. 2014
7185 Navajo Road, San Diego, CA, 92119
Contact: Jason Roe, (202) 374-2424

StudentsFirst

Midwest press secretary, July 2012 - July 2013
825 K Street, Sacramento, CA, 95814
Contact: Kahlil Byrd, (617) 290-3436

Americans Elect

Midwest press secretary, Jan. 2012 - June 2012
1775 Pennsylvania Avenue, Washington, DC, 20006
Contact: Ileana Wachtel, (310) 702-4240

The Kentucky Gazette

Freelance reporter (10-99 contract worker), Jan. - April 2011
3909 Kennison Avenue, Louisville, KY, 40207
Contact: Sam Edelen, (202) 697-2002

United Parcel Service

Package Handler, Dec. 2010
Grade Lane, Louisville, KY, 40213
Contact: (502) 359-5000

Zach Wamp Gubernatorial Campaign

Press Secretary (10-99 contract worker), Jan. - Aug. 2010
3909 Kennison Avenue, Louisville, KY, 40207
Contact: Sam Edelen, (202) 697-2002

EDUCATION

Western Kentucky University

School of Journalism & Broadcasting
Bachelor of Arts in print journalism received December 1998
1906 College Heights Blvd, Bowling Green, KY, 42101, (270) 745-0111

Indiana University Bloomington

School of Public and Environmental Affairs
Bachelor of Science in public affairs received May 1996
107 South Indiana Avenue, Bloomington, IN, 47405, (812) 855-4848

REFERENCES

Bob Davis

President
RJD Group Public Affairs
(b) (6)

Brennan Hart

Principal
Three Rivers Solutions
(b) (6)

Tim Unes

Director of VP Advance
Trump/Pence Campaign
(b) (6)

Sean T. Miles

Managing Director
The Mayfair Group
(b) (6)

APOLLO FUHRIMAN

Introduction & Statement of Interest in Serving America under the Trump Administration

I am pleased to introduce myself to the Trump transition/personnel team and provide you with this statement of interest in working for America in the new administration. I just returned from providing legal assistance with the President-Elect Trump recount efforts in Michigan and I am eager to get to work as I am currently doing as an attorney for the OGC of the PTT.

I have a very diverse set of experiences and capabilities that I hope to put to work for our country in the Trump Administration. I am an attorney who, *inter alia*, clerked for the US Attorney's Office in Seattle (Western District of Washington). My current position is at Microsoft in Redmond, Washington, where I work as a Government Affairs Specialist (*not* a lobbyist). This permits me to interact with elected and unelected government officials from all over the world to help solve work on IP, international commerce, economic development (especially in developing countries), technological problems and concerns.

In my private life, I live on a small farm in Bothell, Washington and fully understand how many conflicting land use interests compete between Constitutional property rights, affordable housing, salmon recovery, transportation, farming and a whole host of other issues here in the Northwest. I served and helped re-write our Shorelines Master Program while serving on my city's Shorelines Board. Prior to attending law school, I brought several pro se legal actions against the city in relationship to environmental restrictions that went too far and did not provide the necessary balance. Far too many working in agencies related to the environment have worked unchecked and without much concern for constitutional restraint. I have been a champion for affordable housing and more expansive and flexible housing policies in the region. I also firmly believe in our first freedoms, particularly our freedom to own, use, alienate etc. private property, the personal freedom of conscience, worship and speech and hope to be able to fight for these freedoms.

Politically, I am very active and have helped elect candidates from city council up to President-Elect Trump. I have raised money, knocked doors and organized coalitions for 30+ years. I am at heart a grass roots activist and knocked doors for various Republicans and issues, including Mr. Trump as I was an unbound delegate from Washington State for him, bundled ~\$45k, supervised EDO triage in NV and helped with the recount this year. I look forward to the opportunity to serve my country in the Department of Commerce.

Respectfully,

R. Apollo Fuhriman

EDUCATION

Seattle University School of Law ▪ Seattle, Washington ▪ **Juris Doctor**

1215 E Columbia St, Seattle, WA 98122 206.398.4000

University of Oregon ▪ Eugene, Oregon ▪ **Master of Science**

170 Susan Campbell Hall, 1219 University of Oregon, Eugene, OR 97403 541.346.5129

Brigham Young University ▪ Provo, Utah ▪ **Bachelor of Science**

Brigham Young University Provo, UT 84602 (that is the address) 801.466.4636

LEGAL & OTHER PROFESSIONAL EXPERIENCE

Member/Attorney, **Washington State Bar Association**, #42599

2016 ▪ **Donald J Trump for President** ▪ Washington State & Nevada. *Volunteer Attorney*

▪ Working as an Attorney for the OGC within the Presidential Transition Team.

1800 F St NW, Washington DC 2006 800.488.3111

▪ Worked as the Nevada Election Day Operations Legal Triage director where I recruited 2/3 of our attorneys and trained them; provided early-voting and election day election integrity supervision, legal and logistical direction and all voter protection and election day remediation supervision and triage.

1110 Palms Airport Drive, Suite 120, Las Vegas, NV 89118 702.819.8800

▪ Directed Jackson County, MI legal triage and provided on the ground legal coverage for the Michigan Presidential Recount.

▪ Was elected to be an unbound, at-large Washington State Delegate to the RNC National Convention who voted for Mr. Trump.

▪ Worked as a bundler (**Microsoft**-not public since I am not a lobbyist) who donated and raised nearly \$45,000 for the Trump Campaign and helped to raise additional donations.

2013-Present ▪ **Microsoft** ▪ Redmond, Washington.

One, Microsoft Way, Redmond, WA 98052 425.705.3267

Government Affairs Specialist/PAC Coordinator

▪ As part of the federal government affairs team (*but not a lobbyist*), participate in team policy discussions, especially pertaining to potential partisan interests on specific public policy issues and partnerships.

▪ Assist & coordinate more than 50 events/year for MSPAC members at multiple locations (elected officials, policy stakeholder Q & A discussions, on campus congressional & Seattle city council debates, regional initiative debates, etc.)

▪ Assist and host on-site congressional (and international elected officials) visits and fundraising events and for specific elected officials (for US only).

▪ Coordinate and assist with events in state capitols with legislators (sponsored employee and vendor days at various state capitols) for indirect legislative education regarding MSFT and our core issues in the individual states.

▪ Increased PAC membership by over 1,300 members through creating and implementing new programs (nearly 50% increase in PAC membership in 18 months).

2011-2014 ▪ **Apollo Legal, PLLC** ▪ King County, Washington.

Self-Owned, 11203 E Riverside Dr, Bothell, WA 98011 425.445.1237

Attorney/Political and Policy Consultant

▪ Provided local and statewide political assistance and advice to elected officials concerning

campaigns.

- Provided local zoning change consultation; assisted with responses to land use actions and land use violations and suggested mitigation. Worked to avoid and anticipate opposition by preparing city councils/planning commissioners and city staff for potential points of discussion and challenges to avoid delays and outright cancellations of the desired outcomes.

2012 ▪ **Mitt Romney for President** ▪ Golden, Colorado.
13949 W. Colfax Ave., Suite 250, Lakewood, CO 80401
303.758.3333 (CO GOP phone number)

Colorado State Election Day Operations/Legal

- Recruited and provided small group CLE training to 350+ attorneys who became my election integrity team; and coordinated 2,800 additional poll watchers state-wide.
- Worked with all elected election officials (county clerks and the Secretary of State) and their staffs to avoid or mitigate any election-related issues and avoid conflict and litigation.
- Worked with non-profits and other organizations to solve access, public policy and many legal/election-related challenges.
- Met with and helped create coalitions to eliminate election-related public policy issues (election integrity, election process, registration, avoidance of prosecution and public education).

2007-2012 ▪ **Mitt Romney for President** ▪ Washington State.

Washington State Finance Committee Member

11203 E Riverside Dr Bothell, WA 98011 425.445.1237 (volunteer from my home)

2012 Washington State Republican National Convention Delegate (1st CD)

Washington State Volunteer Coordinator

- Coordinated the statewide GOTV caucus efforts and the entire state weekly caucus efforts, including directly attending and participating in 13 caucuses and conventions. Spearheaded Romney's victories in the 2012 Washington State caucus by 13%, including winning 38/43 national delegates.

2011 ▪ **Robert Half Int'l (Microsoft Global Migration/LCA)** ▪ Redmond, Washington.

Legal Assistant

14808 SE 16th St, Bellevue, WA 98007 425.519.6263

- Prepared H-1B, L-1, TN/etc. visa extension applications for the Global Migration Team.

2009 ▪ **United States Attorney's Office** (Western District of WA) ▪ Seattle, Washington.

Clerk/Student Extern

700 Stewart Street, Suite 5220, Seattle, WA 98101 206.553.7970

- Represented the Federal Government in sentencing hearings and with sentencing documents.
- Researched and provided legal assistance for AUSAs in topics from census avoidance, child molestation, assault and gun crimes (including reservation crimes) to animal cruelty and credit card fraud.

2008 ▪ **King County Prosecuting Attorney's Office** ▪ Seattle, Washington. *Student Legal Extern*

516 3rd Ave # 554, Seattle, WA 98104 206.296.9000

- Assisted in legal administration duties, including researching and responding to appeals, concerns and questions of county department liaisons, assisted and formatted the writing of the KCPAO's annual report, assisted with press events and press statements, and wrote and helped to

create a full video on human trafficking with Washington State Attorney General Rob McKenna.

2008-2010 • **Citizens' Alliance for Property Rights** • King County, Washington. *Legal Intern*
718 Griffin Ave # 7, Enumclaw, WA 98022 206.335.2312

- Assisted with document requests and in reviewing and writing motions with a FOIA case and other land-use issues to help property owners mitigate actions against them by local governments.

2005-2010 • **Spherion (Microsoft)** • Redmond, Washington.

Speaker/Discussion Moderator—Center for Information Work/Executive Briefing Center

10500 NE 8th St, Bellevue • (425) 646-2354 One, Microsoft Way, Redmond WA 98052

- Presented Microsoft's Office of the Future to VIPs, including American and foreign government officials and their aides, press, external clients and partners, and internal Microsoft employees.

2008-2012 • **City of Bothell Shorelines Board** • Bothell, Washington. *Board Member (Volunteer)*
18415 101st Avenue NE Bothell, WA 98011 425.806.6150

- Took part in creation and review of Bothell's Shoreline Master Plan for compliance with Washington's Shoreline Management Act while representing the needs of the citizens' use of their property. Worked with all partners/shareholders to create the Board's master program that respects competing interests and provided creative solutions.

1995-2003 • **Washington State Athletic Trainers' Association** • Olympia, Washington.

Governmental Affairs Director (Volunteer)

No address, volunteer organization (13910 SE 23 st, Bellevue, WA 98005 425.445.1237)

- Educated legislators, Dept. of Health, other lobbying organizations and WSATA about the regulatory needs and partnerships of the WSATA. [Volunteer, not a paid position nor a lobbyist.]
- Assisted in authoring, ushering and promoting the vote of bills through the Senate.
- Organized state association for multi-annual grass-roots efforts.
- Worked with national and local organizations to head off potential adversarial testimony and lobby efforts by other healthcare groups.
- Authored Sunrise review and white paper for Athletic Trainers for the Dept. of Health.

1998-2011 • **Apollo's Body Concepts, Inc.** • Bellevue, Washington. *Inventor, Owner*

11203 E Riverside Dr, Bothell, WA 98011, 13910 SE 23 St Bellevue, WA 98005

- Invented, tested and created prototypes; retested, researched and established manufacturing; patented, registered trademarks, and established licensing agreements for several orthopedic/relaxation devices.

2001 • **Washington State Senate** • Olympia, Washington. *Session Aide*

John A Cherberg Building, Olympia WA 98054 360.786.7561

- Researched legislation and provided legal/technical background for committee testimony and hearings and provided constituent assistance with local, state and federal government agencies.

1993-2000 • **Athletic Trainer/Supervisor/ Local Representative/Intern**

- Provided or assisted with all medical care for staff, players (and families), and team staff.
 - Duties also included: traveling secretary; equipment/logistics coordinator; and PR coordinator.

1997–1998 ▪ **San Francisco Giants** ▪ Bakersfield, California.

4009 Chester Ave, Bakersfield, CA 93301 661.716.4487

1996–1997 ▪ **Pittsburgh Pirates** ▪ Bradenton, Florida.

1701 27th St E Bradenton, FL 34208 941.747.3031

OTHER POLITICAL EXPERIENCE

2012 ▪ Rob McKenna for Governor ▪ Washington State.

11811 NE 1st St, Bellevue, WA 98005 425.460.0570 (WA State GOP phone number, since McKenna's number was cancelled four years ago).

King County, Washington Campaign Coordinator

2010, 2011 ▪ King County GOP ▪ King County, Washington.

845 106th Ave NE #110, Bellevue, WA 98004 425.990.0404

Volunteer Coordinator, King County Elections Liaison

▪ Assisted in pre- and post-election issues related to voter validation, voter outreach and ballot curing/recounts, as well as election integrity.

1986-2016 ▪ Numerous Political Campaigns in Washington State.

Various Positions

▪ Assisted with dozens of local Washington State campaigns, ranging from city council to gubernatorial and congressional races.

Potential Positions at Commerce:

Deputy General Counsel

Director General of the United States and Foreign Commercial Service and Assistant Secretary for Global Markets [PAS] International Trade Administration

Under Secretary of Commerce for Industry and Security [PAS]

Bureau of Industry and Security

Assistant Secretary for Communications and Information [PAS]

Assistant Secretary for Legislative and Intergovernmental Affairs [PAS]

Under Secretary for International Trade [PAS] International Trade Administration

Assistant General Counsel for Legislation and Regulation (currently listed as "career incumbent")

Apollo Fuhrman, MS, JD, ATC/L

(b) (6)

Grant B. Gardner

(b) (6)

(b) (6)

REPUBLICAN NATIONAL COMMITTEE

Washington, DC

Director of Special Projects, Counsel's Office

July 2014 – Present

- Manage the Committee on Rules and Order of Business as well as the Committee on the Platform for the 2016 Republican National Convention
- Prioritize issues for the attention of the RNC Chairman, Chief of Staff, Chief Operating Officer and Chief Counsel to neutralize issues among delegates, special interest groups and party officials
- Provide context and background to RNC press secretaries on presidential primary and Convention Rules
- Facilitate order of business while advocating on behalf of the Chief Counsel for the Committees on Rules, Resolutions, Executive/Budget, Presidential Primary Debates and General Sessions during RNC Meetings
- Aide and provide supplementary information to RNC Chairman, CoS, COO, and Chief Counsel during meetings of the Executive Committee, Budget Committee and the Standing Committee on Presidential Primary Debates
- Review and interpret Absentee/Early Voting laws and deadlines for all 50 states for the 2014 & 2016 election cycles to maximize voter comprehension and engagement on vote.gop
- Manage all vendor and state party contracts for RNC, Trump Victory (TV), Trump Make America Great Again Committee (TMAGAC)
- Facilitate the implementation of all data exchange agreements with external partners including Donald Trump for President, all Republican presidential primary campaigns and state parties
- Coordinate joint fundraising agreements with TV, TMAGAC, multiple senate campaigns, the National Republican Senatorial Committee and the National Republican Congressional Committee
- Maximize efficiency through transparency and communication with multiple external partners while interfacing daily with all internal RNC departments
- Monitor and protect RNC trademarks
- Organize 2014 Election Recount strategy for all target states

SPEAKER JOHN A. BOEHNER, OH-08

Washington, DC

Legislative Correspondent / Staff Assistant

May 2012-July 2014

- Communicated with constituents through letters and phone conversations to enable the Speaker to serve as a Leader of the party while being a productive Congressman for his district
- Supported the Speaker's Special Events team with large scale events including, the 57th Inauguration, State of the Union, Friends of Ireland and Gold Medal ceremonies
- Developed a request management process to coordinate over 1,500 Inauguration ticket requests
- Served as a Speaker's Office liaison to foreign delegations during the 2012 G8 Congressional Summit
- Interfaced daily with the Speaker's Leadership Office and Political Office, anticipating administration needs
- Supervised 20+ interns annually, implemented training on tours, Intranet Quorum, and general office functions

CONGRESSMAN BILL FLORES, TX-17

Washington, DC

Intern

March 2012- May 2012

LEADERSHIP AND ACTIVITIES

NATIONAL REPUBLICAN CONGRESSIONAL COMMITTEE

Albany, NY

Operation Rolling Surge Volunteer

October/November 2012

- Participated in GOTV effort for three New York Congressional Races through phone banking, door knocking, and literature drops

DON BOSCO CRISTO REY JUNIOR BOARD

Washington, DC

Founding Member and Membership Chair

2013- Present

- Assisted with the founding and development of a young professionals organization dedicated to raising awareness and funds for Don Bosco Cristo Rey High School for low income inner city students

EDUCATION

BAYLOR UNIVERSITY

Waco, TX

Bachelor of Arts, International Studies

January 2008-December 2011

- Sigma Chi Fraternity: Executive Committee, Annotator, Merchandise Manager

SEMESTER AT SEA

Study Abroad Program through the University of Virginia

January 2011- April 2011

Nicole R. Grove

(b) (6)

(b) (6)

Objective

Obtain a challenging and rewarding position in the Trump Administration for a stronger America.

Related Employment

Deputy Field Director/Vice Chair of Iowa Women's Coalition for Trump

2775 NW 86th St Urbandale, IA 50322 PH: (515) 720-1433

August 2016 - November 2016

Served as the primary point of contact and coordinator as Vice Chair of Iowa Women's Coalition for Trump. Responsible for all managerial and organizational privileges including creating administrative accounts along with troubleshooting issues for the State of Iowa campaign calling system - Trump Talk. Served as campaign rally Lead & volunteer coordinator able to deal with numerous contingencies while demonstrating flexibility, resourcefulness and creativity. Demonstrated positive public relations making the candidate and campaign look professional while always building momentum.

Treasury Management Officer, AVP / Peoples Trust & Savings Bank

1185 SE University Ave, Waukee, IA 50263 PH (515) 987-0472

July 2007 – July 2016

Business Development Officer and deposit account specialist for a range of accounts; including anything from small account setups to complex multiple account transactions using the full suite of Treasury Management products. Used superior cross-sale skills to leverage additional business. Other duties included credit analysis for consumer lending needs, monthly and quarterly marketing promotions, sales training and coaching for front-line staff, and was responsible for branch upkeep and maintenance needs.

Senior Sales Associate, Treasury Management / Bank of the West

7465 Ashworth Road West Des Moines, IA 50266 PH (515) 440-7370

November 2005 – July 2007

Responsible for the development, installation, and retention of Treasury Management Customers. Prepared proposals for existing clients that resided in a 4 state area, these states included IA, MO, KS and NE. Reviewed analysis accounts of other financial institutions to assist in preparation of RFP's for Prospects. Served as the Associate to the In-House Vendors and Servicing Unit, supplied recommendations for production and procedure enhancements.

Relationship Manager / Bank of the West

7465 Ashworth Road West Des Moines, IA 50266 PH (515) 440-7370

May 2004 – October 2005

Primary Construction Lender for all single family residential construction credits. Conducted sales calls to generate additional business from both prospects and existing clients. Prepared credit requests and

created new loan procedures for the single family construction division. Managed the real estate loan support staff and oversaw the development of a new in-house technical exception tracking system.

Volunteer Experience/Accomplishments/Licenses

August 2000 to Present

Heavily involved in Volunteer activities for the past 16 years. Numerous accomplishments have been achieved the past 16 years but most of all it has been a pleasure to serve the communities.

Volunteer Experience/Accomplishments/Licenses:

- Guthrie County Republican Central Committee Member 2016
- Iowa Bankers School of Business graduate 2008
- Waukee Area Chamber of Commerce Ambassador of the year - 2015
- Waukee Area Chamber of Commerce medium-sized business of the Year Member - 2015
- Waukee Leadership Institute graduate - 2008-2009
- Ambassador Committee Member for the Waukee Area Chamber of Commerce - current
- Development Committee Member of the Waukee Area Chamber of Commerce - current
- Economic Development Committee Member of Waukee Area Chamber of Commerce - current
- Past board member of Waukee area Arts Council
- Active member of the Waukee athletic booster club and heavy supporter of all clubs and non-profit organizations for the community of Waukee since 2007
- Advisory committee member of Waukee high school consumer science department - 2009
- Active participant in numerous nonprofit organizations within Waukee community & the Waukee school system ranging from grade school through High School - current
- Waukee Historical Society member - current
- Developer, organizer and host for the decade long event featuring Santa and his real reindeer - attendance of 450+
- Wells Fargo Sales & Service excellence winner 2002 – Oahu, Hawaii
- Adel Sweet Corn Committee Member – 2000 thru 2004
- Adel Rotary Club Member – Serviced as Sergeant of Arms November 2003, Secretary 2004
- Licensed agent for death and dismemberment insurance
- Notary

John P. Guido
(b) (6)

EDUCATION**New York University***BA, Politics***New York, NY**

Class of 2016

- **GPA:** (b)
- **Previously:** New York University in Washington, DC; Villanova University
- **Relevant Coursework:** Macroeconomics, Statistics, Political Science Research Methods

PROFESSIONAL EXPERIENCE**Donald J. Trump for America, Inc.***Designated Representative***Madison, WI & Franklin Square, NY**

September – December 2016

- Assisted legal and strategy personnel to facilitate recount communications and plan volunteer allocation.
- Worked with Republican state and county leaders to influence prospective voters through outreach and information distribution.

Johns Hopkins University Center for Talented Youth*Senior Resident Assistant***Easton, PA**

June – August 2016

- Led group of 14 residential staff members through client relations, staff meetings, and training.
- Oversaw 3 policy changes involving student transport, activity protocol, and staff communication.
- Authored 17-page report detailing 15 personnel, communication, and efficiency recommendations based on 10 reported staff experiences.

Republican National Committee*Finance Intern – Major Donors***Washington, DC**

February – May 2016

- Aggregated donors' background information and updated database to ensure strategic outreach.
- Communicated with up to 30 constituents per day to answer questions about donations and election protocol.
- Maintained Excel spreadsheets detailing major donors' financial commitment and event participation.

CBS Television Stations*Sales Intern***New York, NY**

June – August 2015

- Rationalized 2 target clients to station managers by conducting demographic, revenue, and policy research of New Jersey online gambling market.
- Presented sales plan encompassing pricing, demographic strategy, and programming placement to managers.
- Took part in 3 advertisement sales negotiations.

Coloredge*Marketing Intern***New York, NY**

December 2014 – February 2015

- Researched and visually mapped key personnel arrangements of 2 multinational organizations and presented results to managers to determine best points of contact for visual brand imaging sales.
- Communicated with 2 to 3 clients per week concerning pricing, project progression, and schedule changes.

LEADERSHIP & ACTIVITIES

- | | |
|--|-----------|
| • Network Liaison , NYU Roosevelt Institute | 2014-2015 |
| • Government & Politics Chair , Villanova Bridge Society | 2013-2013 |
| • Tour Guide , Villanova Blue Key Society | 2013-2014 |
| • Aberdeen Dad Vail Regatta Men's 8+ Finalist , Villanova Men's Rowing | 2014 |
| • Rowed 12 hours on Concept2 ergometer to raise \$1300 for Children's Miracle Network | 2013 |

CERTIFICATIONS, LANGUAGES, & INTERESTS**Certifications:** Bloomberg Market Concepts**Languages:** Limited Working Proficiency Spanish**Interests:** Competitive rowing and cycling

Hunter Noble Hall

(b) (6)

EDUCATION

Louisiana State University – Bachelor of Arts

Bachelor of Arts, Communication Studies; Minors, Political Science and English
112 Thomas Boyd Hall
Baton Rouge, LA 70803
225.578.1636

May 2011

PROFESSIONAL EXPERIENCE

Office of U.S. Senator Bill Cassidy, M.D – Southwest Regional Director

February 2015-Present

101 La Rue France, Suite 505, Lafayette, LA 70508

Contact: Brian McNabb – 225.938.2585

- Liaison to government entities and constituent groups, attending business and community events.
- Monitor operations and concerns of government, business, community and constituent groups, advising the senator on developments and issues.

Republican National Committee – State Director of Arizona

September 2016 – December 2016

310 First St SE, Washington, DC 20003

Contact: Alexis Darnell – 505.228.4244

- Took a leave of absence from Senator Cassidy's office to manage the state's grassroots and field operations for the Trump-Victory campaign.
- Built and managed a team of 8 staffers, 18 offices and a list of 12,000 volunteers that made over 1.8 million phone calls and knocked over 200,000 doors in the final 8 weeks of the campaign.

Republican Party of Louisiana – Regional Political Director

March 2014 – January 2015

535 Lakeland Drive, Baton Rouge, LA 70802

Contact: Jason Dore – 225.266.8727

- Director of grassroots and field operations for nine parishes in the Greater Baton Rouge area in support of the successful Bill Cassidy for U.S. Senate.
- Responsible for supporting and achieving daily, weekly and monthly voter contact goals throughout campaign season.
- Built and managed a team of 50+ volunteers and interns that knocked over 110,000 doors and made 140,000 phone calls in a successful effort to increase midterm voter turnout.

Vision City Development Group/SpringboardBR – Assistant Manager

August 2012 – January 2014

447 N. 3rd St., Suite 200, Baton Rouge, LA 70802

Contact: John Schneider – 225.773.2897

- As manager of SpringboardBR office space, my responsibilities include event planning, public relations and communications, networking and coffee-brewing.
- Guided startups in business modeling, fundraising, guerilla marketing, brand awareness, event planning and communications.

Kean Miller LLP - Clerk

July 2010 – December 2012

400 Convention St., Suite 700, Baton Rouge, LA 70802

Contact: Mary Coghlan – 225.387.0999

- Expected to be highly organized, self-motivated and proficient in Microsoft Office.
- Responsible for the organization and maintenance of all physical and electronic files within the business transaction department, filing pleadings at courthouse, assisting in trial preparation, summarizing legal documents, file management and document management.

SKILLS: Political Campaigns; Field Operations; Interpersonal Communication; Public Speaking; Advanced Computer Skills; Personnel Management; Organizational Skills; Event Planning; Networking

COMMUNITY INVOLVEMENT: Acadiana Young Republicans; Lafayette 705 Club; Big Brothers Big Sisters of Acadiana; Baton Rouge Entrepreneurship Week Committee; Forum 35; Le Cercle de Bacchus (Treasurer)

TINA-MARIA GIORDANO HENRY
(b) (6)

EXPERIENCE

- Present - The Heritage Foundation / Office of Secretary Elaine L. Chao**
December 2012; Office Manager / Scheduler
June 2012 - June 2011 *Manage and oversee daily and long term schedule for Secretary Chao; coordinate all travel and logistics; work with Corporations regarding Board meetings, travel and reimbursements; plan events across the country; work with event coordinators regarding speeches and introductions; provide briefing materials; coordinate n house meetings and events hosted by Secretary Chao.*
- January 2009 - Department of Education / Office of Secretary Margaret Spellings**
March 2005 **Director of Scheduling and Advance**
Managed scheduling and advance operations and staff; oversaw daily and long-range schedules for the Secretary; worked with senior staff to strategically schedule upcoming events and travel to maximize policy agenda and enhance message announcements; oversaw logistics of press events and editorial boards; coordinated with the White House regarding official and political travel; worked with General Counsel's office regarding ethics of all events and organized travel with security, advance staff, and senior staff.
- February 2005 - Department of Labor / Office of Secretary Elaine L. Chao**
May 2002 **Director of Scheduling and Advance**
Responsible for the Secretary's schedule including coordinating all logistics, determining staffing needs, and preparation materials; managed staff of eight and the daily and long-term schedules; planned and executed bus tours and multiple international trips; organized travel with security, advance staff, and senior staff.
- May 2002 - SENATOR KAY BAILEY HUTCHISON (R-TX) - Washington, DC**
February 1999 **Director of Scheduling**
Supervised, planned and organized the Senator's schedule and interfaced with constituents and Congressional staff. Responsibilities included working directly with the Senator coordinating events including the Republican Women's Leaders Forum and the Women's Summits; coordinated photo shoot, travel, and schedules for the women Senators' book "Nine and Counting"; served as liaison between Senator and staff; ensured the Senator has briefing material for hearings and meetings; coordinated travel schedule for colleague travel; advanced events for logistical purposes and supervised personal aides to the Senator.
- February 1999 - PUBLIC SERVICE ELECTRIC AND GAS COMPANY - Washington, DC**
October 1996 **Federal Legislative Assistant**
Provided legislative analysis and federal affairs support to a New Jersey based electric and gas utility company serving 2.2 million customers. Responsibilities included tracking legislation and representing the company in Congressional and industry forums; drafting the bi-weekly federal affairs report and correspondence; fostering communications with the New Jersey Congressional delegation and governor's office; monitoring Congressional hearings; coordinating political action committee (PAC) and corporate events; and overseeing PAC commitments.

- October 1996 - **NORTHEAST ELECTRIC UTILITY EXECUTIVES - Washington, DC**
May 1994 **Executive Assistant / Office Manager**
Supported Federal Affairs Managers of four electric utility companies' Washington offices: Consolidated Edison Company of New York; PECO Energy Company; United Illuminating Company; and New England Electric System. Responsibilities included tracking legislation affecting the industry; maintaining constituent data bases; drafting correspondence; managing the companies' fundraising and PAC commitments for members of six state delegations and key jurisdictional committees; organizing government reporting requirements; and overseeing general office management.
- September 1993 - **UNITED ILLUMINATING - Washington, DC**
July 1993 **Research Assistant**
Assigned and completed a congressional research project to review the legislative history and implementation of amendments to the Clean Water Act. Duties included monitoring Congressional hearings and researching legislation.
- July 1993 - **SELF EMPLOYED - Tucker, Georgia**
December 1990 **Antiques / Renovation**
Bought antiques for resale and refurbished to market standards.
- August 1989 - **INTERNSHIP: THE SELLERS COMPANY - Washington, DC**
June 1989 *Maintained data on current and prospective independent TV station clients. Responsibilities included drafting company's correspondence; documenting client inquiries; and researching Congressional legislative activity.*

EDUCATION

Hollins College - Roanoke, Virginia
Philosophy, 1989

References provided upon request

ISRAEL HERNANDEZ

(b) (6)

Executive with more than 17 years of policy expertise in international trade and tech, communications strategy, and public affairs. Proven track record at highest levels of government and private sector, globally, and domestically. Experience working with the White House, financial, corporate, and tech media. Worked in 60+ countries.

PROFESSIONAL EXPERIENCE

PRESIDENTIAL TRANSITION TEAM, Washington, D.C.

Present

Sherpa for Secretary of Commerce Designate Wilbur L. Ross and Deputy Secretary Designate Todd Ricketts

- Oversee the nomination process for Wilbur Ross and Todd Ricketts.
- Focused on the their announcements, the public affairs of their nominations, visits to Capitol Hill with the Senate Committee members, their preparation for their respective nomination hearings, and their public remarks.

AFERO, Los Altos, CA

June 2015 - Present

Head of Global Communications & Marketing, Executive Team

Oversee communications strategy and represent the company publicly. Responsible for external, internal, executive, financial communications, and marketing results. Afero is an Internet of Things (IoT) services platform for developing and deploying cloud-connected devices.

Impact: Publicly launched Afero on December 2015, successfully announced Series A in May 2016, and launched company apps in July 2016.

- Developed the narrative for the company's website, company videos, all marketing materials, company apps, press releases, thought leadership content, and blogs.
- Lead all media and analyst relations. Afero has been featured in TechCrunch, WSJ, CNBC, Fortune, Forbes, Recode, VentureBeat, TechMeme, PC World, NetworkWorld, ComputerWorld, ZDNet, The Nikkei, and several others.
- Focused in the design and execution of multi-channel demand generation plans including content, email, and web marketing, SEO, social media, and events to scale lead generation and pipeline growth.

FACEBOOK, Menlo Park, CA

February 2014 – March 2015

Senior Manager, Global Communications

Spokesman. Hired to a newly created position to work with the U.S. and international media.

Impact: Work closely with the marketing, sales, legal, and policy teams on product development and product announcements, manage relationships with the media and key stakeholders, and develop effective strategies to achieve key company benchmarks.

- Led the successful launch of a wide range of global products, apps, and platform services around the world – Safety Check, Global Government Requests Reports, Rooms, Argentina Office Opening, and in-country disruption of Facebook services.
- Successfully positioned and facilitated key policy issues, crises, financial, privacy, litigation, and corporate reputation with global media.
- Led the communications for all big data and data science research projects and publications.

ISRAEL HERNANDEZ

(b) (6)

- Co-led the internal and external announcement of Facebook's enhanced research guidelines following the highly contentious emotion contagion study.
- Led the search and hiring of Head of Communications for Latin America.
- Liaison to International Facebook team and PR agencies.

TPG CAPITAL, San Francisco, CA

2011 – 2014

Chief of Staff for Founding Partner – Jim Coulter

Recruited by founding partner, Jim Coulter, for newly created role in private investment firm, managing \$55B+ in assets in 35+ countries.

Impact: Built high-performing office, managed relationships, and drove new initiatives.

- Strengthened and preserved relationships with TPG Partners, LP investors, portfolio companies, media, and other key stakeholders.
- Supported founding partner with all external presentations for LP investors and worldwide conferences, and interview preparations with media.
- Initiated weekly meetings focused on time-sensitive market updates and communications/announcements.

BRUNSWICK GROUP, San Francisco, CA

2010 – 2011

Director

Joined highly regarded consulting firm with large global footprint to drive national and global initiatives for clients in nimble, fast-moving environments.

Impact: Took on major issues, addressing critical communication and reputation management challenges for businesses and organizations.

- Teamed with Goldman Sachs to launch \$500M initiative to help "10K Small Businesses."
- Helped manage crisis for NASDAQ after May 6, 2010 Flash Crash. Acted aggressively within first 24-hours, and followed with a long-term reputation campaign.
- Supported Greece's Ministry of Finance in helping build a communications "war room" during the early months of reforms during the sovereign debt crisis.
- Developed strategies to support technology "privacy" issues, and handled market access and international affairs issues.

THE U.S. DEPARTMENT OF COMMERCE, Washington, DC

2005 – 2009

Assistant Secretary for International Trade &

Director General of U.S. & Foreign Commercial Service

Confirmed by the U.S. Senate. Managed \$240M+ annual budget. Led 1500 trade specialists in 260 offices in 75 countries; 10 direct reports.

Impact: Official U.S.G. spokesperson. Assisted U.S. companies expand their business in foreign markets.

- Met with foreign officials to advocate for protection of intellectual property, and to ensure proper implementation of economic and WTO agreements. Maintain relationship with WTO centers around the world.

ISRAEL HERNANDEZ

(b) (6)

THE WHITE HOUSE — *The Executive Office of the President*, Washington, DC
Deputy Assistant to the President for Strategy Initiatives (2003–2005);
Special Assistant to the President (2001–2003)

2001 – 2005

Worked with senior members of the Executive Office of the President and the Cabinet to develop communications and strategies to advance presidential priorities and major economic initiatives.

Impact: Excelled in extremely fast-paced intense environment on complicated issues with national and international impact.

- Led cross functional group in strategic planning and communications. Developed and distributed factsheets on initiatives and announcements.
- Fielded external requests from media and external parties with short deadlines.

EDUCATION

MPA (1998) – TEXAS A&M UNIVERSITY—*The George H. W. Bush School of Government*, College Station, TX
BA, Philosophy and Political Science, (1992) – THE UNIVERSITY OF TEXAS, Austin, TX
Outstanding Young Texas Ex Alumni Award 2009 recipient

COMMUNITY ENGAGEMENT

Subiendo: We help first generation youngsters realize their own first-generation dreams and help them with tools and resources to apply and enter college, including financial literacy.

Executive Summary: A values-centered, high performance senior executive with a demonstrated expertise in strategic planning, lean manufacturing/Six Sigma, global restructuring, policy deployment, root cause/countermeasure problem solving, global acquisitions, business integration, leadership development, public company Board work and investor relations. The elements of this transferable skill set have been applied to a variety of industries, including computer products, industrial products (welding, fluid handling), electronics, telecommunications, cabinets, windows, spas and architectural coatings.

COLFAX CORPORATION (\$4.1 billion public industrial company)

2008+

President & CEO of ESAB (Business unit of Colfax)

**Baltimore, MD
January 2012-December 2015**

Responsible for leading a turnaround of a \$2.0 billion global manufacturer of welding products with 65% of revenues derived from emerging markets and Europe. Focused the turnaround initiatives on service, restructuring, new product development, value selling capability and bolt-on acquisitions.

Results and milestones: Funded growth-enablers with restructuring savings to enable future growth.

- Increased operating margins 130% (680 basis points)
- Reduced working capital from 22.3% to 17.3% (500 basis points) prior to Victor acquisition
- Increased equipment new product vitality from 15.7% to 24.7%
- Added \$630 million in margin-enhancing acquisitions
- Reduced recordable accidents by 70% to best-of-class performance levels

All the above results were achieved in declining vertical markets.

Global Strategic Planning and Deployment: Implemented strategic planning and policy deployment.

- Developed segmentation model based on the voice of the customer
- Implemented breakthrough initiatives, focused on service and new product introductions

Service Excellence: Utilized kaizen to improve the customer experience.

- Implemented a build-to-order ship direct model in Europe improving on-time shipments from 82% to 97% within 24 hours while increasing inventory turns from 10 to 33
- Consolidated customer service in Europe and North America, resulting in improved training, service and costs
- Led three President's kaizens, focused on strategic breakthroughs

Organization, Restructuring and People Development: Deployed a global functional model while optimizing operations.

- Led global restructuring, including 13 plant closures and selling, general and administration functions, resulting in a savings of \$135 million
- Top-graded Leadership Team
- Established quarterly global communication calls

Growth-enablers: Developed new product introduction and value selling capabilities to drive growth.

- Implemented new product development process including an open innovation model targeting nine month introduction cycles
- Launched breakthrough Rebel product (utilizes software that learns while you weld)
- Doubled research and development funding to mitigate the competitive gap
- Deployed value selling training globally
- Implemented segment-focused selling to drive growth in the Middle East, India, Russia, Colombia, Peru and Argentina---achieved sales growth in negative growth markets

Acquisitions: Developed acquisitions pipeline and continued to acquire companies.

- Acquired Victor Technologies (\$500 million revenue), the North America and Australian market leader in gas app, arc accessories, and manual plasma

President & CEO of Colfax Corporation (NYSE public company)

**Richmond, VA
January 2010-March 2012**

Public company CEO responsible for a \$4.1 billion global industrial manufacturer of welding products (ESAB), industrial fans & compressors (Howden), and fluid handling products with operations in North America, South America, Asia, India, Europe, Middle East, Africa, and Russia. Led a transformational acquisition of a company five times the size of Colfax.

Results and Milestones: Improved cash flow to fund breakthrough acquisition.

- Increased Fluid Handling sales from \$520 million to \$695 million (15% cagr)
- Improved Fluid Handling operating profit 34%
- Decreased working capital from 25% to 17% of sales
- Increased the stock price from \$12.26 to \$35.50, enabling use as acquisition currency
- Led a secondary equity offering of \$300 million resulting in an over subscription of 21 million shares
- Established a clear communication process with investment analysts and major shareholders

Acquisitions: Consummated breakthrough acquisition.

- Acquired Charter International for \$2.5 billion, increasing revenues from \$693 million to \$4.1 billion
- Acquired Soldexa, the market leader for welding products in Columbia and Peru, adding \$130 million in revenue

Organization, Restructuring and People Development: Streamlined organizational structure to drive growth and improve cost.

- Top-graded Leadership Team
- Deployed the Colfax Business System
- Implemented global functional structure
- Consolidated/closed two manufacturing plants

Global Strategic Planning and Deployment: Introduced planning process.

- Implemented strategic planning process
- Implemented policy deployment (Colfax Business System)

Operations Excellence: Enhanced continuous improvement capability.

- Accelerated demand pull and single item flow kaizens
- Deployed Colfax Business System tools

Board Director of Colfax

**Richmond, VA
May 2008 to July 2014**

Board member and Chairman of the Compensation Committee for Colfax Corporation, a NYSE public company.

- Original Board member
- Chairman of the Compensation Committee (May of 2008 to January 2010)
- Developed the compensation strategy and process

Group President

Behr Paint, Kilz, Milgard Windows, United Kingdom Window Group, Hot Spring and Caldera Spas

**Taylor, Michigan
January 2006 to July 2007**

Responsible for all P&L, balance sheet and cash flow results for a \$2.8 billion group comprised of the architectural coatings and windows strategic business units, along with Watkins spa business unit. Developed and directed market-based growth strategies and introduced continuous improvement techniques.

Group Results and Milestones: Improved margins through continuous improvement.

- Improved operating income by 11.2%
- Improved cash flow by 23%

Global Strategic Planning and Deployment: Developed a process for strategic planning and deployment, and established a clear strategic direction for each business unit.

- Developed strategic assessments and action plans for all business units
- Strategically positioned Milgard to attack the replacement market segment and diversify outside California resulting in incremental contribution margin dollars of \$20 million and additional locations
- Established a coatings research and development center in Pune, India resulting in annual savings of \$1.3 million and accelerated new product innovations
- Introduced strategy map and balanced scorecard process to align strategic deployment
- Initiated eco-innovation and material science strategic initiatives based on "Cradle to Cradle" protocol

Organization and People Development: Initiated a people development process.

- Made 8 executive leadership changes after establishing a succession planning process
- Rationalized the compensation process to reward performance

Operations Excellence: Introduced the continuous improvement process.

- Implemented Six Sigma and kaizen resulting in annual savings of \$10 million
- Saved \$15 million by standardizing manufacturing best practices within Milgard
- Reduced costs \$2 million by standardizing installation best practices within Milgard

Group Vice President

Merillat Industries and Texwood Industries

January 2004 to December 2005

Responsible for all P&L, balance sheet and cash flow results for the \$1.3 billion Builder Cabinet Group (BCG) focused on the new construction market segment. Provided change leadership for 7800 employees, focused on group synergies.

Group Results and Milestones: Spread best practices to grow revenue and operating profit.

- Achieved record revenues with a compounded annual growth rate of 15%
- Achieved record operating income and cash flow
- Achieved an 1140 basis point improvement in ROA
- Achieved a 5% working capital as a percent of sales

Strategic Planning and Deployment: Developed and implemented a plan for business integration.

- Designed and implemented a group strategy map and balanced scorecard
- Improved profitability \$20.4 million by integrating the Merillat and Texwood organizations
- Expanded policy deployment

Marketing and Sales: Developed growth-oriented strategies.

- Expanded the Voice of Customer process
- Developed and implemented differentiated brand strategies for **QualityCabinets** and Merillat
- Enhanced the commercial policies to facilitate distributor and dealer growth
- Integrated the sales and service organizations

Operations Excellence: Enhanced the continuous improvement process.

- Trained and certified 83 Green Belts and 15 Black Belts
- Conducted 35 Six Sigma projects, 400+ kaizen events and implemented 1,500+ poka-yoke devices, resulting in savings of \$25 million annually

Organization and People Development: Focused on leadership development.

- Developed and promoted two executive team members to Masco Division Presidents---one recently promoted to CEO of Masco
- Expanded the succession planning process, resulting in 277 internal promotions
- Consolidated executive functional leadership from 13 to 8

President
Merillat Industries

Adrian, Michigan
September 1998 to December 2003

Responsible for all P&L, balance sheet and cash flow results for a \$650 million cabinet company. Provided leadership for 4000 employees including all sales, field operations, customer service, sales support, marketing, finance, human resources, information technology, logistics and manufacturing. Focused on growing profitable revenues.

Business Unit Results and Milestones:

- Achieved record revenues by increasing top five builder revenue by 25% annually
- Achieved record and industry-leading operating income, margins and cash flow
- Achieved a 65% improvement in working capital
- Doubled inventory turns over a four year period
- Improved days sales outstanding 48% within a nine month period
- Achieved 20% new product revenues as a percent of revenues
- Achieved #1 brand position with builders
- Awarded the Shingo prize for manufacturing excellence
- Earned the #1 ranking for the Masco President's Club (out of 67 companies)

Strategic Planning and Deployment: Restructured the business model.

- Developed a robust strategic planning process resulting in a strategy map and balanced scorecard
- Transitioned semi-custom manufacturing to a sister division (KraftMaid) and closed one facility resulting in \$7.6 million profit improvement
- Implemented policy deployment

Marketing, Sales and Business Development: Facilitated growth with a Voice of Customer process, organizational design, acquisitions, programs and an intense customer focus.

- Introduced and implemented a Voice of Customer process
- Segmented the market and developed a direct model for large builders in 40 markets resulting in 20% growth rates with the top twenty builders
- Developed the Masco Contractor Services/Merillat collaboration to include 60 markets resulting in \$100 million in incremental revenues (\$153 million in 2006)
- Increased the top ten builder annual sales 25% and achieved a 40% share position by developing a Strategic Account sales organization
- Negotiated the first Masco Cabinet Group national agreement with Pulte Homes resulting in incremental revenues of \$120 million in 2006
- Generated \$55 million in revenues and \$11 million of operating income by acquiring 3 growth-enabling distributors
- Developed and implemented commercial policies aimed at growing distributor and dealer sales
- Developed and implemented the Merillat brand strategy resulting in #1 brand position with builders for awareness, preference and usage

Operations Excellence: Established a culture of continuous improvement.

- Conducted 300+ kaizen events and implemented 800+ poka-yoke devices annually
- Led a company Six Sigma initiative resulting in first wave project profit improvements of \$650,000
- Consolidated manufacturing operations resulting in annual savings of \$10.3 million
- Led the first Masco Cabinet Group finishing agreement resulting in annual savings of \$2 million.

Organization and People Development: Established a values-centered, results-oriented organization.

- Developed and continually reinforced the six organizational values: integrity, the customer, people, teamwork, continuous improvement and performance
- Developed and implemented a succession planning process
- Recruited all new members of the executive team

Executive Vice President
Merillat Industries

July 1997 to September 1998

Responsible for marketing, sales, sales support, field operations, manufacturing, information technology, logistics and customer service for a 3500 person \$430 million cabinet company. Utilized this time to prepare to assume the presidency and design a growth-enabling business model.

- Reduced the product architectures from three to one
- Transitioned kitchen-at-a-time process to a sister division resulting in annual savings of \$2 million

Vice President, Operations
Merillat Industries

July 1996 to July 1997

Responsible for manufacturing, logistics, procurement, material planning and information technology for a 3200 person organization. Developed and executed a \$280 million operating budget and a \$7 million capital budget.

- Achieved an on-time delivery performance of 99.6% within an *industry-best* lead-time of five days
- Reduced the component plant through-put time by 60%-90%
- Reduced workers compensation costs by 50%
- Performed the operations due diligence for domestic and international acquisition candidates resulting in \$350 million of external revenue growth for Masco

Vice President, Manufacturing
Merillat Industries

July 1994 to July 1996

Responsible for all manufacturing functions including: five assembly plants, five component plants, engineering, environmental services, quality and customer service for a 3000 person organization. Developed and executed a \$200 million operating budget and an \$8 million capital budget. Focused on rapid response manufacturing capability.

- Achieved an on-time delivery performance of 99.4% within an *industry-best* lead-time of five days
- Reduced the core product lead-time from seven to five days delivered
- Eliminated all cabinet finished goods inventory as a result of the build-to-order manufacturing model

Director, Assembly Manufacturing
Merillat Industries

July 1992 to July 1994

Responsible for a five regional assembly plant, 1000 person organization. Developed and executed a \$150 million operating budget and a \$4 million capital budget. Focused on the development of a breakthrough build-to-order process.

- Developed and implemented a kitchen-at-a-time manufacturing process resulting in a build-to-order manufacturing capability---*this provided a differentiated competitive advantage for the next 12 years*
- Converted four assembly plants to cellular manufacturing resulting in average work-in-process reductions of 90%, floor space abatement of 65% and component inventory reductions of 60%
- Achieved an on-time shipment performance of 99% within a seven day delivered lead-time
- Led the effort to successfully decertify the only union plant

Director, Adrian Plant
Merillat Industries

September 1990 to July 1992

Responsible for the 250 person Adrian assembly plant. Developed and executed a \$40 million operating budget and a \$1 million capital budget. Continued the role as Director of JIT Planning. Focused on the initial company cellular conversion.

- Converted the plant to cellular manufacturing resulting in average work-in-process reductions of 90% and floor space abatement of 60%

Director, JIT Planning
Merillat Industries

August 1989 to July 1994

Responsible for the implementation of Just-in-Time (JIT) manufacturing techniques throughout the organization.

PRICE WATERHOUSE

1987-1989

Manager/Senior Manager
Advanced Manufacturing Consulting Group

Chicago, Illinois
September 1987 to August 1989

Responsible for business development and a variety of JIT consulting engagements.

HARRIS CORPORATION

1985-1987

Materials Manager
National Accounts Division

Nashua, New Hampshire
November 1986 to July 1987

Responsible for the material planning, procurement, production scheduling and logistics functions for a manufacturer of information terminals and processors. Developed and executed a \$1.5 million operating budget.

- Implemented process flow/demand pull manufacturing techniques on three different low volume, high option mix product lines resulting in throughput time reductions (from 3 weeks to 1 ½ days in final assembly and from 4 weeks to 2 days in the printed circuit board area)
- Improved inventory accuracy from 30% to 95% and reduced inventory by 30%

Corporate Manager of Manufacturing Planning and Control
Harris Corporate Headquarters

Melbourne, Florida
July 1985 to November 1986

Responsible for internal JIT consulting, corporate inventory planning and policy deployment.

- Completed a one month tour and study of world class manufacturers in Japan, Korea and Taiwan
- Implemented process flow/demand pull techniques for three division operations involving electronic products ranging from microwave radios (low volume, high option mix) to IBM compatible terminals (high volume, high option mix). Implementations occurred on 20 different product lines resulting in average work-in-process reductions of 80%, manufacturing throughput time reductions of 85% and floor space abatement of 65%

HEWLETT-PACKARD

1983-1985

Manufacturing Sales Representative
Rocky Mountain Sales Region

Denver, Colorado

Responsible for selling new business manufacturing solutions in the state of Colorado.

DIGITAL EQUIPMENT CORPORATION

1981-1983

Sales Representative
Rocky Mountain Sales Region

Denver, Colorado

Responsible for selling new business engineering solutions and key account management.

Education

University of Colorado, Boulder, Colorado
MBA, Finance and Information Systems, 1981

Miami University, Oxford, Ohio
BA, Political Science, 1978.

Professional Continuing Education

Strategy: Building and Sustaining Competitive Advantage, Harvard Business School
Building a Strategy-Focused Organization, Balanced Scorecard Collaborative
Six Sigma Greenbelt Certification, Juran Institute
Finance for Senior Executives, Harvard Business School
Growing the Organization, University of Michigan
Bargaining and Negotiating: A Learning Laboratory, Darden School (University of Virginia)
Pricing Strategies and Tactics, Kellogg School of Management (Northwestern University)
Marketing Management Program: A Strategic Perspective, Stanford University
Strategies in Sales Management for Sales Executives, University of Michigan
Marketing Analysis and Decision Making, University of Chicago
Six Sigma, Motorola University
Sustaining Transformational Change, Massachusetts Institute of Technology
Leadership for Extraordinary Performance, Darden School (University of Virginia)

Community Service

Past President of Boys and Girls Club of Lenawee County
Junior Achievement

Personal Interests

Swimming, water skiing, hiking

References Available Upon Request

PETER M. KRUG

(b) (6)

SUMMARY: Senior-level professional with twenty-two years experience in government and industry relations; primarily with respect to matters before the Congress of the United States.

OBJECTIVE: Returning to a leadership position in a Congressional office or public service position for the betterment of our nation.

WORK EXPERIENCE

2015-Present: **Director, Hamilton Station Consulting, Hamilton, VA 202.641.1173**

16829 Heather Knolls Place; Hamilton, VA 20158

Began solo consulting practice representing interests before the U.S. Congress and Federal Government. Focus on telecommunications, satellite, foreign affairs and specialized health care services.

1999-2014: **Public Policy Consultant, Wiley Rein LLP, Washington, D.C. 202.719.7000**

1776 K Street, NW; Washington, DC 20006

Progressed from junior to senior level lobbyist over 15-year career with focus on lobbying members of Congress, including both Republican and Democratic Members of the House Energy and Commerce Committee, the Senate Commerce Committee and the House and Senate Judiciary Committees. Appeared on behalf of clients before the House Foreign Affairs, House Armed Services, House Science Committees, as well as representing clients before Senate Foreign Relations Committee. Maintained relationships with House Republican leadership and staff, and key contacts with the Senate Finance and House Ways and Means Committees. Responsible for the recruitment of new clients.

1997-1999 **Senior Legislative Assistant for Congressman Cliff Stearns (R-FL), Washington, D.C.**

Legislative responsibility for the House Commerce Committee's Subcommittee on Telecommunications and Trade. Drafted the "Broadcast Ownership for the 21st Century Act" introduced by Rep. Stearns in 1999, providing comprehensive television ownership relief for broadcasters; many provisions subsequently adopted by the Federal Communications Commission.

1994-1996 **Senior Legislative Assistant for Congressman Robert Dornan (R-CA), Washington, D.C.**

Legislative responsibility for telecommunications, securities, banking, insurance, foreign affairs and international trade. Drafted legislative proposals, floor statements, position papers and speeches.

EDUCATION

B.A. , Political Science, San Jose State University, One Washington Square, San Jose, CA 95192

408-924-1000 - 1990

HONORS: Graduation with Distinction.

Order of Omega and Black Masque Societies

Sigma Nu Fraternity

**M.A., International Affairs, University of Kentucky, 410 Administration Drive, Lexington, Kentucky
40506 (859) 257-9000**

Patterson School of Diplomacy and International Commerce - 1991

HONORS: Dr. Patterson Graduate Fellowship

SALLY MACE (MACIE) LEACH

(b) (6)

EXPERIENCE

DCI Group, Washington, D.C.

Sept. 2015-Present

Account Executive; Senior Account Manager

Participated in public affairs campaigns, assisting internal and external clients with research and communications strategies. Managed information gathering and sharing operations for issue-driven campaigns. Authored memoranda on policy and regulatory issues impacting our corporate clients on issues ranging from energy to healthcare to telecommunications. Served as 2016 presidential election expert to the firm and provided political knowledge and insight on the election cycle. Managed staff and resources to successfully complete time-sensitive projects.

Republican National Committee, Washington, D.C.

Nov. 2013-Sept. 2015

Senior Research Analyst; Research Analyst

Served as committee's Senior Campaign Finance Analyst and managed projects on top 2016 target, Hillary Clinton. Authored research briefings and blogs. Directed projects for messaging campaigns. Monitored press conferences, congressional hearings and speeches. Compiled briefing materials for media interviews. Tracked presidential candidate and campaign committee monthly FEC reports. Provided strategic messaging for graphic content creation. Managed several research analysts and directed colleagues on daily messaging and long-term projects.

BGR Group, Washington, D.C.

Jun.-Nov. 2013

Clerk

Compiled daily news articles for staff and clients. Tracked legislative issues and monitored political developments. Attended Congressional hearings and provided clients with detailed memoranda of proceedings. Managed interns and trained new hires.

The Republican Party Of San Bernardino County, Upland, CA

Sept.-Dec. 2012

Intern

Staffed front desk. Interacted with constituents and walk-in visitors. Registered voters. Created precinct walk lists and supported outreach efforts by precinct volunteers.

California Strategies, LLC, Sacramento, CA

Summer 2012

Intern

Researched California legislative issues and monitored hearings. Conducted expert interviews. Assisted with writing press releases.

Wexler & Walker Public Policy Associates, Washington, D.C.

Sept.-Dec. 2011

Intern

Attended Congressional hearings, researched legislative issues and wrote detailed memoranda for clients. Participated in weekly staff meetings, co-authored business proposals and assisted with events on Capitol Hill.

Cost Plus World Market, Oakland, CA

Summer 2011

Vendor Compliance Intern

Managed monthly vendor compliance process and worked with programmer to complete long-delayed Microsoft Access database to automate and streamline the process.

EDUCATION

Claremont McKenna College, Claremont, CA

May 2013

Bachelor of Arts in Government with Leadership Studies Sequence

C.V. Starr Middlebury School, Study Abroad Program, Paris, France

Spring 2012

Political Science Coursework at Pantheon-Sorbonne University

Washington Semester Program, Claremont McKenna College, Washington, D.C.

Fall 2012

Government Coursework; Full-Time Internship at Wexler & Walker Public Policy Associates

BRIAN J. LENIHAN

(b) (6)

PROFESSIONAL EXPERIENCE

ASSOCIATED GENERAL CONTRACTORS – Washington, D.C.

3/13 to Present

Director of Government Relations – Tax and Fiscal Affairs

- Generate and foster relationships with lawmakers, administration officials, congressional leadership & committee staffs to articulate positions on tax, health care, pension and infrastructure, environmental and energy issues.
- Represent AGC interests by engaging 18 business coalitions pertaining to tax, health, financing, and labor reforms.
- Serve as steering board member on tax coalitions – set organizational structure and strategy for policy campaigns.
- Manage and distribute \$260,000+ of \$1.1 million AGC PAC funds; host fundraisers, attend leadership PAC and political party events; interview federal candidates; attend meet and greets; serve on members' steering committees.
- Execute an annual 500 person conference (\$400,000 operating budget); and biannual 50 person committee meeting.
- Invited speaker and panelist for briefings and policy meetings in Washington and nationwide industry conferences.
- Assist congressional committees in developing hearing topics, performing issue research and providing witnesses.
- Draft position papers, letters to Members of Congress and committees; analyze member votes and issue key votes.

CONGRESSMAN DIANE BLACK (R-TN) – Washington, D.C.

1/11 to 1/13

Legislative Director

- Managed legislative staff of four; edited and approved outgoing correspondence and communications to the public.
- Supervised Member's entire policy portfolio with focus on healthcare, tax, financial services, trade, energy and defense.
- In-depth, first-hand knowledge of Ways & Means and Budget Committee members' priorities and committee staff perspectives toward particular issues such as tax, trade, health, welfare, budget and appropriations.
- Navigated relationships with committees, leadership offices & caucuses to ensure member's priorities were promoted.
- Cultivated and maintained business and health community contacts to serve as touch points for legislative efforts.
- Arranged targeted coalition meetings for member's education, policy development, and outreach to new industries.
- Experience in various phases of legislative process including: conceptualization, drafting, leadership/committee promotion, endorsement, markup, floor strategy, Senate coordination, and conference negotiation.

WILLIAMS & JENSEN, PLLC – Washington, D.C.

9/06 to 1/11

Manager of Government Relations

- Managed an associate, five full-time legislative assistants, as well as seasonal law clerks.
- Core member of multiple principal-led teams that developed and implemented strategies for clients on a spectrum of issues including: energy/environment, defense, healthcare, tourism/sports, consumer safety, tax, financial services, telecom, transportation/infrastructure, aerospace, intellectual property and federal appropriations.
- Promoted a range of entities including: publicly-traded companies (manufacturing, health care and financial services), private corporations and funds, municipalities, economic development authorities, associations and non-profits.
- Engaged in fundraising activities; financially contributed to firm's PAC; and advocated for client interests at events.
- Instructed client witnesses for congressional hearings including: testimony preparation, strategy, Q&A, and protocol.

AMERICAN INTERNATIONAL AUTOMOBILE DEALERS – Legislative Assistant

3/05 to 08/06

OFFICE OF THE HOUSE MAJORITY WHIP – Policy Staff Assistant, Honorable Roy Blunt (R-MO)

3/04 to 3/05

EDUCATION

UNIVERSITY OF CENTRAL FLORIDA – Orlando, Florida

8/98 to 4/02

Bachelor of Arts - Political Science, Concentration: International Relations & Comparative Politics

STRENGTHS AND ACCOMPLISHMENTS

- Led business coalition effort for introduction of legislation (H.R.5361/S.3177) for public-private financing (\$5 billion bonds) for construction of public buildings utilizing design-build-operate-maintain project delivery method.
- Guided legislation (H.R. 2576) signed into law (\$13 billion PPACA tax provision repealed 3% withholding - P.L. 112-56).
- Secured 75 cosponsors for legislation clarifying "roll your own" tobacco manufacturers (H.R. 4348) – language ultimately became \$100 million offset in surface transportation bill (MAP-21) & supported by tobacco industry.
- Managed federal relations and outreach strategy for a turnkey manufacturer of defense, oil & gas products.
- Provided advice to a global truck manufacturer to secure contracts for military vehicle platform (MaxxPro MRAP).
- Guided appropriations strategy for commercial developer and airport authority for energy efficient ventures, environmental remediation, and infrastructure improvement projects throughout central Ohio.
- Exhibits aptitude to communicate complex technical matters orally and in writing to senior officials and the public.
- Capability to work independently in a rapidly changing setting; and manage meetings and projects in a timely manner.
- Earned Rank of Eagle Scout w/ Bronze Palm, Boy Scouts of America (1994); Florida Bright Futures Scholarship Recipient.

Kevin Manning

(b) (6)

Professional Experience

The Polling Company/WomanTrend

Senior Research Analyst

Washington, DC

March 2016 - Present

- Developing and overseeing qualitative projects and quantitative surveys
- Drafting talking points, media preparation memos, and press coverage insights for Trump Campaign Manager Kellyanne Conway
- Writing proposals for potential clients
- Constructing and consulting on survey drafts, screeners, and moderator guides
- Coordinating with and supervising vendors during the fielding process
- Assembling voter database files
- Analyzing polling data from fielded projects as well as publicly available surveys
- Managing the company website including posting news updates

Address: 400 North Capitol Street NW Suite 790, Washington, DC 20001

Phone Number: (202) 667-6557

Carson America

Director of Operations

Alexandria, VA

April 2015 - January 2016

- Supervised and hired staff assistants while aiding senior staffers
- Oversaw incoming and outgoing communications to voters including letters, emails, and texts
- Assembled a student coalition which included more than ten thousand members
- Managed the day to day operations of the campaign headquarters
- Monitored polling data and press coverage
- Researched issues in conjunction with policy team
- Assisted in the design and purchase of campaign materials while coordinating their shipment

Last Address: 1800 Diagonal Road Suite 140, Alexandria, VA 22314

Phone Number: N/A

BKM Strategies

Associate

Alexandria, VA

March 2013 - April 2015

- Assembled and printed large-scale mail merges
- Assisted with the development of grassroots campaigns
- Researched issues, voter records, and polling data

Last Address: 1020 Bernard Street Suite 200, Alexandria, VA 22314

Phone Number: N/A

Congresswoman Jean Schmidt (OH-2)

Executive Assistant/Scheduler

Washington, DC

June 2012 - January 2013

- Kept a personal, Congressional, and staff calendar including travel arrangements
- Wrote and organized office mail
- Tracked legislation while analyzing the effects on constituents

Last Address: 2464 Rayburn House Office Building, Washington DC 20515

Phone Number: N/A

Internship Experience

Congresswoman Jean Schmidt (OH-2)

Washington, DC

Legislative Intern

June 2011 - August 2011

Last Address: 2464 Rayburn House Office Building, Washington DC 20515

Phone Number: N/A

Education

Xavier University

May 2012

B.A. Philosophy, Politics, and the Public

B.A. History

Address: 3800 Victory Pkwy, Cincinnati, OH 45207

Phone Number: (513) 745-3000

Brendan N. McCommas

(b) (6)

Home Address:

(b) (6)

Texas Bar No. 24098065
Patent Registration No. 73,119

EXPERIENCE:

Bracewell LLP, Houston, TX – 711 Louisiana Street, Houston Texas Suite 2300 77002– 713-223-2300

Associate, Technology Group, September 2015 – January 2017

- Developed strategy and oversaw a team of foreign attorneys, drafters, paralegals and support staff in IP projects relating to the filing and prosecution of over 40 applications involving hundreds of thousands of dollars for multi-billion dollar foreign and domestic companies.
- Took a lead role in formulating strategy, drafting and filing briefs and motions for two patent litigations, (IPR2016-00213 and IPR2016-00295 - all claims instituted) involving a multimillion dollar patent lawsuit
- Took a lead role in drafting and negotiating IP Non-Disclosure Agreements and performed IP Due Diligence in M&A Transactions valued at over \$10 million
- Managed a complex docket of cases and deadlines and oversaw the management of the docket by support staff

Goodwin Procter, Washington, DC – 901 New York Avenue, Washington D.C. 20001 - 202-346-4000

Summer Associate, May 2014-August 2014

- Performed due diligence on a multi-million dollar pharmaceutical IPO, assisted in financial services litigation and helped prepare briefing for a trademark case before the Supreme Court

United States Patent and Trademark Office, Alexandria, VA – 600 Dulany Street, Alexandria VA 2314 – 571-272-6000, for HR

Patent Examiner, June 2007 – May 2014

- Examined patent applications for patentable subject matter related to printers, scanners and facsimile devices
- Maintained a complex docket of patent applications and received performance based bonuses

Army Night Vision and Electronic Sensor Directorate, Ft. Belvoir, VA – 10221 Burbeck Road Fort Belvoir, VA 22060 – 703-704-1047

Engineering Technician, Summer 2006

- Worked within a team of engineers to generate contrast metrics for Army display devices

EDUCATION:

University of Virginia School of Law, Charlottesville, VA
J.D., May 2015

- *Virginia Journal of Law and Technology*, Editorial Board

Georgetown University, Washington, DC
M.A., English, August 2012

Grove City College, Grove City, PA
B.S., Electrical Engineering, May 2007

- Men's Varsity Soccer, Four Year Starter

PUBLICATIONS:

- *Intellectual Property: Patentability of Financial Processes After the Supreme Court's Alice Decision*, Banking Law Journal, October 2014

COMMUNITY INVOLVEMENT:

- Houston Bar Association Pro Bono Legal Lines
- Houston Intellectual Property Law Association
- Houston Young Lawyers Association

ZACHERY T. MICHAEL
(b) (6)

EXPERIENCE

58th Presidential Inaugural Committee

December 2016 – Present

Events Coordinator – National Mall Lead, Volunteers

As an events coordinator for the public events division at the 58th Presidential Inaugural Committee, I was charged with all public events along the national mall on inauguration day. Those duties included organizing and managing all volunteers, coordinating and delegating job duties and tasks, and establishing and implementing a plan for inauguration day activities.

- Assist in the planning and implementation of public events at the national mall.
- Develop and maintain event and volunteer databases.
- Manage aspects of volunteer coordination, including but not limited to, staffing, recruitment, supervision, training and acknowledgment.
- Actively participate in staff meetings as necessary and appropriate.

Donald J. Trump for President, Inc.

August 2016 – November 2016

Florida Regional Political Director

As a Regional Political Director for the Donald J. Trump for President campaign, I worked with specific constituency groups in the state of Florida to organize their involvement with the campaign. I also worked to develop a voter contact plan in coordination with other staff for particular communities by building relationships with existing groups and organizations. As director, I also assisted with the planning, coordination, and scheduling of elected officials to endorse and speak at many of the large rallies held in the state for Florida.

- Served as the campaign liaison to Republican Executive Committees, elected officials, and business communities.
- Attended and staffed official meetings, special events, and state rallies on behalf of the campaign.
- Directed, managed and supervised multiple campaign offices, staff members, and 24 county chairpersons.
- Led the top producing campaign headquarters for GOTV efforts in the State of Florida.

City of Daphne • Office of the Mayor

April 2016 – Present

Executive Administrator

As the administrator in the mayor's office, I served as the principal scheduler, aide to the mayor, and official conduit to the general public, city departments, elected officials and organizations throughout the community. I also took part in meetings with city officials, community stakeholders, business and civic leaders, vendors, and constituents. As administrator, I was selected by the mayor to manage special projects and negotiations with public and leasing vendors. One ongoing project was overseeing and managing the complete overhaul of the city's official website, which included new technological advances for public records management systems. The new website increases government and community transparency and communications with the general public.

- Represented the City at official meetings and special events.
- Conducted research required to complete projects for the City.
- Drafted policies and legislative agendas for review and approval.
- Successfully negotiated contracts and agreements with stakeholders and vendors.
- Managed and supervised administrative and city communications staff.

City of Pensacola • Office of the Mayor**January 2015 – April 2016***Executive Aide to the Mayor*

As the Executive Aide to the Mayor, I prepared and managed the daily schedule and served as the mayor's policy and political confidant who would often advise on communications strategy and response to media inquiries. As Executive aide, I assisted with special projects and policy initiatives at the mayor's request. I helped organize many staff positions within the mayor's office, which streamlined processes and procedures in the Executive Office. At the directive of the mayor, I led the effort on creating and researching solutions to homelessness and panhandling in the City, this effort led to the creation of the "Better Way To Give Campaign," a campaign which used recycled parking meters to raise awareness and funds for local non-profit organizations. This project turned into the Pensacola Chamber of Commerce Leadership Class Project for 2016.

- Represented the Mayor at official meetings and special events.
- Managed the Mayor's schedule and prepared travel arrangements.
- Conducted research required to complete specialized and sensitive projects.
- Advised the Mayor and City officials on communications and policy strategy.
- Prepared policy drafts and initiatives to be presented for the Mayor's consideration.
- Served as the Mayor's liaison for internal and external affairs to municipal officials, elected officials, state officials, contractors, lobbyists, and non-profit organizations.
- Served as City Liaison with organizations such as the United States Conference of Mayors, National League of Cities, Sister Cities International, Florida League of Cities and the Gulf Coast Diplomacy Council.

Rick Scott for Florida**May 2014 – November 2014***Field Director*

As a Field Director for Governor Rick Scott, I was the official representative in Escambia and Santa Rosa counties for the governor's re-election campaign. As director, I managed the day to day operations at the campaign headquarters and a team of 10 interns and 100 volunteers. Regularly, the Escambia county campaign headquarters surpassed statewide goals and often was number one statewide in the Get-out-the-vote efforts.

- Developed comprehensive plans that included door knocking and phone banking in order to ID voters and persuade them to vote.
- Managed, organized and planned events for direct voter outreach.
- Achieved weekly and monthly goals set by state headquarters.
- Identified, managed, organized, and recruited volunteers and interns to assist with campaign activities.
- Worked with specific constituency groups to organize their involvement with the campaign.

Jeff Miller for Congress**July 2014 – November 2014***Deputy Campaign Manager*

As the Deputy Campaign Manager for Congressman Jeff Miller, I managed the day to day campaign activities and operations throughout congressional district 1. I supervised and managed all volunteers, get-out-the-vote efforts and constituency outreach initiatives. During the primary, I created a vigorous get-out-the-vote program to include vast sign and marketing distribution, phone banking activities, town hall meetings, campaign events, fundraising functions which ultimately resulted in a win with over 70% of the vote going to Congressman Miller.

- Developed a voter contact plan in coordination with the campaign manager for particular communities and diverse constituencies.
- Responsible for coordinating print collateral and digital marketing dissemination.
- Identified, managed, organized, and recruited volunteers and interns to assist with campaign activities.

Richard Eckstrom for State Comptroller General**October 2013 – November 2014***Communications Director & Special Assistant*

As the Communications Director and Special Assistant, I managed all communications with the media and general public, disseminated information as directed by the campaign manager and managed the comptroller's campaign website and social media accounts. I created an online presence and brand for the candidate utilizing a YouTube channel, Facebook page, twitter account and Instagram.

- Managed and coordinated all campaign interactions with the media.
- Managed all social media platforms and composed web content for the campaign.
- Built relationships with the press and communicated with the media as the key spokesperson for the campaign.
- Designed content for campaign literature and print collateral.

Zachery & Company, LLC**January 2010 – October 2013***Principal*

As the principal of Zachery & Company, LLL, I worked diligently to recruit clients and manage portfolios of charitable organizations, small businesses and political campaigns. With nearly two dozen campaigns and projects, I used my skillset in management and creativity to deliver the best services possible to my clients.

- Managed public relations efforts for clients, charitable causes and political campaigns.
- Directed and developed print and digital advertising campaigns.
- Performed and delivered communications strategies, branding implementation, and general management on behalf of clients.

Office of Judge Roy Moore**June 2009 – June 2011***Spokesperson/ Personal Aide*

Though an Independent contractor for Judge Roy Moore, I served as the general spokesperson and personal aide to the former Chief Justice of the Alabama Supreme Court. As spokesperson, I managed and coordinated most media interviews and inquiries and items for public dissemination. As Judge Moore's primary spokesperson, I participated in interviews with media outlets such as CNN, CBS News, ABC, Huffington Post and more. As his personal aide, I would often assist by traveling with him around the country, where the judge would perform speeches and participate in his book signings at conferences, meetings and events.

- Drafted speeches and conducted research on behalf of causes related to traditional values.
- Traveled with the judge while on book tour and at speaking engagements.
- Managed all social media platforms and web content.
- Served as primary spokesperson and manager for all communications.

Michael & Associates, Inc.**May 2007 – May 2012***Community Relations Manager*

As the Community Relations Manager, I participated in creating and implementing marketing and promotional advertisements for local media and establish marketing plans for the company on a monthly basis. As manager, I also diligently worked to provide marketing assessments and plans to help foster relationships with community businesses, organizations and leaders. During my role, I created giving back campaigns to help underprivileged children and families throughout the community, such as toy collections during the holidays, "Coats for Kids," as well as turkey giveaways during the Thanksgiving holiday.

- Drafted news releases, advertisements and promotional materials as assigned.
- Conceptualized, developed, and implemented projects related to community relations and event marketing.
- Represented the company at community events, chamber of commerce meetings, seminars, and trainings.
- Responsible for establishing and maintaining relationships with strategic community partners and stakeholders.

ACCOMPLISHMENTS

- Rising Star – Independent News (2015)
- Graduate – City of Pensacola Leadership Academy (2013)
- Recipient – South Carolina Lt. Governor's Award in Expository Writing (2004)
- Recipient – The Citadel Military College of South Carolina Award of Achievement (2001)

ACTIVITIES

- Volunteer in Roatán, Honduras – Youth Outreach Ministry, Pensacola Christian College – Pensacola, FL
- Volunteer in Kenya – Life Water Medical Ministries, Hickory Grove Baptist Church – Charlotte, NC
- President, EscaRosa Young Republicans (2015 – Present)
- Communications and External Affairs Director, Escambia County Republican Executive Committee (2014 – 2016)
- Committee Member, Escambia County Republican Executive Committee (2012 – 2016)
- Executive Director, MoorePAC
- Chair – Northwest Florida, Donald Trump for President, Inc. (February 2016 – July 2016)

EDUCATION

- Bachelor of Science – Interdisciplinary Studies – History • Pensacola Christian College, Pensacola, FL (2015)
- Campaign Management School – Leadership Institute, Arlington, Virginia

EMPLOYMENT AND SALARY INFORMATION

58th Presidential Inaugural Committee (2016-2017)

301 7th Street SW

Washington, DC 20407

Paul Sorenson, Assistant Director of Public Events

p) 765-860-9177

Donald J. Trump for President, Inc. (2016)

721 5th Avenue

New York, NY 10022

Susie Wiles, Senior Strategist

p) 904-502-7100

City of Daphne (2016-2017)

Office of the Mayor

1705 Main Street

Daphne, AL 36526

Pickie Hinman, Human Resources Director

p) 251-621-9000

City of Pensacola (2015-2016)

Office of the Mayor
222 West Main Street
Pensacola, FL 32502
Ashton Hayward, Mayor
p) 850-435-1624

Rick Scott for Florida (2014)

PO Box 1140
Tallahassee, FL 32302
Matt Davison, Regional Field Director
p) 517-816-6589

Jeff Miller for Congress (2014)

PO Box 126
Pensacola, FL 32514
Dan McFaul, Chief of Staff
p) 850-324-4866

Richard Eckstrom for Comptroller (2013-2014)

PO Box 11664
Columbia, SC 29211
Richard Eckstrom, Comptroller
p) 803-819-1200
RJ Shealy, Campaign Manager
p) 803-521-5633

Zachery & Company LLC (2010-2013)

176 Second Street
Cheraw, South Carolina
Zachery Michael (Self)
p) 850-776-2895

Office of Judge Roy Moore (2009-2011)

PO Box 13003
Pensacola, FL 32591
Independent Contractor with title (Self)

*Served as Independent Contractor from 2009-2016 for numerous projects/ political campaigns

- **Salary History (Approximate):**

2009	(b) (6)
2010	(b) (6)
2011	
2012	
2013	
2014	
2015	
2016-2017	

- **Salary Expectation:** (b) (6)

John Ross Pughe (b) (6)

Qualifications & Skills

People over profits - Principled political acumen - Experienced Administrator - Seasoned Trainer/Coach to 700+ Purpose Partners/Teammates/Volunteers over course of my career (since 1999) - Sales (Internal and External) - Passion for the local business community (local and statewide) - Domestic & Offshore Marketing - Cost & Budgeting - Cost Proposal preparation - Proposal negotiations and strategy development - Internal and External (Customer) briefings & presentations - Customer satisfaction - Upscale Marine Product Sales & Support - High End Electronics - Physician & Medical Provider Placement - Maven organizational leadership - Project Management - Access - Word - Excel - PowerPoint - MergerStat - MidMarket Comps - BizComps - Standard & Poor's Capital IQ - CRM Solutions - Salesforce.com - Interpersonal skills - Adaptive & comfortable in any cultural or geographical setting - Intermediate financial modeling & forecasting - Demonstrated leadership skills - Seasoned public speaker - Serves others - Experienced in Commercial, Political and Faith-Based venues - Passionate about continuous Personal and Team Member improvement - Fluent in English, Conversant (basic) in Mandarin (Studied 1 month at university) & Spanish (Studied 2 years formally and used on travels abroad/regional), and working knowledge (basic) of Arabic, French, and Russian.

Professional Experience

DONALD J. TRUMP FOR PRESIDENT, INC. October, 2015 - January, 2017
725 5th Avenue, New York, NY, 10022/Palm Beach/Southeast Florida, Phone Unknown
Miami-Dade, Broward, Palm Beach, St. Lucie, Martin, Monroe Counties (Est. 6.3 Million Population)
Deputy State Political Director & South Florida Strategist

- Led the Southeast Florida Team (3,000+ volunteer army across 6 counties) to victory for President-Elect Donald J. Trump in both the Primary and General Elections since October 8th, 2015
- Galvanized support of key regional communities: Cuban-Americans (Earned and won endorsement of Brigade 2506 "Bay of Pigs Invasion" Veterans Association), Haitian-Americans, and Evangelical/Faith-based community
- Directed special projects for Senior Political Advisor to Donald J. Trump with Florida and National scope of operations
- Served on National Strike Team as utility player and marshaled operations in five Primary Election states, including Delegate Operations - Arizona (Managed Tucson), Wisconsin, Pennsylvania (Managed Northeastern Pennsylvania and Delegate Operations in Allentown & Bethlehem), South Carolina (Delegate Operations), Texas (Assisted in Delegate Operations)

NORTHERN PALM BEACH COUNTY CHAMBER OF COMMERCE 2013 - 2015
5520 PGA Boulevard, Suite 200, Palm Beach Gardens, FL, 33418, 5617467111
Palm Beach Gardens, Riviera Beach, Jupiter, Jupiter Inlet Colony, Lake Park, North Palm Beach, Tequesta, Mangonia Park
Director, Community Affairs

- Facilitated the North County Branding Initiative, a rebranding of a 10-municipality coverage area for economic development and global innovation clustering
- Managed the Young Entrepreneurs Academy (YEA!), a 30-week training program where we mentored 25 area middle and high school students per year on new venture creation with a

capstone deliverable of commercializing their venture (Shepherded 50 students through the national YEA! curriculum and taught them how to raise seed dollars from sponsored investor panel pool of \$10,000 per year; 2015 - my student won the national business plan competition at the US Chamber Small Business Summit [1 out of 2,500 nationwide student pool])

- Liaised and oversaw all activities of Chamber Committees: North County Economic Development Advisory Board, Government Affairs' Committee, Education & Life Science Committee, Riviera Beach Business Council, Small Business Advisory Council and Healthcare Committee
- Researched and advised implementation of best practices from bleeding edge national and international chambers
- Ran point on new economic development efforts and assisted CEO with special projects
- Budget responsibility for programming and sponsorships related to Young Entrepreneurs Academy (YEA!) (\$35,000+ per year); maintained revenue activities of Small Business Advisory Council (~\$10,000+ per year), Healthcare Committee (~\$10,000+ per year) and all Chamber affinity/gain share initiatives (~\$10,000+ per year) in a positive cash flow position
- Key interlocutor in government affairs' strategy and tactical implementation of advocacy for Chamber & Northern Palm Beach County business community
- Facilitator of NorthPAC, The Chamber's political action committee

STATE REPRESENTATIVE GEORGE MORAITIS

2012 - 2013

2132 East Oakland Park Boulevard, Suite 2, Fort Lauderdale, FL, 33306, 9545634163
South Florida, Florida House District 93

Legislative Aide

- Managed district office and supervised team in all functions performed by district office
- Served as Representative's liaison to constituents
- Responded to inquiries by seeking solutions to problems and communicated with appropriate agency interlocutors
- Researched information for drafting of bills, speeches, special reports, and all office communications.
- Attended local functions and spoke on behalf of The Representative
- Prepared and distributed press releases to Florida Press Corps, managing all public information
- Advised Representative of issues and projects in the district that require advocacy in order to better serve the district
- Facilitated positive direction in all aspects of legislation being worked through the committee and floor process (50% passage rate [HBs 73, 693, 7009, 3 of 6 permitted bills] in 2013 Legislative Session)

ROMNEY ROGERS FOR CITY COMMISSION

2011 - 2012

1401 East Broward Boulevard, #300, Fort Lauderdale, FL, 33301, 9544621431
District IV, City of Fort Lauderdale, FL

Campaign Manager, Consultant (Concurrent)

- Motivated volunteer staff of 100+ campaign volunteers (Initiatives include door-to-door campaigning every weekend, sign-waving, weekly phone-banking, absentee ballots, and get out the vote objectives)
- Assisted in raising campaign funds through donor outreach (phone and internet) and fundraising events

John Ross Pughe, + (b) (6) P. 3

- Charged with leading campaign team to increase voter turnout in the district
- Provided strategy counsel and helped craft message for candidate forums, debates, town hall meetings, and press events
- Interfaced with and assist campaign stakeholders to achieve their organizations' goals, including Fort Lauderdale Firefighters', Police Officers' Benevolent Associations and all community faith-based organizations

MORAN YACHT & SHIP, Inc., Fort Lauderdale, FL & Moscow, Russia

2010 - 2011

(World-wide Yachting Industry leader for sales, construction & Super Yachts Charters)
1300 Southeast 17th Street, Fort Lauderdale, FL, 33316, 9547680707

Business Development Associate (Concurrent)

Key initiatives: ISM (International Safety Management), ISPS (International Ship and Port Facility Security), Vessel Administration and Accounting, Technical Consulting, Worldwide Logistical Support.

- Entrusted with building relationships, with no background in yachting, with Owners of 15 super-yachts (150-300') and growing the fleet, managed personal and business matters for Owners and Captains
- Co-Founded the Yacht Management Division under leadership of Moran Yacht & Ship Founder, Robert Moran
- Spearheaded the founding of Moran Crew Services and bolstered affiliate marketing with strategic partners such as Eurocopter, Rolex, and Cartier
- Facilitated dialogue between qualified super-yacht buyer and senior partner at Moran within first 4 months of employment, an entrepreneur I have stayed in touch with over the years

GEORGE MORAITIS FOR FLORIDA HOUSE OF REPRESENTATIVES

2010

2132 East Oakland Park Boulevard, Suite 2, Fort Lauderdale, FL, 33306, 9545634163
District 91, South Florida

Assistant Campaign Manager and Strategy Consultant (Concurrent)

- Directed volunteer staff of 100+ campaign volunteers (Initiatives included door-to-door campaigning every weekend, sign-waving, weekly phone-banking, absentee ballots, and get out the vote objectives)
- Assisted in raising \$90,000+ of campaign funds through donor outreach (phone and internet) and fundraising events
- Led campaign team to increase voter turnout in the district, winning Republican Primary within 200 votes
- Provided strategy counsel and helped craft message for candidate forums, debates, town hall meetings, and press events
- Interfaced with and assisted campaign stakeholders achieve their organizations' goals, assuring support from community faith-based organizations, Broward County Firefighter unions, Disabled American Veterans (DAV), American Legion, Veterans of Foreign Wars (VFW)

CHG MEDICAL STAFFING, INC., HQ, Salt Lake City, UT
 (Weatherby Locums, Hospitalist and Internal Medicine Team, Fort Lauderdale, FL)
 6451 North Federal Highway, Suite 800, Fort Lauderdale, FL, 33308, 8669061637

2010

Physician Consultant (Concurrent)

Placed qualified physicians with congruent engagements. Performed recruitment negotiations, interviewing, hiring, and recommendation of physicians for placement with new and existing clients. In keeping with state and federal statutes, placed healthcare providers with client medical facilities by matching physician skill level, licenses, preferences, board status, credentials, and professional certifications and designations

- Singled out for meeting or exceeding, from day one, monthly production goals set by management
- Recognized - facilitating hundreds of client and physician interviews, for negotiating contract terms, and for successfully extending enticing offers
- Credited with flawless handling of all associated logistics including, but not limited to, database management, travel, accommodations, payroll, licensing, credentialing, and privileging
- Fostered long-term relationships by establishing and maintaining constant communications and rapport with 100s of providers and clients. Sent hand-written birthday and milestone recognitions

ROMNEY ROGERS FOR CITY COMMISSION

2008 – 2009

1401 East Broward Boulevard, #300, Fort Lauderdale, FL, 33301, 9544621431
 District IV, City of Fort Lauderdale, FL

Campaign Manager (Concurrent)

- Motivated volunteer staff of 100+ campaign volunteers (Initiatives included door-to-door campaigning every weekend, sign-waving, weekly phone-banking, absentee ballots, and get out the vote objectives)
- Assisted in raising \$75,000 of campaign funds through donor outreach (phone and internet) and fundraising events
- Charged with leading campaign team to increase voter turnout in the district, 11+% opponent lead that election cycle
- Provided strategy counsel and helped craft message for candidate forums, debates, town hall meetings, and press events
- Interfaced with and assisted campaign stakeholders achieve their organizations' goals, including Fort Lauderdale Firefighters' Benevolent Association and all community faith-based organizations

TECH ONE ELECTRONICS, Pompano Beach, FL

2007 – 2009

(International leader in semiconductor sales to communications, biotechnology, and defense companies)
 3170 North Federal Hwy, Suite 206-F, Lighthouse Point, FL 33064, 9542146308

Business Development Coordinator (Concurrent)

Directed 3 sales account executives in acquisition of new business leads and personally enterprised new business lines to represent. Assisted Senior Management with corporate strategic plan initiatives.

- Credited with creating demand for represented OEMs' components by interacting with Design Engineer teams.
- Revamped team practices through implementing new technologies and methods to enhance effectiveness of the sales' team

John Ross Pughe, +1 (b) (6) P. 5

C9, LLC, Lighthouse Point, FL 2006 - 2009
(Internet startup producing consumer and business inventory products and psychographic market research)
3170 North Federal Hwy, Suite 206-F, Lighthouse Point, FL 33064, 9542146308

Co-Founder (Concurrent)

Evangelized the company to Angel Investors and Venture Capitalists. Co-wrote all business plan documents and built The Company financial models. Assisted Team with corporate strategic plan initiatives.

- Drove profitability of C9 Team business and technology agendas
- Nurtured relationships with all potential investors and strategic partners

PCE COMPANIES, Investment Banking and Valuation Divisions, Winter Park, FL 2006 - 2007
(Florida's premier investment bank specializing in middle market mergers & acquisitions, buy/sell/capital advisory)
200 East New England Avenue, Suite 400, Winter Park, FL, 32789, 4076212100

Financial Analyst (Concurrent)

Worked closely with Senior Associates and Managing Directors for completion of client projects for Mergers & Acquisitions, Corporate Finance Groups and Forensic Accounting Groups, especially in the Land Development Investment Banking Group

- Provided research, analysis and presentation materials for customer development and client engagements
- Assessed companies' financial and operational performances
- Built financial models to depict a company's historical and future results
- Illustrated company strategy and growth prospects by presenting conclusions and writing offering memorandums
- Originated and operated on a 15 person team that started and developed Gator Mezz, a \$20MM+ mezzanine capital fund
- Recognized for proficiency in Investment Banking software such as Excel, MergerStat, MidMarket Comps, BizComps, Standard & Poor's Capital IQ, and extensive financial modeling solutions

Consulting Experience

Pughe Consulting, LLC, 1271 Northwest 13th Street, #458E, Boca Raton, FL, 33486, 9542147609

MBA VAULT, Washington, D.C. 2015
Consultant

LANNOM WORLDWIDE, Fort Lauderdale, FL 2011 - 2012
(Organizational culture coaching company committed to serving teams to reach their individual and collective potential)
Consultant, Purpose Partner (Concurrent)

INTERACTIVE POLITICS, Fort Lauderdale, FL 2011 - 2012
(Online and Mobile Governmental Advertising Network)
Consultant (Concurrent)

DAVIS CAPITAL GROUP, Charlotte, NC 2011
(Real asset fund specializing in commercial and residential real estate, precious metals' mining, and water rights)
Consultant, Relationship Manager

John Ross Pughe, - (b) (6)

Education

Bachelor of Science in Business Administration

Concentration on Entrepreneurship & Mass Communication
The University of Florida, Gainesville, FL
Tigert Hall, 300 Southwest 13th Street, Gainesville, FL, 32611, 3523923261

Intensive Executive Education (Full Scholarship from UF CEI)

(Equivalent of Harvard Business School Advanced Management Program)
Global Village for Future Leaders of Business and Industry, by invitation only
Lee Iacocca Institute, Lehigh University, Bethlehem, PA
Lee Iacocca Institute/Global Village, 32 Sayre Drive, Bethlehem, PA, 18015, 6107586887

"Combating Suicide Terrorism"

ASERO Worldwide, U.S. Departments of Justice and Homeland Security
David Harel, Former Head of International Relations for the Protection
& Security Division of The Israel Security Agency (Shin Bet)
Gainesville, FL
USDOJ-NDFL, Gainesville Division, 300 East University Avenue, Suite 310, Gainesville, FL, 32601,
3522841809

High School Diploma (Honors)

Westminster Academy, Fort Lauderdale, FL
5601 North Federal Highway, Fort Lauderdale, FL, 33308, 9547714600

Personal Development

Political Liaison, American NGO, Burkina Faso, West Africa, 2009

Served, Political Emissary (Concurrent), The Cabinet of Burkina Faso
Represented renewable energy interests in the region

Trekking overseas, Summer 2006 - Present

Spain, Ireland, The United Kingdom, France, Belgium, The Netherlands,
Germany, Austria, Czech Republic, Slovakia, Hungary, Italy, Greece, Croatia, Costa Rica

Trained 4 years in Wushu, Wing Chun, and Walu Gonka, Chinese Kung Fu

Pompano Beach, Pembroke Pines, and Gainesville, FL

Pursuing Private Pilot's License

(25 hours in fixed-wing aircraft [Cessnas 150, 152, 172, 182, 310Q Twin; Piper Cherokee; Socata TB9], 1.5
hours in helicopter [Robinson R22B], Crew - 0.5 hours [Boeing B-17 Flying Fortress "Nine-O-Nine"])
Airborne Systems, Fort Lauderdale, FL

Pursuing Advanced Open Water Diver Certification (PADI)

Underwater Navigation, Night Diving, Deep Diving, Boat Diving, Drift Diving,
Search and Recovery Diving, Wreck Diving
Frank Schmidt (Master Diver), Lighthouse Point, FL

Awards & Recognition

Page and Intern, Representative E. Clay Shaw, Jr., U.S. House of Representatives, Washington, D.C.
Leadership Honorary, Florida Boys' State, American Legion Post, Tallahassee, FL
Best Speaker Awards, National Junior State of America, Washington, D.C.

Community Involvement

Leadership in Faith-Based Organizations; Member - Lifework Leadership (Class of 2012)
Allies' Network - Ransomed Heart Ministries and Become Good Soil, Colorado Springs, CO;
Member, Boca Raton Community Church and involved in Cross Community Church; Member – Alpha
Tau Omega Fraternity, Alpha Omega Chapter; Prestigious Florida Blue Key leadership honorary,
Gainesville, FL; Adopt-A-Road, Gainesville, FL; Jewish Student Union, The University of Florida;
The Global Village Network; Golden Key International Honors' Society; Lehigh University and The
University of Florida Alumni Associations; Crossfit ASA; Urban Youth Impact; Treasure Expeditions

Kevin Quinlev
(b) (6)

PROFESSIONAL EXPERIENCE

Purple Strategies, Alexandria, VA

Integrated strategic communications and public affairs firm

Account Manager/Research Analyst, July 2016 to January 2017

- Managed research studies for clients – including Fortune 500 companies – spanning domestic and global markets.
- Coordinated quantitative and qualitative projects: Outlined sampling plans and recruitment specifications, provided vendor oversight, implemented quality assurances, and prepared final analyses.

the polling company, inc./WomanTrend, Washington, D.C

Boutique market research agency with a focus on politically conservative clients

Director of Research, June 2013 to July 2016

Project Director, October 2012 to June 2013

Research Analyst, February 2011 to October 2012

Research Associate, February 2010 to February 2011

- Executed comprehensive project management responsibilities: Created original research instruments, managed outside vendors and project budgets, interfaced with clients, and delivered insights based on research findings.
- Offered general consultation and messaging guidance to political candidates and advocacy groups, including Republicans such as Vice President Mike Pence, Congressman Steve King, and Congressman Marsha Blackburn, as well as the RNC and NRSC. Spearheaded research efforts for advocacy groups supporting conservative candidates and platforms such as Freedom Partners, Keep the Promise I, Trusted Leadership, and Ending Spending.
- Oversaw research for a diverse client base including companies in the technology sector and a multi-faceted project on behalf of Arlington Public Schools surveying students, teachers, parents, and community members.
- Planned regular project meetings, staged training sessions, and managed interns.

The Carlyle Gregory Company, Falls Church, VA

General political consulting firm

Associate, August 2008 to February 2010

- Created campaign plans and collateral content for GOP candidates and lobbying organizations.

Congressman Rob Wittman (VA-1), Washington, D.C.

Intern, May 2008 to September 2008

EDUCATION

Wake Forest University, Winston-Salem, NC

Bachelor of Arts in Political Science, Minor in English, May 2008

Alex W. Rankin

(b) (6)

PROFESSIONAL BACKGROUND

Presidential Transition Team of Donald J. Trump
Personnel Systems Manager, Presidential Appointments Team

1800 F St., NW, Washington, D.C.
December 2016 – January 2017

- Managed the Transition Team's master referral database of thousands of possible appointees.
- Prepared daily priority referral reports for executive Transition staff.
- Assisted other PTT staff with formatting and data retrieval projects.

Williams & Jensen, PLLC
Legislative Analyst

tel: 202.659.8201 / 701 8th St., NW, Ste. 500, Washington, D.C.
September 2016 – Present

- Covering congressional hearings, agency hearings and private conferences for partners and clients.
- Assisting with regular client fly-ins; attending client functions and accompanying visiting clients to meetings with congressional staff and members of Congress.
- Conducting legislative research and drafting memoranda for partners and clients.

Staff Assistant/Runner

March 2016 – September 2016

- Chauffeured partners and clients to meetings throughout Washington, D.C.
- Coordinated partners' itineraries and conference schedules.
- Supervised the front desk, managed the firm phone line and greeted visitors.
- Maintained the office copy room, break rooms, and the firm's three vehicles.

Office of U.S. Senator Richard Burr (R-NC)
Constituent Visitor Assistant

tel: 202.224.3154 / 217 Russell Senate Office Building, Washington, D.C.
January 2016 – March 2016

- Served as a temporary Capitol tour guide to accommodate the Senator's constituents visiting in the spring.

Office of U.S. Representative Billy Long (R-MO-7)
U.S. House of Representatives Intern

tel: 202.225.6536 / 2454 Rayburn House Office Building, Washington, D.C.
August 2015 – January 2016

- Drafted constituent letters and researched bills for the Legislative Correspondent.
- Responded to constituents' questions and concerns over the phone.
- Greeted office visitors and guided tours of the U.S. Capitol.

Office of U.S. Senator Pat Roberts (R-KS) – D.C. Office
U.S. Senate Intern

tel: 202.224.4774 / 109 Hart Senate Office Building, Washington, D.C.
July 2015 – August 2015

- Managed phones, processed mail, and assisted with various office projects.
- Completed Capitol tour training and guided tours of the U.S. Capitol.

Office of U.S. Senator Pat Roberts (R-KS) – District Office
U.S. Senate Intern

tel: 913.451.9343 / 11900 College Blvd., Overland Park, KS
February 2015 – July 2015

- Managed phones, processed mail, and assisted with various office projects.

Kansas Turnpike Authority
Toll Operator

tel: 316.682.4537 / 9401 E. Kellogg Dr., Wichita, KS
June 2014 – February 2015

- Managed highway toll booths in different locations; assisted customers and processed transactions.

American Home Life Insurance Company
Intern

tel: 785.235.6276 / 400 S. Kansas Ave., Topeka, KS
June 2012 – July 2012

- Processed mail and assisted with organizational and archiving projects.

CAMPAIGNING

U.S. Representative Barbara Comstock 2016 Reelection Campaign
Volunteer

10th Congressional District, Virginia
June 2016 – October 2016

- Campaigned door-to-door, attended events and participated in parades.

U.S. Senator Pat Roberts 2014 Reelection Campaign
Volunteer

Kansas City area, Kansas
September 2014 – October 2014

- Campaigned door-to-door for the Senator's 2014 Reelection.

EDUCATION

University of Kansas

Bachelor of Arts in History ~ Major GPA: (b) ; Cumulative: (b)
– Minors in German Language & Business

tel: 785.864.2700 / 1450 Jayhawk Blvd, Lawrence, Kansas
Graduated May 2015

- Graduated through the University Honors Program.

William Reinert

(b) (6)

EDUCATION

- **Bachelor of Fine Arts in Multimedia Journalism from Troy University**
 - **Minor:** Public Relations
 - **GPA:** (b)

RELEVANT EXPERIENCE

- **Trump for America:** Assistant to the Director of Personnel (Nov 2016 - Present)
 - Served as a point of contact for member of the Presidential Transition Executive Committee and Members of Congress for personal referrals for jobs in the administration.
 - Created databases, which I updated daily, that housed all of the referrals from transition executive members and Members of Congress of people to staff the presidential administration. These databases contained contact information, bios, and follow ups for positions in fourteen policy areas, thirty-two agency departments for the use of numerous vetting and research staffers.
- **Donald J. Trump for President:** Site Advance (Oct 2016 - Nov 2016)
 - Coordinated efforts between U.S. Secret Service, production vendors, venues and local state Donald J. Trump for President staff teams to ensure smooth and effective campaign rally's.
- **Donald J. Trump for President:** Congressional Relations (June 2016 - Nov 2016)
 - Staffed Members of Congress at presidential debates.
 - Researched and created individual state and city talking points for Donald Trump to use daily at rallies.
 - Coordinated and managed office deliverables, timelines and cross functional collaboration with the New York campaign office, on behalf of the staff at the Washington DC campaign office.
 - Created Member of Congress bio's which Donald Trump used to study before meetings.
 - Staffed Senator Sessions during times when he was in D.C. working for the campaign.
 - Worked with the rest Congressional Relations team in ensuring support for Mr. Trump in Congress.
- **Congressman Ryan Zinke:** Press Assistant (May 2016 – June 2016)
 - In charge of the writing press releases, Op-Ed's, and the Congressman's newsletter that were then sent to the Communication Director for final approval while she was in Montana working for the congressional campaign. Also staffed the Congressman on interviews.
 - Managed social media, and prepared all creative materials that were sent to constituents in the state.
- **Troy Confucius Institute:** Marketing and Public Relations (Nov 2015 – May 2016)
 - Wrote 23 published articles promoting the activities of Troy Confucius around the state of Alabama while coordinating the efforts of publishing the articles by working with editors and journalists in the media.
 - Managed social media and used SEO plus Google Analytics to increase awareness for the Confucius Institute by 120%.
 - Created weekly marketing materials using the Adobe Creative Suite that was then used for promoting various events, both in print and digital.
- **Senator Jeff Sessions:** Press Intern (May 2015 – July 2015)
 - Researched media requesting interviews at a time when Senator Sessions was highly publicized, including appearing on three major conservative talk shows in one day. (Limbaugh, Hannity, and Savage)
 - Maintained relationships with the media and followed up after press releases were sent out, which resulted in four articles that were featured as the headline on the Drudge Report in June.
 - Maintained press and staff lists that were used daily in the sending of press releases, to Hill staffers and members of the media, designed to influence legislation

William Reinert

(b) (6)

References:

Elizabeth Pinkerton: *Assistant Personnel Director*

(b) (6)

Rick Dearborn: *Executive Director of Transition*

(b) (6)

Andrew Smith: *Special Assistant to the Executive Director of Transition*

(

Stephen Miller: *Senior Policy Advisor to President – Elect Trump*

(b) (6) (b) (6) (b) (6)

Employer Phone Numbers and address:

Trump for America: 202-823-3075

1800 F St. NW

Washington D.C. 20006

Donald J. Trump for President: 646-736-1779

657 North Washington Street

Suite 400

Alexandria, VA 22314

Rep. Ryan Zinke: 202-225-3211

1419 Longworth House Office Building

Washington, DC 20515

Troy Confucius Institute: 334-808-6320

023 Bibb Graves Hall

Troy, AL 36082

Sen. Jeff Sessions – 202-224-4124

326 Russell Bldg

Washington, DC 20510

James G Rockas

(b) (6)

EDUCATION

Cornell University College of Arts & Sciences
Bachelor of Arts in Government

Ithaca, NY
January, 2011

Office of the University Registrar
Cornell University
B07 Day Hall
Ithaca, NY 14850
Telephone: (607) 255-4232

Phillips Academy
Distinguished Scholarship in History & Social Sciences and Biology

Andover, MA
June, 2008

PROFESSIONAL

Donald J. Trump for President, Inc.
Iowa Communications Director

Des Moines, IA
September - November, 2016

- Executed presidential battleground state earned media strategy.
- Flipped Iowa from blue to red for the second time in 30 years and by a margin of +9.6, the greatest since Reagan v. Carter.
- Created and executed state-wide media plan for local and national surrogates; booked surrogates with Iowa and national media outlets; built network of local surrogates; briefed surrogates on messaging.
- Drafted press releases, statements, ICYMI's, and talking points.
- Monitored media and maintained relationships with members of the local and national press: pitched them stories, fought for fair coverage, collected clips, and maintained press lists.
- Bracketed Clinton and her surrogates with statements and competing events or protests.
- Created graphics for use in digital communications.
- Maintained Trump-Pence Iowa Twitter and Facebook accounts and directed surrogate social media efforts.

Employer Information:
725 Fifth Avenue
New York, NY 10022
Supervisor Telephone: Eric Branstad - 5157201433

U.S. House of Representatives | Rep. John L. Mica (FL-07)
Legislative Assistant & Press Assistant
Legislative Correspondent & Press Assistant

Washington, DC
August, 2013 - January, 2017
February - August, 2015

- Drafted statements, press releases, and talking points.
- Monitored the media and maintained relationships with national and local press: briefed and pitched stories; maintained press lists; and collected daily clips.
- Managed the Member's digital presence, including social media accounts and website.
- Captured and edited photo/video and created graphics for use in digital communications including targeted Franked paid advertising on Facebook.
- Legislative portfolio: foreign affairs; international trade; finance; cybersecurity; science & technology; labor; judicial issues such as crime, law enforcement, firearms, civil rights, immigration, and abortion; agriculture; education; social security; and telecommunications.
- Briefed the Member and met with constituents and stakeholders on legislative issues; drafted bill amendments in conjunction with legislative counsel; and assisted in production of congressional staff reports.
- Oversaw constituent correspondence program: maintained constituent databases and prepared policy-based form letters, weekly e-newsletters, targeted 499s, and Franked mass mailings.

Employer Information:

B215 Longworth House Office Building

Washington, DC 20515

Telephone: 2022251435

Supervisor Telephone: James Wiley Deck- 2024458006

Richard Tisei for Congress

Deputy Communications Director

Peabody, MA

March – November, 2014

- Executed earned media strategy for Massachusetts 6th Congressional District race, a top-targeted takeover opportunity in 2014: wrote copy for paid advertisements, op-eds, press releases, and statements; coordinated “letters to the editor” campaign in local papers; managed press lists; and collected daily press clips.
- Executed digital strategy: managed social media accounts, growing Facebook likes from 5,000 to more than 10,000; drafted fundraising emails that raised over \$200,000; drafted website content; and captured and edited photo and video.
- Provided in-depth policy analysis and talking points, assisted with debate preparation, and conducted opposition research.
- Responsible for advance/staging for press conferences and major events like election night.

Employer Information:

182 Newbury St.

Lynnfield, MA 01940

Supervisor Telephone: Ryan Gough-5158671997

American Center for Law and Justice

Clerk

Washington, DC

Summers, 2010-2011

Assisted in efforts to counsel lawmakers on key issues. Provided political and legal analysis on a number of international and domestic issues for clients, for the production team of the nationally syndicated radio show *Jay Sekulow Live!*, and in support of the ACLJ’s advocacy efforts in the US and abroad. Some highlights:

- Personally pitched The Washington Post editorial board on an editorial pressuring Sen. Frank Lautenberg and Rep. Lamar Smith to set aside a jurisdictional battle holding up the renewal of bipartisan legislation crucial to US assistance of persecuted religious minorities in Iran and other countries: <http://wapo.st/1n275bZ>.
- Aided in preparation of Federal Circuit and Supreme Court amicus briefs submitted in cases challenging the constitutionality of the Patient Protection and Affordable Care Act.
- Wrote a guide for non-profits and religious institutions on how to be politically engaged while remaining within the legal limitations created by non-profit status and the Johnson Amendment.
- Surveyed the laws covering human trafficking in all fifty states in coordination with Family Research Council.
- Provided analysis for the Transitional Government of South Sudan on various constitutional frameworks.

201 Maryland Avenue NE

Washington, DC 20002

Telephone: 2025468890

Supervisor Telephone: Nathanael Bennett-7032091262

SKILLS

- Audio/Visual: Final Cut, iMovie, Logic Pro.
- Photo/Design: Adobe Photoshop, Canva, Canon DSLRs.
- iConstituent Suite: Teletown Hall Manager, e-Newsletter Gateway, Website Back-End
- CRM: Constant Contact, Signal Constituent Mail.
- Limited proficiency in: Spanish, Persian (Farsi).

HOBBIES AND INTERESTS

- Chairman of the Board of Directors & Founding Member, Bartlet Brothers Foundation.
- Classically trained in percussion, piano, and voice. Electronic music production.
- Alumni brother of The Alpha Delta Phi, Cornell Chapter.
- Hobbies: cooking, golf, and sporting clays.



U.S. Commerce Secretary Wilbur Ross

Official Biography

Wilbur L. Ross, Jr. was sworn in by Vice President Mike Pence as 39th Secretary of Commerce on February 28, 2017. Secretary Ross will be the principal voice of business in the Trump Administration, ensuring U.S. entrepreneurs and businesses have the tools they need to create jobs and economic opportunity.

Secretary Ross is the former Chairman and Chief Strategy Officer of WL Ross & Co. LLC and has over 55 years of investment banking and private equity experience. Mr. Ross has restructured over \$400 billion of assets in the airline, apparel, auto parts, banking, beverage, chemical, credit card, electric utility, food service, furniture, gypsum, home-building, insurance, marine transport, mortgage origination and servicing, oil and gas, rail car manufacturing and leasing, real estate, restaurants, shipyards, steel, textiles, and trucking industries. He has been chairman or lead director of more than 100 companies operating in more than 20 different countries.

Named by Bloomberg Markets as one of the 50 most influential people in global finance, Mr. Ross is the only person elected to both the Private Equity Hall of Fame and the Turnaround Management Hall of Fame. He previously served as privatization advisor to New York City Mayor Rudy Giuliani and was appointed by President Bill Clinton to the board of the U.S.-Russia Investment Fund. President Kim Dae-jung awarded Mr. Ross a medal for helping South Korea during its financial crisis and, in November 2014, the Emperor of Japan awarded him The Order of

the Rising Sun, Gold and Silver Star.

As a philanthropist, Secretary Ross recently served as Chairman of the Japan Society, Trustee of the Brookings Institution and Chairman of its Economic Studies Council, the International Board of the Musée des Arts Décoratifs in Paris, the Blenheim Foundation, the Magritte Museum in Brussels, and the Palm Beach Civic Association. He was also an Advisory Board Member of Yale University School of Management.

Secretary Ross is a graduate of Yale University and of Harvard Business School (with distinction). He and his wife Hilary Geary Ross have four children, Jessica Ross, Amanda Ross, Ted Geary, and Jack Geary.

Professional Experience

Cambridge Analytica

Washington, DC | March 2016 - Present

Political Affairs Manager

- Facilitate the Integration of Data Science and Digital Insights into Strategic Communication Campaigns for Internal and External Clients.
- Collaborate Across Teams to Execute Targeted Engagement and Outreach Strategies, including Oversight of Audience Segmentation and Message Planning for Presidential Campaign
- Design and Implementing Internal Sales and Marketing Platform, Working Closely with CRO and COO to Expand Public Relations for Company
- Participate in Solution Design and Presentation of Solutions to Prospective Customers and Partners.

i360

Washington, DC | June 2014 – March 2016

Director, Business Development

- Identify New Business Opportunities and Strategic Partnerships to Support the Long-Term Growth of Company.
- Initiate and Maintain New Client Relationships and Represent the Firm to External Audiences.
- Analyze Competitive Market and Industry Trends in Politics, Technology and Media and Provide Thought Leadership on Industry and Political Environment.
- Manage All Aspects of Business Development Pipeline, Including Pitching New Customers, Crafting Proposals and Negotiating Contracts.

UnitedHealth Group

Washington, DC | May 2013 – May 2014

Director, Issue Advocacy

- Designing and Executing Grassroots Campaign Supporting Medicare Advantage and Other Key Health Care Issues.
- Conceptualizing, Managing, And Tracking Issue Campaigns, Digital Media, And Data Analytics.
- Coordinating Activities Including Events with Key Influencers and Members of Congress Throughout the U.S.
 - Attained a 12% Increase in Internal Grassroots Engagement in One Year
 - Increased Traffic to Internal Grassroots Website by Over 400%
 - Generated More Than 22k Unique Contacts to Members of Congress Within One-Month Campaign

Romney for President

Boston, MA | May 2012 – December 2012

National Coalitions Coordinator

- Building The Asian American Pacific Islanders Coalition, Overseeing Outreach Efforts Nationally and Locally. Creating A National Advisory Team and Fostering Relationships with Key Leaders and Officials in The AAPI Community.
- Coordinating Campaign Efforts in Ohio, Wisconsin, And Michigan, Working with State Coalition Directors On Alignment and Execution of Strategy, Allocating Resources.
- Generating Content for Social Media, Policy Papers Directed at Targeted Voter Audiences, And Collateral Materials.
 - Executed \$50,000 Paid Media Strategy for Asian Outreach in 5 Native Languages
 - Coordinated Internally to Secure More Than 50 High-Profile Surrogates for Coalition Events
 - Oversaw The Review Process for Thousands of Coalitions-Related Scripts, Social Copy, Mailers and Other Collateral

USO

Washington, DC | August 2009 – August 2011

Operations Assistant

- Leading Development and Implementation of a Web-Based Volunteer Management System, Primary Liaison to Software Vendor On Installation and Improvement of Application Features.
- Creating New Communications Systems to Engage Stakeholders and Streamline Access to Information. Establishing Systems to Evaluate Effectiveness of Programs Through Online Survey Modules.
 - Deployed New Online Platform to Over 20k Volunteers and Trained 300+ Staff On System
 - Developed and Managed Annual Leadership Conference, Attended by 200+ Staff & Partners, Including \$400k Budget
 - Worked with Over 150 USO Centers in 9 Countries and 29 States to Execute Operations Initiatives

John McCain for President

Albuquerque, NM | May 2008 – November 2008

Deputy to State Director, New Mexico

- Managing Events Across State, Including Surrogate Coordination, Media Outreach, Crowd-Building and Logistical Details.
- Overseeing 12 Statewide Coalitions - Coordinating Member Activities, Performing Volunteer Outreach, And Supervising Volunteers.
- Organizing Youth Centered Activities, Communicating Campaign Message to Young Voters.
 - Served as New Mexico State Chair for Youth for McCain Coalition and Acted as Surrogate to Local, National, And International Media

Education

Bachelor of Arts, Political Science

Albuquerque, NM | May 2012

University of New Mexico

Wendy L. Teramoto

(b) (6)

Experience

WL Ross & Co. LLC

2000 – Present

1166 Avenue of Americas, 25th Floor
New York, New York 10036

Founding Partner

Member of the Management Committee

Managing Director

Member of the Investment Committee:

- *WLR Recovery Fund IV, LP*
- *WLR Recovery Fund V, LP*
- *Transportation Recovery Fund, LP*

Head of Transportation and Natural Resources

- *Maritime Transport*
 - *Approximately \$1.5 billion invested*
- *Rail Transport*
 - *Greenbrier Companies (approximately 30% IRR)*
 - *VTG (approximately 16% IRR)*
- *Coal*
 - *International Coal Group (approximately 25% IRR)*

Rothschild Inc.

1997 – 2000

1251 Avenue of Americas
New York, NY 10020
212-403-3500

Vice President

Board Experience

Public

The Greenbrier Companies

2009 – Present

One Centerpointe Drive, Suite 200
Lake Oswego, OR 97035
503-684-7000

Navigator Holdings Ltd.

2014 – Present

21 Palmer Street
London SW1H 0AD
+44 (0)20-7340-4850

International Coal Group, Inc.

2005 – 2011

300 Corporate Centre Drive
Scott Depot, WV 25560
304-760-2400

Education

University of Colorado, Boulder

May 1996

Campus Box 68

Boulder, Colorado 80309-0068

Bachelor of Science in Business, Accounting

Cum Laude

JAMES W. UTHMEIER

(b) (6)

PROFILE

Bar & Court Admissions: Florida, District of Columbia, United States District Court for the District of Columbia

Specializations: Government and Business Litigation; Legislation and Regulation; Congressional Investigations and Ethics Issues; Government Affairs; Campaign Finance and Election Law

LEGAL EXPERIENCE

Jones Day (51 Louisiana Ave. NW, Washington DC 20001; 202.879.3939)

2014-Present

Associate

- Served as an assistant counsel to the Donald J. Trump for President Campaign
- Counseled candidates and corporate clients on political law issues including campaign finance, ethics rules, corporate governance, and government investigations; drafted contracts for incorporation, political fundraising, and lease agreements
- Represented companies and individuals in civil and criminal litigation involving government, commercial, constitutional, and telecommunications matters; directed discovery, motions practice, depositions, and trial preparation
- Conducted research, drafted arguments, and reviewed legislation for litigation against ObamaCare's HHS Mandate
- Served as the firm's Government Affairs Representative for congressional updates involving US trade relations with China

United States Senator Marco Rubio (Russell Senate Building, 2 Constitution Ave NE #281, DC 20002; 202.221.3011)

2011-2013

Legal Assistant

- Assisted the General Counsel with review of candidates for judicial nominations in Florida and evaluated staff trips and events for compliance with Senate rules of ethics and compliance
- Performed legislative markup and legal review for new bills coming through Senate committees on Commerce, Foreign Relations, and Small Business and Entrepreneurship
- Aided the Senator's press shop with noteworthy media updates and law-oriented talking points

United States Senate Judiciary Committee (135 Hart Senate Building, Washington DC 20510; 202.221.3711)

2012

Law Clerk - Oversight and Investigations

- Investigated agency correspondence, witness interviews, and IG reports relating to DOJ's Operation Fast & Furious

EDUCATION

Georgetown University Law Center

Washington, DC

2012-2014

Juris Doctor Candidate

Activities: *Managing Editor*, Georgetown Journal of Law and Public Policy

President, Georgetown Law Republicans

Student Trial Attorney, Georgetown Criminal Justice Clinic

Honors: *Commencement Speaker*, Graduation 2014

Exceptional Advocate, Georgetown White Collar Mock Trial Invitational

Best Overall Advocate, Academy of Trial Attorneys National Mock Trial Championship

National Championship Team, Academy of Trial Attorneys National Mock Trial Championship

University of Florida

Gainesville, FL

2006-2011

Master of Arts in International Business

Bachelor of Arts Degrees in Business Administration and Political Science

Activities: NCAA Division I Track & Field and Cross Country Teams, 5 years (Captain, 2010)

Founder and President, National Mock Trial Debate Team, 2007-2010

Honors: *NCAA National Champion Track Teams*, 2010-2011

NCAA Academic All-American & All-Region Cross Country Honors, 2010

All-SEC Academic Honor Roll, Track and Cross Country, 2006-2011

Frederick W. Volcansek, Sr.

(b) (6)

Education

Bachelor of Science | 1967 | Texas Tech University, 2500 Broadway,
Lubbock, Texas 79409, 806-742-2011

- Major: Education
- Minor: History

Work History

Management / Leadership

- Trump for America, Inc., 1800 F Street, NW, Rm G117, Washington DC 20405

1-757-897-9811

November 11, 2016 to Present

The Honorable Frederick W. Volcansek, Sr., is currently a member of the Presidential Transition Team working with Vice President Elect Michael R. Pence providing direct logistical support in the advance of the Vice President Elect's efforts.

SELF-EMPLOYMENT

- Self-Employed – Contractor, 103 S. Greenbriar Rd., Whitney, Texas 76692, 254-707-2684

August – November 10, 2016

Formulated, directed, and implemented strategic political events in the battleground States for the Republican Vice-Presidential nominee Michael R. Pence.

- Self-Employed, 103 S. Greenbriar Rd., Whitney, Texas 76692, 254-707-2684

February 2015 to July 2016

Provided inter-governmental relations, funding raising, and management support for not-for-profit entities, including the Bosque County Museum and the Clifton Cultural Arts District.

- Self-Employed, 401 North Avenue V, Clifton, Texas, 76634, 1-254-675-3245

January 2001 to January 2015

During his tenure as Mayor, of the City of Clifton, Texas received from the Commissioner of Texas Agriculture the Shining Star Award for 2009, 2010, and 2011 as one of the top five hard working small cities in Texas.

Under his leadership, Clifton was designated as a Certified Retirement Community and he was instrumental in getting Clifton designated as one of thirteen Texas Cultural Art Districts by the Texas Legislature. He was also a member of the Executive Committee of the Heart of Texas Council of Governments.

- Self-Employed, 10 Moss Bluff Court, Spring, Texas, 77382, Phone not in service

July 1997 to December 2000

Independent business consultant developing international business for Mosbacher Energy, Hollywood

Marine, US West and Ogden Yorkshire.

- Self-Employed, 810 Aaron Court, Great Falls, Virginia, 22066, Phone not in service.

January 1993 to June 1997

Represented the late Robert A. Mosbacher in international market development and governmental affairs.

GOVERNMENT SERVICE

- U.S. Department of Commerce, 1401 Constitution, NW, Washington DC, 202-482-2000

March 1989 to December 1992

During the Administration of President George H.W. Bush, Mr. Volcansek served the late Robert A. Mosbacher as Director of External Affairs and Assistant to the Secretary at the U.S. Department of Commerce, the Deputy Under Secretary of the International Trade Administration and as the Deputy Assistant Secretary of Basic Industries in Trade Development.

MILITARY SERVICE

- U. S. Marine Corps – October 1967 to April 1973

Served in the U.S. Marine Corps, attaining the rank of Captain. He received the Bronze Star with V for valor for his service in combat during the Vietnam War. He also received these military honors: Combat Action Ribbon, Naval Unit Citation, Meritorious Unit Citation, Vietnam Cross of Gallantry, Vietnam Civic Action Medal, Vietnam Campaign Medal, Vietnam Service Medal with four bronze battle campaign stars and the Organized Marine Corps Reserve Medal.

REFERENCES:

Mr. Richard G. Leifer

(b) (6)

Business Partner: Arista Enterprises, Inc. was my partner in a business from September 2001 – April 2015. I put the company's address and contact information in the employment section of eQIP, even though I was officially self-employed during that period.

Mr. Jay W. Thiele

(b) (6)

Mr. George W. Larson, PhD

(b) (6)

Mr. Rex W. Leach

(b) (6)

Mr. Shayne Embry

(b) (6)

Jonathan Wardell

(b) (6)

Objective

Highly motivated professional possessing effective writing abilities, attention to detail, and superb analytical communication. Pursuing an opportunity to utilize my acquired knowledge and expand my skill set with a company I will be able to develop and grow my career in.

Education

Stony Brook University 100 Nicolls Rd, Stony Brook, NY 11794

08/2011 – 04/2015

- Political Science, International Studies – accumulated 86 credits.

SUNY Purchase College 735 Anderson Hill Rd, Purchase, NY 10577

08/2015 - present

- Pursuing Bachelor's Degree in Liberal Studies – 15 remaining credits for degree.
I have taken leaves of absence in order to work.

Experience

Presidential Inaugural Committee, Parade Division Chief

12/2016 – 02/2017

301 7th street SW Washington, D.C. 20003 Supervisor: Tim Tripeppi 440-840-5154

- Worked closely with members of Joint Task Force to plan and coordinate my portion of the parade.
- Organized essential documents and applications necessary for participation in the Inaugural Parade.
- Used Excel to provide USSS lists of all participants and drivers for security clearance purposes.
- Ability to manage parties of various nature and therefore having different paperwork requirements.
- Responsible for all necessary accommodations for over 2,000 parade participants.
- Provided extensive logistical information necessary to run the event as scheduled.
- Managed multiple moving entities on day of event to ensure accurate execution of division 5.
- Participated in the Inaugural Parade with my JTF counterpart alongside the U.S. Coast Guard.

Donald J. Trump for President Inc., Advance Representative

06/2016 – 01/2017

Supervisor: George Gigicos 561-400-3604

- Travelled throughout the Nation as a representative of the Trump Campaign.
- Managed responsibilities pertaining to hosting rallies, town halls, interviews, and finance events.
- Worked effectively in fast-paced environments with extremely high standards of execution.
- Created schedules as information became available to contribute to campaign's line-by-line schedule.
- Worked closely with USSS in order to plan and manage events safely and efficiently.
- Created diagrams to show the layout of the venue being used.
- Coordinated all logistics regarding secured area movements and arrival times.
- Coordinated all logistics regarding motorcade movements and personnel.
- Managed and worked with production teams to ensure a high quality experience for all viewers.
- Coordinated responsibilities and assignments of volunteers.
- Performed all advance work for many events with attendance over 15,000 people.

Sundown Saloon, Waiter

03/2016 – 06/2016

403 Greenwich Ave, Greenwich, CT 06830 Supervisor: Gabriela Hrehova 203-629-8212

- Dedicated and meticulous attitude.
- High level of accurateness and attention to detail.
- Ability to work in a fast paced environment and multi-task effectively.

Animal Hospital of Greenwich and Stamford, Receptionist

01/2016 – 03/2016

2061 West Main street Stamford, C.T. 06902 Supervisor: Dr. William Lovers 203-967-8008

- Coordinated daily schedule of several Doctors.
- Responsible for all payment processing for medical procedures and products.
- Answered phone calls, greeted and provided information to clients.
- Dispensed medication and all other products sold at the Hospital.

Donald J. Trump for President Inc., Director of Voter Services

05/2015 – 09/2015

725 5th avenue New York, N.Y 10022 Supervisor: Corey Lewandowski 202-550-7839

- Managed the office responsible for communication with nationwide vendors, media, and voters.
- Advanced President Trump's candidacy announcement speech, escorted media and VIP's.
- Participated in the development of building the structure of the campaign as it gained popularity.
- Vetted, hired, and trained new staff members and volunteers.
- Drafted numerous press releases regarding media coverage, political events, speeches and polls.
- Provided political strategy related to successfully gathering voter support on a national level.
- Organized and condensed materials being reviewed by President Trump and Staff for debates.
- Organized miscellaneous information into usable data in drafts for policy and public relations.
- Accumulated lists of potential staff in various primary states in order to establish HQ's in them.
- Drafted and used varying responses to voter outreach, differing by category of issue stated.

Rob Astorino for Governor, Intern

05/2014 – 08/2014

222 Bloomingdale road White Plains, N.Y. 10605 N/A

- Contacted and accumulated donors to assist with fundraising needs
- Conducted political research through news and social media, utilizing all Microsoft software.
- Participated in door to door, grassroots style campaigning.
- Distributed materials to campaign facilities across the state.

Belway Electrical Contracting Corporation, Shop Attendant

05/2013 – 07/2013

66 S Central avenue Elmsford, N.Y. 10523 Supervisor: Bruce Wardell 772-480-4731

- Prepared deliveries and services in addition to managing and replenishing inventory.
- Created daily schedule of responsibilities in order to maximize efficiency and productivity.

Stanwich Country Club, Bag Room Attendant

05/2012 – 07/2012

888 North Street Greenwich, C.T. 06831 Supervisor: John Scali 203-869-2072

- Utilized customer service skills by preparing members' carts and clubs.
- Upheld a high standard of appearance and service.

Aaron M. Willard

(b) (6)

Professional Experience:

White House Liaison

January 2017 – present

Office of Personnel Management (OPM)

Serve as the lead point of contact for federal agency White House Liaison's and Presidential Personnel regarding onboarding of noncareer (political) staff for the Trump administration.

Public Liaison

December 2016-January 2017

58th Presidential Inauguration Committee

Helped coordinate outreach to DC City Government officials, serving as the point of contact for inauguration festivities and the 58th Presidential Inauguration of Donald J. Trump.

State Director

July 2016 – November 2016

Donald Trump for President

Guided the statewide effort in Missouri to elect Donald Trump 45th President of the United States. Exceeded 'high turnout' model vote goal by 130,000 votes en route to securing a 19-point win margin, the largest in state history.

U.S. House of Representatives Communications Director

January 2016 – January 2017

Congressman Jason Smith (MO-8)

Oversee the communications and public outreach for the Congressman's efforts across 30 counties in Southeast and south central MO. Pitch stories, write and edit press releases, weekly columns, or prepared remarks as well serve as official spokesperson when necessary.

Principal, Founder

January 2015 – present

Stratagem, LLC

Personal consulting business for clients outside of legislative work. Oversee millions of dollars in independent expenditure campaigns for associations, political action committees, and 527 SuperPACs that utilize all facets of media to drive unique messages for clients.

Missouri Senate

Commerce & Energy Committee

December 2014 – July 2016

Committee Chairman – Ryan Silvey

Helped create and craft a major proposals to overhaul the utility infrastructure regulatory framework, state tax credits, and district reapportionment. Additionally, helped oversee the appropriations process for the Vice-Chairman.

Division Leader: Voter Lab

March 2013 – December 2014

Pelopidas, LLC

Developed unique strategies for our clients by utilizing data analysis, grassroots outreach, campaign tactics and custom media creation to impact public policy in state government. Efforts led to the first income tax cut in Missouri in nearly 100 years.

Campaign Manager

November 2011 – December 2012

Ann Wagner for Congress

Wrote and implemented the grassroots plan for the campaign, as well as coordinated strategy and media with consultants and

vendors. Resulted in winning with 60% and overperformed Presidential numbers in roughly half the townships.

Executive Director

June 2011 – November 2011

House Republican Campaign Committee

Oversaw the recruitment and training of candidates on a statewide level that eventually led to the largest GOP majority, 106, at that time.

Chief of Staff

January 2011 – June 2011

Missouri Speaker of the House – Steve Tilley

Managed House and Majority Caucus staff dealing with appropriations, communications, legislation, and procedural rules in implementing the Speaker and Majority Caucus' priorities.

Legislative Director

January 2009 – December 2010

Missouri House Floor Leader – Steve Tilley

Oversaw the floor schedule and helped prepare members for floor activity on legislation for the majority caucus as well as serve as member point of contact on House Rules & Procedures.

Chief of Staff

November 2007 - December 2008

Missouri Speaker of the House – Rod Jetton

Managed House and Majority Caucus staff dealing with appropriations, communications, legislation, and procedural rules in implementing the Speaker and Majority Caucus' priorities.

Communications Director

October 2006 – November 2007

Missouri House of Representatives

Handled press inquiries, planned and wrote messaging memos and talking points for the Speaker in addition to organizing statewide tours and media packets. Also, advised all members, Republican & Democrat on media outreach to their districts.

Director of Policy

January 2005 – September 2006

Missouri Speaker of the House – Rod Jetton

Worked with Committee Chairman on developing legislation in their committees for the majority caucus and informing the Speaker of legislative progress.

Field Staff

June 2004 – December 2004

MO House Republican Campaign Committee

Assisted Republican State Representative candidates in their campaigns through organization, grassroots outreach, fundraising, and volunteer recruitment.

Education:

May 2004	B.A. in Economics, University of Missouri (<i>honors</i>)
May 2004	B.A. in Political Science, University of Missouri
May 2008	Masters in Public Affairs, University of Missouri
May 2015	Certificate – Data Driven Marketing, Cornell University

References: (Contact Information Available Upon Request)

*Congressman Jason Smith (MO-8) / U.S. Senator Roy Blunt / Matt Schlapp, Chairman ACU
Tony Feather, Partner FLS / David Lee, partner Fabrizio Lee & Assoc / MO Speaker Todd Richardson
MO State Sen. Ryan Silvey / U.S. Senator Kit Bond (former) / MO Speaker Steven Tilley (former)*

Allaire D. Williams (Mrs. Peter K. Monk)

(b) (6)

(b) (6)

Goal: To serve in the Trump Administration in the U.S. Department of Labor as Director of the Executive Secretariat.

Profile:

- Extensive management and supervisory experience.
- Deputy Director of the Executive Secretariat for the U.S. Department of Labor. White House political liaison for the General Services Administration; the U.S. Department of Transportation; and the U.S. Department of Justice. Familiar with these departmental infrastructures.
- Adept at evaluating resumes and interviewing potential candidates for appointments.
- Wrote procedural documents and personnel job descriptions/evaluations for staff.
- Skilled in high-pressure environments dealing with high-level officials, including White House officials, Cabinet members and private sector leaders.
- Top Secret Clearance renewed in 2008 for 5 years. Should be easily updated.

Employment:

2009 to present – 1/2009 - Retired from the Federal Government.

Part-Time Positions: The Heritage Foundation (projects for Secretary Elaine Chao); Substitute Teacher – Saint Stephens/Saint Agnes School, The Congressional School.

Volunteer Activities: Current position – Office of the Vice President of the United States.

Best Friends Foundation (Elaine Bennett) and Jack Kemp Foundation Events.

Political Volunteer Activities: Trump Transition Team; Virginia Trump Campaign; Andy Harris for Congress (2010, 2012, 2014 & 2016) – MD 1st - volunteer committee organizer/fundraiser/event planner; 2016 Amie Hoeber for Congress – MD 6th; 2014 McConnell for Senate Campaign – 3-day volunteer in Lexington, Ky.; 2012 Romney for President campaign; and the Alexandria Republican Party.

2001 to 1/2009 – U.S. Department of Labor

Washington, D.C.

Deputy Director, Executive Secretariat, Office of the Secretary, Elaine L. Chao

Managed a staff of 22 in all aspects of executive correspondence, documents and records management including appropriate handling of FOIA requests and Top Secret documents.

1998 to 2001 – J. Naylor Cope Company

Washington, D.C.

Senior Consultant – Executive Search and Recruitment. Jan Cope was former Deputy Director of White House Personnel in the administration of President George H. W. Bush.

1993 to 2001 - Team 2000 of Virginia, Incorporated

Alexandria, Virginia

President and Founding Partner – Consultant on Work/Family Initiatives.

1989 to 1993 – U.S. General Services Administration

Washington, D. C.

Agency Liaison to the Office of Presidential Personnel, Office of the Administrator
Director of the Office of Child Care and Development Programs.

1983 to 1989 – U. S. Department of Transportation

Washington, D. C.

Department Liaison to the Office of White House Personnel – Office of the Secretary of Transportation, Elizabeth H. Dole. Also Director of Special Projects and Deputy Director of Consumer Affairs.

1982 to 1983 - U. S. Department of Justice – Office of the Deputy Attorney General Washington, D. C.

Assistant to the Deputy Assistant Attorney General for Presidential Personnel.

Education: BA in History and Political Science – University of Maryland, College Park, Maryland

References and previous extensive political history upon request

Allaire D. Williams (Mrs. Peter K. Monk)

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- Wrote procedural documents and personnel job descriptions/evaluations for staff.
- Skilled in high-pressure environments dealing with high-level officials, including White House officials, Cabinet members and private sector leaders.
- Top Secret Clearance renewed in 2008 for 5 years. Should be easily updated.

Employment:

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Director of the Office of Child Care and Development Programs.

1983 to 1989 – U. S. Department of Transportation

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Department Liaison to the Office of White House Personnel – Office of the Secretary of Transportation, Elizabeth H. Dole. Also Director of Special Projects and Deputy Director of Consumer Affairs.

1982 to 1983 - U. S. Department of Justice – Office of the Deputy Attorney General Washington, D. C.

Assistant to the Deputy Assistant Attorney General for Presidential Personnel.

Education: BA in History and Political Science – University of Maryland, College Park, Maryland

References and previous extensive political history upon request

BARBARA Y NORTON

WORK EXPERIENCE

SC Midland and Upstate Director / Donald J. Trump for President Aug 2016 - November 2016

1600 Gervais Street Columbia SC 29201

Deployed full ground game organization, engaged in public speaking, managed various social media accounts, vetted volunteers, recruited college students, coordinated volunteers, managed inventory control for the state, attended county republican meetings with speaking engagements, developed party coordination with all chairmen in the midlands and upstate, coordinated staffing for events, rallies, and fundraisers in SC and beyond, deployed to battleground states as well as deployed volunteers, staffed office, provided training of all systems, wrote policies and procedures for every aspect of the office in my absence, participated as poll worker, coordinated poll watch recruitment, answered statewide phones and emails as well as social media, conferred with surrogates, and informed management on trends and issues.

Delivered victories during Primary election in 13 out of 14 counties.

Carried 30% of votes for Trump during Presidential election.

Homemaker

May 2013 - Aug 2016

305 Belfair Road Irmo SC 29063

Independent Contractor Services

Dec 2010 - May 2013

305 Belfair Road Irmo SC 29063

Managed payroll, bookkeeping, accounting, marketing, customer service; assisted husband in radio sales, marketing, and promotion

Office Manager / Pia and Steves

Feb 2010 - Dec 2010

717 Lady Street Columbia, SC 29201

Coordinated scheduling for 8-12 stylists at the salon, reconciled accounts payable and receivable, managed inventory control, completed banking transactions, answered phones, interacted with all incoming and outgoing customers, processed payments, calculated and dispensed commissions

Inside Sales / Jaderloon Greenhouses

Aug 1998 - Feb 1999

161 Green Pines Road Columbia SC 29212

Generated sales, coordinated Nation Trade Show, integrated SBT business software into existing business systems, managed purchasing, developed customer relations, maintained quality assurance, planned and organized customer orders according to client's needs, managed customer expectations and customer resolution.

PROFILE

An experienced administrator with over 15 years in diverse professional contexts, including political and business offices. An excellent manager, communicator and organizer, with a well-developed ability to multi-task, prioritize, manage projects, and exercise good judgement in high-pressure situations. Also broadly networked in SC with key fundraising donors.

Full Name: Barbara Yankasky Norton

Address: (b) (6)

Phone Number: (b) (6)

Email: (b) (6)

REFERENCES

Ed McMullen

Advisor for Donald J. Trump for President

SC Midland and Upstate Donald J. Trump for President

(b) (6)

Judy Nance

Supervisor

Donald J. Trump for President

(b) (6)

Myra Windham

Office Manager

Pia and Steves

(b) (6)

Mark McLane

General Sales Manager

Jaderloon Greenhouses

(b) (6)

Julie Brickley

Supervisor

Policy Management Systems (CSC)

(b) (6)

BARBARA Y NORTON

Customer Service Representative / Policy Management Systems (CSC) Feb 1991 - Oct 1993

10301 Wilson Blvd, Blythewood, SC 29016

Handled incoming phone inquiries in reference to auto insurance for the state of NJ, coordinated written and follow up phone calls, ran daily status reports, resolved questions in reference to billing and underwriting, fielded customer complaints, prioritized customer retention, managed a volume of 200 calls per day.

Business & Promotions Coordinator / WMFX-FM Columbia SC Aug 1990 - Feb 1991

1345 Garner Lane, Suite 207, Columbia SC 29210

Posted daily accounts receivable, developed marketing proposals for top billing classic rock station, assisted sales, generated audience research, facilitated guest relations.

Norrell Staffing Services Feb 1990 - Aug 1990

Interviewed and tested potential employees, conducted background checks and recruited and staffed Saturn plant.

Front Desk Receptionist / WRMX-FM Nashville, TN Dec 1989 - Feb 1990

Handled daily bank deposits.

Assistant to the President / United One Home Protection Apr 1988 - Nov 1989

2020 Assembly Street, Columbia SC

Maintained all accounts receivable and payable, provided public relations assistance to the president and Vice-President, planned local and national meetings and conventions, distributed materials and vital information to the offices throughout the US, conducted extensive market research, assisted in typesetting, various home warranty contracts, served as private secretary to president and vice president, handled all banking transactions including safety deposit box and arranged travel.

EDUCATION

Dale Carnegie, Continuing Ed 1989

Motivational Skills & Stress Mgmt

East Bladen High School Class of 1985

Honors Diploma

Midlands Tech 1987 - 1989

Information & Computer Technology

UNC-W, Bladen Tech 1985-1986

Psychology & Marketing

VOLUNTEER WORK

Volunteer Coordinator / Donald J. Trump for President Aug 2015 - Feb 2016

133-B State Street, West Columbia, SC 29169

Implemented marketing strategies, coordinated social media, recruited volunteers for 14 counties, managed inventory control, staffed office and rallies, trained volunteers, vetted and scheduled volunteers.

Irmo Little League 2009-2014

Friarsgate Park

1712 Chadford Road, Irmo, SC 29063

Assistant Little League Baseball Coach / Seven Oaks Recreation Park 2007-2009

200 Leisure Lane, Columbia, SC 29210

Assistant Coach / Upward Basketball 2005-2009

Riverland Hills Baptist Church

Coached participants and, led devotionals.

Classroom Volunteer / River Springs Elementary 2005-2010

Helped in my son's classroom.

1999-2003

Helped in my daughter's classroom.

St. Peter's Catholic School 1997-1999

Participated in fundraising, acted as substitute teacher and classroom volunteer.

Robert McNerney

(b) (6)

Education

University of Michigan in Ann Arbor, MI (Aug '11 - May '15)

Major/Minor: Political Science/Classic Civilization.

Honors: University Honors Designation '14

Work Experience

IMGE Alexandria, VA

Advertising Coordinator at IMGE (Jul '16 - Present)

- Maintained and executed several Congressman and Senators' advertising budgets during 2016 Election, which totaled to more than 250k spent using many different mediums and platforms.
- Representing IMGE, I oversaw the execution of the digital advertising campaign for Australian Prime Minister Turnbull's re-election campaign. The result was his successful re-election. With a budget of over 1.5 million AUD, our strategy included using several platforms and mediums, including the world's first political lens on Snapchat.
 - Link to an article in USA Today about the lens:
<http://www.usatoday.com/story/news/politics/onpolitics/2016/06/30/australian-election-first-animated-political-lens-snapchat/86546528/>
- Responsible for trafficking ads for both political and corporate clients, on all platforms ranging from programmatic to Pandora.
- Maintaining client relations and all the reporting that entails.

Data Analyst (Oct '15 - Jul '16)

- Supported the advertising and email marketing teams, where I mainly focused on gathering data concerning ROI and converting it into a digestible report for clients.
- Online media planning, daily ad tracking, campaign planning, inventory and publication research and creation of reports.
- Maintained daily client budget reports

Regional Field Director, Elise Stefanik's Congressional Campaign (Jun '14)

- Representing IMGE, I directed and executed field operations for Clinton County.
- Provided guidance and support to volunteers and community leaders such as county committee members and the board of elections.
- Organized and streamlined grassroots efforts for the county such as completing walk books and phone lists.
- Coordinated with local businesses to set up phone banks and local campaign office.

Intern, IMGE in Alexandria, VA (Jul '14 - Sep '14)

- Created images and graphics for client's social media pages as well as their websites to spread their message and to grow their online presence.

- Responsible for keeping clients' websites up to date and creating new content for their sites where necessary.
- Integrated clients' websites and social media pages with IMGE's advertising software such as Google Analytics and Google DoubleClick Marketing.

Congressional Internship

Intern, Office of Congresswoman Elise Stefanik (Jul '15 – Sep '15)

- Created graphics using software such as Photoshop for use on various Internet platforms including social media and e-mail.
- Aided with the research and writing of constituent correspondence.
- Researched and presented to the legislative team information on key issues or agency policies.

Part-Time Employment/Other Internships

Co-Founder, Brand Respond Media (Dec '13 – May '16)

- Focused on ROI and lead generation for several companies, mainly an anti-virus software company.
- Participated in creation of the digital strategy for performance-based campaigns utilizing multiple channels.
- Using graphic design and Photoshop, made advertising creative that was unique to each client.
- Increased spend efficiency and reduced costs using data metrics in real time with a yearly revenue of \$300k.

Account Management Intern, DraftFCB in Chicago, IL (Jun '13 – Aug '13)

- Managed several projects and maintained client relations with Diners Club International (DCI).
- Researched and compiled an overview of competitive brands that culminated with a presentation to the DCI team.
- Researched and identified possible emerging trends within the industry monthly, which were used as basis for recommendations to the client.
- Rebranded the DraftFCB Internship Program with a group of other Interns, earning Executive level approval.

Skills

- Knowledge of coding as well as Wordpress
- Adobe Photoshop and Excel
- Excellent communication skills
- Google Certified for SEO and Display

Interests

- Politics, International Relations, Public Relations/Marketing, Affiliate Marketing, Traveling, Sports.

Prentiss



P. LEE SMITH

(b) (6)

DCEs -0817

ES-1101

U.S. BAR MEMBERSHIPS

New York; District Of Columbia; Court Of International Trade; Court Of Appeals For The Federal Circuit

WORK EXPERIENCE

King & Spalding LLP, International Trade/WTO Practice Group
Counsel

Washington, DC
May 2007 to Present

Developed False Claims Act Action To Combat Duty Evasion

- Developed, drafted, and managed King & Spalding's first *qui tam* relator False Claims Act action.

Represented Clients In World Trade Organization ("WTO") Proceedings And Advised Clients On WTO Issues

- Drafted legal arguments, responses to Panel questions, and written submissions provided to the U.S. Trade Representative ("USTR") and the Dept. of Commerce ("DOC") in a number of WTO proceedings;
- Drafted request for consultations, consultation questions, and Ambassador's talking points;
- Prepared evaluations of possible WTO complaints involving the SCM, AD, TBT, and GATS Agreements.

Represented Clients In Actions Before The Court Of Appeals For The Federal Circuit And Court Of International Trade

- Drafted briefs and presented oral argument in proceedings before the Court Of Appeals For The Federal Circuit;
- Drafted complaints, briefs, and motions and presented oral argument in appeals of numerous antidumping duty ("AD") and countervailing duty ("CVD") determinations before the Court Of International Trade.

Represented Clients Before DOC, The Dept. Of Homeland Security, And U.S. Congress

- Managed successful AD and CVD proceedings, which included managing associates and consultants;
- Advocated for clients as first chair in meetings and hearings with DOC and with DOC's Customs Liaison Unit;
- Conducted meetings and over a dozen training sessions at U.S. ports with U.S. Customs and Border Protection ("Customs") and Immigration and Customs Enforcement ("ICE") officials regarding AD/CVD evasion issues;
- Drafted submissions regarding U.S. importers and foreign exporters to Customs and ICE, which resulted in criminal indictments and the imposition of single transaction bonds;
- Participated in meetings with Congressional Staff to support the passage of the Enforce and Protect Act.

Represented Clients In Proceedings Before Governments Other Than The United States

- Represented clients in AD and CVD proceedings before the Chinese, European, and Mexican investigating authorities.

Import Administration, International Trade Administration, Dept. of Commerce
International Trade Compliance Analyst

Washington, DC
August 2004 to May 2007

- Managed entire segments of non-market economy AD proceedings and conducted overseas and domestic verifications;
- Advised on Customs issues including specific Customs correspondence and database language.

EDUCATION

Boston College Law School *Juris Doctor, May 2004; GPA:* (b) (6)
London Program, Kings College School of Law, University of London

Newton, MA
London, UK

The University of Mississippi *Bachelor of Business Administration, magna cum laude; May 2001*
McDonnell-Barksdale Honors College, GPA: (b) (6) *Economics and International Business Minor: Accounting*

Oxford, MS

PUBLICATIONS (Representative)

- Inside Customs' Update On Anti-Dumping, Countervailing Duties, Law360 (January 20, 2015).
- Editor, *Trade & Manufacturing Alert*, September 2012 through January 2014 and continuing contributor thereafter.
- International Legal Developments In Review - International Trade, *The International Lawyer* (2009, 2010, and 2011).
- Joseph W. Dorn, "Settlements in the United States Court of International Trade: Practices and Policies," *Tulane Journal Of International And Comparative Law*, Vol. 19, Issue 2, May 2011 (co-author).

PRESENTATIONS (Representative)

- *Enforcing Antidumping & Countervailing Duty Orders*, Summit Of Customs' Industrial & Manufacturing Materials Center of Excellence & Expertise, Port of Buffalo (September 2015 and 2016), covering numerous AD/CVD orders.
- *How Customs, ICE, And DOJ Combat Evasion And The Enforce Act's Effects*, Organizer and Moderator, DC Bar (June 8, 2016). Panel included officials from Customs, ICE, and DOJ.
- *Minimizing Risks When Importing Goods Subject to Antidumping and Countervailing Duties: Leveraging Trade Remedies, Recent CIT Decisions and Significant Rules Changes*, Strafford Continuing Education (September 2015).
- *Enforcement Of Antidumping & Countervailing Duty Measures*, Consejo Consultivo de Practicas Comerciales Internacionales, Secretaría De Economía, México (August 6, 2015).

(b) (6)

(b) (6)

IAN PAUL STEFF

(b) (6)

SPECIALIZATIONS

International trade negotiations
Trade association management
Global and export market analysis
Semiconductor manufacturing issues
Research consortia board governance

Intellectual property protection systems
Economic development
International affairs
Advanced manufacturing issues
Science, technology, and research policy

PROFESSIONAL EXPERIENCE

Chief Innovation Officer and Executive Vice President

State of Indiana / Indiana Economic Development Corporation

July 2016-
present

COORDINATE STATE'S INNOVATION AND ENTREPRENEURSHIP INITIATIVES

- Serve as the State of Indiana's first Chief Innovation Officer, coordinating implementation and execution of Governor Pence's and Lieutenant Governor Holcomb's \$1B Innovation & Entrepreneurship Initiative
- Advise state leadership on science, technology, and advanced manufacturing economic matters, serving as a Senior Advisor to the Secretary of Commerce
- Led preparations and participated in Governor's economic trade missions to Israel, China, and Europe; Host international businesses considering FDI
- Engage on export related issues for Indiana-based companies
- Coordinate and direct IEDC's small business and entrepreneurship programs and resources consisting of personnel and advisors statewide including:
 - Indiana Small Business Development Centers (ISBDC)
 - Procurement Technical Assistance Centers (PTAC)
 - IEDC's investment and assurance programs and strategic sector initiatives
- Lead efforts to create and expand public-private partnerships in the information technology, life sciences, and advanced manufacturing across the state
- Board member, Battery Innovation Center (BIC) outside of NSWC Crane
- Board member, Institute for Advanced Composites Manufacturing Innovation (IACMI) that includes Purdue-led Modeling & Simulation Center housed at the Indiana Manufacturing Institute
- Member, Dean of Engineering's Advisory Council, Purdue University
- Member, Council of Advisors to the Vice Chancellor for Research, IUPUI

Senior Advisor for Science, Technology, and Advanced Manufacturing

State of Indiana / Indiana Economic Development Corporation

May 2014
July 2016

LED IEDC's PLANS TO GROW STRATEGIC SECTORS

- Oversaw statewide efforts to develop the life sciences, energy storage, cybersecurity, semiconductor, and advanced materials verticals in Indiana.
- Engaged with businesses, universities, and government partners to create economic development leads for the State in advanced manufacturing sectors and boost Indiana's manufacturing exports.
- Coordinated IEDC's technology oriented economic development missions including domestic and international trips.

EXPANDING PUBLIC-PRIVATE PARTNERSHIPS AND GLOBAL ENGAGEMENT

- Shaped IEDC's strategy on initiatives involving cooperation between industry, the State, and universities that will enable Indiana's global competitiveness in emerging fields related to advanced manufacturing and design.
- Implemented best practices from model domestic and international public-private partnerships in current industrial consortia in Indiana.
- Successfully led effort on behalf of the IEDC to secure over \$20M in industry matching funds for the newly formed composites initiative at Purdue University via the Institute for Advanced Composites Manufacturing Innovation.
- Participated in state and national efforts to ensure a robust workforce and world-class research infrastructure, including:
- Member, Lieutenant Governor Ellspermann's Career Pathways Taskforce
- Member, Executive Committee, International Nanotechnology Cooperation and Communication (INC).

Senior Executive, Semiconductor Industry Association (SIA)

2008-2014

Vice President, Global Policy and Technology Partnerships; Board Elected Officer; Chairman of the Board, U.S. Information Technology Office in Beijing (USITO)

ASSOCIATION MANAGEMENT

- Served as an elected officer of the lead U.S. semiconductor association; Board of Directors consisting of 18 CEOs representing the \$150 billion U.S. semiconductor industry.
- Responsible for oversight of multi-million dollar international and technology budget, managed three departments, and coordinated outside counsel and consultants.
- Developed agenda, budget updates, and materials for three Board meetings per year.
- Elected Executive Chairman of the USITO Board of Directors; Executive committee consisting of four trade associations and Board consisting of 30 U.S. technology executives with China operations (www.usito.org).

TECHNOLOGY PARTNERSHIPS & UNIVERSITY RESEARCH CONSORTIA

- Staffed the SIA's CTO Committee comprised of 18 technology executives of major U.S. semiconductor companies and served as the Board's liaison to its research consortium, the Semiconductor Research Corporation (SRC).
- Led efforts to secure over \$160M in matching funds to complement over \$250M industry dollars for SIA/SRC technology public-private research with U.S. universities.
- Served as the association's lead representative on partnerships with NIST, NSF, and DoD

LED WORLDWIDE GOVERNMENT RELATIONS AND INDUSTRY TRADE NEGOTIATOR

- Primary advocate and spokesperson on global policy and public-private partnerships.
- Oversaw international trade advocacy, export and sales statistics program, customs and trade facilitation, and industry engagement on manufacturing policy.
- Communicated member companies' market access issues to foreign governments.
- Industry stakeholder in the WTO's Information Technology Agreement, served as a lead industry expert and liaised with over 12 governments; final ITA expansion agreement saved U.S. semiconductor manufacturers several billion dollars.
- Served as the chief U.S. secretariat at the World Semiconductor Council, consisting of governments and industry from China, Europe, Japan, Korea, Taiwan, and U.S.

CREATED STRATEGIC COMMUNICATIONS and PROGRAMS

- Developed statements, interacted with media, published op-eds and web content.
- Collaborated with SIA's committees and forged consensus on major projects.
- Frequently quoted in media including Forbes, NYT, Bloomberg, and regional outlets.
- Secured sponsorships and organized industry seminars, conferences and other events.

Dewey Ballantine LLP

2005 – 2008

Trade Specialist/SIA Washington Representative, Manager, Governmental Affairs

- Managed SIA's government relations, trade, and research funding engagements.
- Participated in Multi-Chip Package (MCP) Duty-Free Trade Agreement negotiations.
- Helped build support for President Bush's American Competitiveness Initiative.
- Staffed meetings of the World Semiconductor Council.

U.S. House of Representatives - Ways and Means Committee

2004 – 2005

Senior Staff Assistant to the Majority Staff Director of the Trade Subcommittee

- Staff Director's principal liaison to USTR, Commerce, State, and business community.
- Served Chairman Thomas (R-CA) & Subcommittee Chairmen Crane (R-IL)/Shaw (R-FL)
- Prepared for hearings on FTAs, Miscellaneous Tariff Bill, Customs Reauthorization, FSC-ETI repeal/American Jobs Creation Act.
- Oversaw publication of Committee's Trade Statutes Blue Book, 2005 edition.

U.S. House of Representatives and Communications Internships

2002 – 2003

- House Committee on Small Business, Chairman Donald Manzullo (R-IL)
- Office of Media Relations at the Peace Corps Headquarters
- Personal Office of Congressman Bill Thomas (R-CA)

PROFESSIONAL HONORS AND CIVIC ACTIVITIES

- Fr. Representative; Task Force on the Future of American Innovation, Washington, D.C.
- Fr. Member; Executive Committee, Int'l Technology Roadmap on Semiconductors
- Volunteer, Member; Delta Tau Delta International Fraternity
- Member, Donor; Chairman's Circle and Nausbaum Society of the Indianapolis Zoo

EDUCATION

George Washington University – Elliott School of Int'l Affairs

2007 - 2011

Master of Arts: International Science and Technology Policy

GPA: (b) (6)

- R&D budgets, economics of technological change, energy policy, technology creation and diffusion, international trade, U.S. space policy, globalization challenges
- Capstone: *Future of Broadband-Computing: Technological, Economic Considerations*

National Defense University – Ft. McNair

2004 - 2006

Post-Graduate: National Security Studies

- School for National Security Executive Education
- Concentration: 18 graduate credits related to defense, security, and foreign policy

American University – School of Int'l Service

2000 - 2003

Bachelor of Arts: International Studies

GPA: (b) (6)

- Graduated magna cum laude and Phi Beta Kappa;
- US Foreign Policy, International Economics and Trade Policy; Intermediate Spanish

REFERENCES (contact available upon request)

- Governor Mike Pence
- Victor Smith, Secretary of Commerce, State of Indiana
- Ed Simcox, President emeritus, Indiana Energy Association
- Dan Hasler: President and Chief Entrepreneurial Officer, Purdue Research Foundation
- Ambassador Alan Wolff: Chairman, NITC and Chairman, Nat'l Academies-STEP Board
- John Neuffer: President and CEO, Semiconductor Industry Association (SIA)
- Gil Kaplan, Partner, King and Spalding
- Matt Roberts: Fr. President, U.S. Information Technology Office (USITO) in Beijing, China
- George M. Scalise: Former COO of Apple Computer and President emeritus, SIA; Board member, Intermolecular; Purdue University distinguished engineering alumnus
- Wim Roellandts: Chairman of the Board, Applied Materials & Board Member, IMEC (Belgium Research Consortia)
- David Roberts: President and CEO, Battery Innovation Center (BIC)

JOSEPH A. LAROSKI JR.

(b) (6)

EXPERIENCE

U.S. INTERNATIONAL TRADE COMMISSION, Washington, D.C.
500 E St SW, Washington, DC 20436, (202) 205-2000

2016-present

Attorney-Advisor

- Advising and assisting Commissioners, Commissioners' aides, and investigative staff on all matters relating to investigations and sunset reviews under U.S. antidumping, countervailing duty, and global safeguard laws.
- Preparing legal issues memoranda and draft Commission determinations in preliminary and final phases of trade remedy investigations.
- Assisting the Office of the United States Trade Representative in evaluating and commenting on the consistency of foreign trade remedy laws, regulations, and measures with World Trade Organization and bilateral trade commitments.
- Participating in the interagency response to foreign trade remedy investigations of U.S. exporting industries.

KING & SPALDING, Washington, D.C.
1700 Pennsylvania Ave NW, Washington, DC 20006, (202) 737-0500

2012-2016

Counsel

- Assisting clients in the removal of market access barriers and other impediments to exporting goods and services around the world.
- Providing trade policy advice on a wide variety of trade matters, including US legislation, trade remedies, and the negotiation of international agreements.
- Litigating trade disputes before the World Trade Organization.
- Litigating antidumping and countervailing duty proceedings before the U.S. International Trade Commission and U.S. Department of Commerce on behalf of U.S. industry.
- Providing legal advice and support to private corporations and industry associations in their interactions with governments on dispute settlement matters and enforcement of domestic international trade laws.
- Providing legal advice to private corporations and industry associations on the all matters relating to international trade, customs procedures, trade remedies, WTO and other trade agreements, dispute settlement, U.S. preference programs, interagency and congressional procedures, and the national security implications of imports and exports.

OFFICE OF THE U.S. TRADE REPRESENTATIVE, OFFICE OF GENERAL COUNSEL, Washington, D.C. 2008-2012
600 17th Street NW, Washington, DC 20508, 202-395-3150

Associate General Counsel

- Representing the United States in WTO dispute settlement proceedings and matters arising under regional free trade agreements.
- Advising and assisting lead negotiators in ongoing negotiation of Labor, Regulatory Coherence, Sanitary and Phytosanitary Measures, and Technical Barriers to Trade chapters of the Trans Pacific Partnership agreement.
- Advising senior administration officials in the formulation and implementation of trade policy regarding customs matters, and trade-related labor and chemical regulation issues.
- Counseling senior administration officials with respect to legal strategy and U.S. government positions on issues arising at the Council for Trade in Goods and its subsidiary bodies, the World Customs Organization, and other multilateral fora.
- Evaluating consistency of foreign measures with WTO and bilateral trade commitments and developing legal and factual bases for initiating dispute settlement proceedings against such measures.
- Coordinating U.S. government responses to foreign antidumping and countervailing duty (AD/CVD) investigations.

VINSON & ELKINS, Washington, D.C.
2200 Pennsylvania Ave NW #500, Washington, DC 20037, (202) 639-6500

2006-2008

WILLKIE, FARR & GALLAGHER, Washington, D.C.
1875 K St NW #100, Washington, DC 20006, (202) 303-1000

2004-2006

Associate

- Counseled foreign governments, private corporations, and industry associations on the full range of U.S. laws and international rules governing cross-border trade, trade remedies, WTO and other trade agreements, and the national security implications of imports and exports. (Advised private sector officials in Canada, India, Japan, Korea, Mexico, Thailand, the United States, and Vietnam. Represented foreign government agencies in India and Thailand.)
- Litigated AD/CVD matters on behalf of foreign governments, foreign producers, industry associations, and U.S. importers before the U.S. Department of Commerce, U.S. International Trade Commission, U.S. Court of International Trade, and the Federal Circuit.

- Advised foreign governments regarding WTO-consistency of measures and U.S. implementation of WTO DSB recommendations and rulings.

SKADDEN, ARPS, SLATE, MEAGHER & FLOM, Washington, D.C.
1440 New York Ave NW, Washington, DC 20005, (202) 371-7000

1999-2004

Associate

- Represented domestic integrated steel industry in multiple phases of international trade litigation.
- Coordinated domestic steel industry response to over 700 product exclusion requests in the Section 201 Steel investigation.
- Researched and prepared memoranda regarding legal issues raised in WTO disputes challenging U.S. application of AD/CVD laws under the Anti-Dumping Agreement and Agreement on Subsidies and Countervailing Measures.
- Advised a pharmaceutical company on issues relating to the Montreal Protocol.

HON. DOMINICK L. DICARLO, UNITED STATES COURT OF INTERNATIONAL TRADE, New York, NY 1998-1999
1 Federal Plaza, New York, NY 10278-0001, 212-264-2800

Law Clerk

- Drafted opinions, orders and bench memoranda on international trade matters, including AD/CVD and customs issues.

EDUCATION

GEORGETOWN UNIVERSITY LAW CENTER, Washington, DC
600 New Jersey Ave NW, Washington, DC 20001, (202) 662-9000
Master of Laws in International and Comparative Law, with distinction, May 1998.

FORDHAM UNIVERSITY SCHOOL OF LAW, New York, NY
150 W 62nd St, New York, NY 10023, (212) 636-6000
Juris Doctor, May 1997.

- Associate Editor, FORDHAM INTELLECTUAL PROPERTY, MEDIA & ENTERTAINMENT LAW JOURNAL.
- The Emmet J. McCormack Foundation Prize in Admiralty Law

GEORGETOWN UNIVERSITY SCHOOL OF FOREIGN SERVICE, Washington, DC
ICC 301, 37th St NW & O St NW, Washington, DC 20057, (202) 687-5696
Bachelor of Science in Foreign Service, International Politics, December 1993.

- Georgetown Study Abroad Program, Pontificia Universidad Católica Del Ecuador, Quito, Ecuador
- Team Captain, 1993 Varsity Cross Country Team (ranked 7th nationally by TRACK & FIELD NEWS)

PROFESSIONAL ASSOCIATIONS

District of Columbia Bar, New York Bar, New Jersey Bar
American Bar Association, International Trade Committee, Section on International Law (Vice Chair, 2010-2015)

ZACHERY T. MICHAEL

(b) (6)

EXPERIENCE

58th Presidential Inaugural Committee

December 2016 – Present

Events Coordinator – National Mall Lead, Volunteers

As an events coordinator for the public events division at the 58th Presidential Inaugural Committee, I was charged with all public events along the national mall on inauguration day. Those duties included organizing and managing all volunteers, coordinating and delegating job duties and tasks, and establishing and implementing a plan for inauguration day activities.

- Assist in the planning and implementation of public events at the national mall.
- Develop and maintain event and volunteer databases.
- Manage aspects of volunteer coordination, including but not limited to, staffing, recruitment, supervision, training and acknowledgment.
- Actively participate in staff meetings as necessary and appropriate.

Donald J. Trump for President, Inc.

August 2016 – November 2016

Florida Regional Political Director

As a Regional Political Director for the Donald J. Trump for President campaign, I worked with specific constituency groups in the state of Florida to organize their involvement with the campaign. I also worked to develop a voter contact plan in coordination with other staff for particular communities by building relationships with existing groups and organizations. As director, I also assisted with the planning, coordination, and scheduling of elected officials to endorse and speak at many of the large rallies held in the state for Florida.

- Served as the campaign liaison to Republican Executive Committees, elected officials, and business communities.
- Attended and staffed official meetings, special events, and state rallies on behalf of the campaign.
- Directed, managed and supervised multiple campaign offices, staff members, and 24 county chairpersons.
- Led the top producing campaign headquarters for GOTV efforts in the State of Florida.

City of Daphne • Office of the Mayor

April 2016 – Present

Executive Administrator

As the administrator in the mayor's office, I served as the principal scheduler, aide to the mayor, and official conduit to the general public, city departments, elected officials and organizations throughout the community. I also took part in meetings with city officials, community stakeholders, business and civic leaders, vendors, and constituents. As administrator, I was selected by the mayor to manage special projects and negotiations with public and leasing vendors. One ongoing project was overseeing and managing the complete overhaul of the city's official website, which included new technological advances for public records management systems. The new website increases government and community transparency and communications with the general public.

- Represented the City at official meetings and special events.
- Conducted research required to complete projects for the City.
- Drafted policies and legislative agendas for review and approval.
- Successfully negotiated contracts and agreements with stakeholders and vendors.
- Managed and supervised administrative and city communications staff.

City of Pensacola • Office of the Mayor**January 2015 – April 2016***Executive Aide to the Mayor*

As the Executive Aide to the Mayor, I prepared and managed the daily schedule and served as the mayor's policy and political confidant who would often advise on communications strategy and response to media inquiries. As Executive aide, I assisted with special projects and policy initiatives at the mayor's request. I helped organize many staff positions within the mayor's office, which streamlined processes and procedures in the Executive Office. At the directive of the mayor, I led the effort on creating and researching solutions to homelessness and panhandling in the City, this effort led to the creation of the "Better Way To Give Campaign," a campaign which used recycled parking meters to raise awareness and funds for local non-profit organizations. This project turned into the Pensacola Chamber of Commerce Leadership Class Project for 2016.

- Represented the Mayor at official meetings and special events.
- Managed the Mayor's schedule and prepared travel arrangements.
- Conducted research required to complete specialized and sensitive projects.
- Advised the Mayor and City officials on communications and policy strategy.
- Prepared policy drafts and initiatives to be presented for the Mayor's consideration.
- Served as the Mayor's liaison for internal and external affairs to municipal officials, elected officials, state officials, contractors, lobbyists, and non-profit organizations.
- Served as City Liaison with organizations such as the United States Conference of Mayors, National League of Cities, Sister Cities International, Florida League of Cities and the Gulf Coast Diplomacy Council.

Rick Scott for Florida**May 2014 – November 2014***Field Director*

As a Field Director for Governor Rick Scott, I was the official representative in Escambia and Santa Rosa counties for the governor's re-election campaign. As director, I managed the day to day operations at the campaign headquarters and a team of 10 interns and 100 volunteers. Regularly, the Escambia county campaign headquarters surpassed statewide goals and often was number one statewide in the Get-out-the-vote efforts.

- Developed comprehensive plans that included door knocking and phone banking in order to ID voters and persuade them to vote.
- Managed, organized and planned events for direct voter outreach.
- Achieved weekly and monthly goals set by state headquarters.
- Identified, managed, organized, and recruited volunteers and interns to assist with campaign activities.
- Worked with specific constituency groups to organize their involvement with the campaign.

Jeff Miller for Congress**July 2014 – November 2014***Deputy Campaign Manager*

As the Deputy Campaign Manager for Congressman Jeff Miller, I managed the day to day campaign activities and operations throughout congressional district 1. I supervised and managed all volunteers, get-out-the-vote efforts and constituency outreach initiatives. During the primary, I created a vigorous get-out-the-vote program to include vast sign and marketing distribution, phone banking activities, town hall meetings, campaign events, fundraising functions which ultimately resulted in a win with over 70% of the vote going to Congressman Miller.

- Developed a voter contact plan in coordination with the campaign manager for particular communities and diverse constituencies.
- Responsible for coordinating print collateral and digital marketing dissemination.
- Identified, managed, organized, and recruited volunteers and interns to assist with campaign activities.

Richard Eckstrom for State Comptroller General**October 2013 – November 2014***Communications Director & Special Assistant*

As the Communications Director and Special Assistant, I managed all communications with the media and general public, disseminated information as directed by the campaign manager and managed the comptroller's campaign website and social media accounts. I created an online presence and brand for the candidate utilizing a YouTube channel, Facebook page, twitter account and Instagram.

- Managed and coordinated all campaign interactions with the media.
- Managed all social media platforms and composed web content for the campaign.
- Built relationships with the press and communicated with the media as the key spokesperson for the campaign.
- Designed content for campaign literature and print collateral.

Zachery & Company, LLC**January 2010 – October 2013***Principal*

As the principal of Zachery & Company, LLL, I worked diligently to recruit clients and manage portfolios of charitable organizations, small businesses and political campaigns. With nearly two dozen campaigns and projects, I used my skillset in management and creativity to deliver the best services possible to my clients.

- Managed public relations efforts for clients, charitable causes and political campaigns.
- Directed and developed print and digital advertising campaigns.
- Performed and delivered communications strategies, branding implementation, and general management on behalf of clients.

Office of Judge Roy Moore**June 2009 – June 2011***Spokesperson/ Personal Aide*

Though an Independent contractor for Judge Roy Moore, I served as the general spokesperson and personal aide to the former Chief Justice of the Alabama Supreme Court. As spokesperson, I managed and coordinated most media interviews and inquiries and items for public dissemination. As Judge Moore's primary spokesperson, I participated in interviews with media outlets such as CNN, CBS News, ABC, Huffington Post and more. As his personal aide, I would often assist by traveling with him around the country, where the judge would perform speeches and participate in his book signings at conferences, meetings and events.

- Drafted speeches and conducted research on behalf of causes related to traditional values.
- Traveled with the judge while on book tour and at speaking engagements.
- Managed all social media platforms and web content.
- Served as primary spokesperson and manager for all communications.

Michael & Associates, Inc.**May 2007 – May 2012***Community Relations Manager*

As the Community Relations Manager, I participated in creating and implementing marketing and promotional advertisements for local media and establish marketing plans for the company on a monthly basis. As manager, I also diligently worked to provide marketing assessments and plans to help foster relationships with community businesses, organizations and leaders. During my role, I created giving back campaigns to help underprivileged children and families throughout the community, such as toy collections during the holidays, "Coats for Kids," as well as turkey giveaways during the Thanksgiving holiday.

- Drafted news releases, advertisements and promotional materials as assigned.
- Conceptualized, developed, and implemented projects related to community relations and event marketing.
- Represented the company at community events, chamber of commerce meetings, seminars, and trainings.
- Responsible for establishing and maintaining relationships with strategic community partners and stakeholders.

ACCOMPLISHMENTS

- Rising Star – Independent News (2015)
- Graduate – City of Pensacola Leadership Academy (2013)
- Recipient – South Carolina Lt. Governor's Award in Expository Writing (2004)
- Recipient – The Citadel Military College of South Carolina Award of Achievement (2001)

ACTIVITIES

- Volunteer in Roatán, Honduras – Youth Outreach Ministry, Pensacola Christian College – Pensacola, FL
- Volunteer in Kenya – Life Water Medical Ministries, Hickory Grove Baptist Church – Charlotte, NC
- President, EscaRosa Young Republicans (2015 – Present)
- Communications and External Affairs Director, Escambia County Republican Executive Committee (2014 – 2016)
- Committee Member, Escambia County Republican Executive Committee (2012 – 2016)
- Executive Director, MoorePAC
- Chair – Northwest Florida, Donald Trump for President, Inc. (February 2016 – July 2016)

EDUCATION

- Bachelor of Science – Interdisciplinary Studies – History • Pensacola Christian College, Pensacola, FL (2015)
- Campaign Management School – Leadership Institute, Arlington, Virginia

EMPLOYMENT AND SALARY INFORMATION

58th Presidential Inaugural Committee (2016-2017)

301 7th Street SW

Washington, DC 20407

Paul Sorenson, Assistant Director of Public Events

p) 765-860-9177

Donald J. Trump for President, Inc. (2016)

721 5th Avenue

New York, NY 10022

Susie Wiles, Senior Strategist

p) 904-502-7100

City of Daphne (2016-2017)

Office of the Mayor

1705 Main Street

Daphne, AL 36526

Pickie Hinman, Human Resources Director

p) 251-621-9000

City of Pensacola (2015-2016)

Office of the Mayor
222 West Main Street
Pensacola, FL 32502
Ashton Hayward, Mayor
p) 850-435-1624

Rick Scott for Florida (2014)

PO Box 1140
Tallahassee, FL 32302
Matt Davison, Regional Field Director
p) 517-316-6589

Jeff Miller for Congress (2014)

PO Box 126
Pensacola, FL 32514
Dan McFaul, Chief of Staff
p) 850-324-4866

Richard Eckstrom for Comptroller (2013-2014)

PO Box 11664
Columbia, SC 29211
Richard Eckstrom, Comptroller
p) 803-319-1200
RJ Shealy, Campaign Manager
p) 803-521-5633

Zachery & Company LLC (2010-2013)

176 Second Street
Cheraw, South Carolina
Zachery Michael (Self)
p) 850-776-2895

Office of Judge Roy Moore (2009-2011)

PO Box 13003
Pensacola, FL 32591
Independent Contractor with title (Self)

*Served as Independent Contractor from 2009-2016 for numerous projects/ political campaigns

- **Salary History (Approximate):**

(b) (6)

- **Salary Expectation:** (b) (6) +

James G Rockas

(b) (6)

EDUCATION

Cornell University College of Arts & Sciences
Bachelor of Arts in Government

Ithaca, NY
January, 2011

Office of the University Registrar
Cornell University
B07 Day Hall
Ithaca, NY 14850
Telephone: (607) 255-4232

Phillips Academy
Distinguished Scholarship in History & Social Sciences and Biology

Andover, MA
June, 2008

PROFESSIONAL

Donald J. Trump for President, Inc.
Iowa Communications Director

Des Moines, IA
September - November, 2016

- Executed presidential battleground state earned media strategy.
- Flipped Iowa from blue to red for the second time in 30 years and by a margin of +9.6, the greatest since Reagan v. Carter.
- Created and executed state-wide media plan for local and national surrogates; booked surrogates with Iowa and national media outlets; built network of local surrogates; briefed surrogates on messaging.
- Drafted press releases, statements, ICYMI's, and talking points.
- Monitored media and maintained relationships with members of the local and national press: pitched them stories, fought for fair coverage, collected clips, and maintained press lists.
- Bracketed Clinton and her surrogates with statements and competing events or protests.
- Created graphics for use in digital communications.
- Maintained Trump-Pence Iowa Twitter and Facebook accounts and directed surrogate social media efforts.

Employer Information:
725 Fifth Avenue
New York, NY 10022
Supervisor Telephone: Eric Branstad - 5157201433

U.S. House of Representatives | Rep. John L. Mica (FL-07)
Legislative Assistant & Press Assistant
Legislative Correspondent & Press Assistant

Washington, DC
August, 2015 - January, 2017
February - August, 2015

- Drafted statements, press releases, and talking points.
- Monitored the media and maintained relationships with national and local press: briefed and pitched stories; maintained press lists; and collected daily clips.
- Managed the Member's digital presence, including social media accounts and website.
- Captured and edited photo/video and created graphics for use in digital communications including targeted Franked paid advertising on Facebook.
- Legislative portfolio: foreign affairs; international trade; finance; cybersecurity; science & technology; labor; judicial issues such as crime, law enforcement, firearms, civil rights, immigration, and abortion; agriculture; education; social security; and telecommunications.
- Briefed the Member and met with constituents and stakeholders on legislative issues; drafted bill amendments in conjunction with legislative counsel; and assisted in production of congressional staff reports.
- Oversaw constituent correspondence program: maintained constituent databases and prepared policy-based form letters, weekly e-newsletters, targeted 499s, and Franked mass mailings.

Employer Information:

B215 Longworth House Office Building

Washington, DC 20515

Telephone: 2022251435

Supervisor Telephone: James Wiley Deck- 2024458006

Richard Tisei for Congress***Deputy Communications Director***

Peabody, MA

March – November, 2014

- Executed earned media strategy for Massachusetts 6th Congressional District race, a top-targeted takeover opportunity in 2014: wrote copy for paid advertisements, op-eds, press releases, and statements; coordinated “letters to the editor” campaign in local papers; managed press lists; and collected daily press clips.
- Executed digital strategy: managed social media accounts, growing Facebook likes from 5,000 to more than 10,000; drafted fundraising emails that raised over \$200,000; drafted website content; and captured and edited photo and video.
- Provided in-depth policy analysis and talking points, assisted with debate preparation, and conducted opposition research.
- Responsible for advance/staging for press conferences and major events like election night.

Employer Information:

182 Newbury St.

Lynnfield, MA 01940

Supervisor Telephone: Ryan Gough-5158671997

American Center for Law and Justice***Clerk***

Washington, DC

Summers, 2010-2011

Assisted in efforts to counsel lawmakers on key issues. Provided political and legal analysis on a number of international and domestic issues for clients, for the production team of the nationally syndicated radio show *Jay Sekulow Live!*, and in support of the ACLJ’s advocacy efforts in the US and abroad. Some highlights:

- Personally pitched The Washington Post editorial board on an editorial pressuring Sen. Frank Lautenberg and Rep. Lamar Smith to set aside a jurisdictional battle holding up the renewal of bipartisan legislation crucial to US assistance of persecuted religious minorities in Iran and other countries: <http://wapo.st/1n275bZ>.
- Aided in preparation of Federal Circuit and Supreme Court amicus briefs submitted in cases challenging the constitutionality of the Patient Protection and Affordable Care Act.
- Wrote a guide for non-profits and religious institutions on how to be politically engaged while remaining within the legal limitations created by non-profit status and the Johnson Amendment.
- Surveyed the laws covering human trafficking in all fifty states in coordination with Family Research Council.
- Provided analysis for the Transitional Government of South Sudan on various constitutional frameworks.

201 Maryland Avenue NE

Washington, DC 20002

Telephone: 2025468890

Supervisor Telephone: Nathanael Bennett-7032091262

SKILLS

- Audio/Visual: Final Cut, iMovie, Logic Pro.
- Photo/Design: Adobe Photoshop, Canva, Canon DSLRs.
- iConstituent Suite: Teletown Hall Manager, e-Newsletter Gateway, Website Back-End
- CRM: Constant Contact, Signal Constituent Mail.
- Limited proficiency in: Spanish, Persian (Farsi).

HOBBIES AND INTERESTS

- Chairman of the Board of Directors & Founding Member, Bartlet Brothers Foundation.
- Classically trained in percussion, piano, and voice. Electronic music production.
- Alumni brother of The Alpha Delta Phi, Cornell Chapter.
- Hobbies: cooking, golf, and sporting clays.